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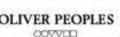


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Broadlands Homeowners Association Board of Directors Meeting

Tuesday, December 9th - 6:00p.m. Nature Center Conference Room

Board of Directors Meetings

Monthly meetings are held in the conference room of the Nature Center on the second Tuesday of the month at 6:00pm.

Residents are welcome to observe the public portion of meetings and to address the Board during the 'Homeowner Forum' section of the meeting.

Modifications Subcommittee

The Subcommittee meets at 7:00p.m. in the Nature Center conference room on the first and third Wednesdays, March through October, and only the third Wednesday, November through February.

Applications must be submitted by noon on the Thursday before the meeting to the Secretary to the Modifications Subcommittee, Robin Crews. Submissions may be emailed to rcrews@broadlandshoa.com or delivered to the Association office in the Nature Center, 21907 Claiborne Parkway. For your convenience, there is a drop box available for after-hours submissions.

Please review the Design Guidelines online at www.broadlandshoa.org/for-homeowners/designguidelines/ for complete guidelines and information required to be submitted with your application, as failure to include all information will delay review of your application.

A response to your application is generally mailed within one week of the meeting.

Modifications Subcommittee Meeting and Submission Dates

Submission Date

December 11, 2014 January 15, 2015 February 12, 2015 February 26, 2015

Meeting Date

December 17, 2014 January 21, 2015 February 18, 2015 March 4, 2015

Looking Forward

Нарру December. Broadlands! The hot topic of the month is the budget. Every fall, Management and the Board spends the months leading into the new year calculating the expected income and expenses. Income includes interest earned on reserve fund investments. newsletter advertising revenue, outside pool membership sales, community center rentals. We



also project all of the projected expenses of the association. This includes an assortment of items like repair and replacement reserves needed to maintain the common elements (buildings, roads, paths, pools, fitness center), contracts for pool, grounds, trees, trash, pond, security, snow plowing, and cleaning, as well as insurance policies, utility bills, personnel and office expenses, and programs.

Each item is scrutinized in detail to come up with realistic projections, and the assessments are determined to cover the costs associated with these expenses. The Board of Directors works hard to keep the assessments low while still affording the association the income to maintain and enhance the vast needs of the community. In 2015, this means the assessments for homes located on private streets will be increased slightly in order to cover the projected expenses related to those roads for reserves and snow services. We continue to negotiate with contractors to keep pricing low and we obtain competitive bids for contracts as they expire to ensure pricing is industry consistent, but we must remain conscious that we do not reduce the quality of services in these efforts.

We were able to hold the general assessment by adjusting expenses based on historical data and actual needs, so the single family units on public (VDOT) streets and the condos will not see an increase in their HOA assessments. The apartments will see a 10% increase to cover their share of the operational expenses in accordance with the limits set in our documents.

Maintaining the quality of the services provided through the association is paramount to preserving property values and keeping Broadlands a highly sought after community in this competitive region. Please take a few moments to review the included budget and feel free to contact me if you have any questions related to any of the information provided.

Oh and of course, Happy Holidays too!

Sarah Sarah Gerstein, CMCA, AMS, PCAM General Manager

Who's Who

BROADLANDS ASSOCIATION, INC.

21907 Claiborne Parkway Broadlands, Virginia 20148

Main: (703) 729-9704 Fax: (703) 729-9733

www.broadlandshoa.org

HOA Office & Nature Center Hours: Monday thru Friday from 9:00am to 5:00pm. Additional Nature Center Hours: First three Saturdays from 10:00am to 2:00pm.

BROADLANDS ASSOCIATION MANAGEMENT & STAFF

General Manager	
Sarah Gerstein	sarah@broadlandshoa.com
Covenants	covenants@broadlandshoa.com
Newsletter Editor & Events Committe	e Liaison
Natalie Ihanainen	nihanainen@broadlandshoa.com,
	events@broadlandshoa.com
Newsletter Advertising Manager & Co	mmunications Coordinator
Stassa Collins	
Secretary to the Modifications Subco	mmittee, Covenants
Robin Crews	
Covenants	
Susan Kuklick	skuklick@broadlandshoa.com
Reception	
Joanne Hang	joannehang@broadlandshoa.com
Julie Holstein	julie@broadlandshoa.com
Naturalist	
Jessica Bukowinski	naturalist@broadlandshoa.com

BOARD OF DIRECTORS
President Brian Beahm - brian.beahm@gmail.com (703) 726-6360
Vice PresidentEric Bazerghi - eric@thehouse.net (703) 723-1046
Secretary/Treasurer Dawne Holz - deholz@icloud.com (703) 349-1095
Directors
Heidi Eaton (571) 232-1830
Cliff Keirce
Gerry Alcantara(703) 858-1320
Joseph T. Wagner (571) 333-0821
Members at Large, Van Metre Representatives
Roy Barnettrbarnett@vanmetrecompanies.com (703) 425-2600
Denise Harrover dharrover@vanmetrecompanies.com (703) 425-2600

COMMITTEES	
Broadlands Live! Summ	er ConcertRenee Ventrice - tttrenee@yahoo.com
	pitat*Oya Simpson -
OS	simpson@broadlandsnaturally.org or (703) 725-8040
Events	Chair: Open, events@broadlandshoa.com
Neighborhood Watch	Chair: Open
Recreation	Chair: Open
Swim Team	www.broadlandsswimteam.org
Technology* D	awne Holz - deholz@icloud.com, broadlandshoa.org
Tennis	Brad Marcus - bradmarcus@gmail.com
Webmaster	webmaster@broadlandshoa.org
*Please look under Clubs and	d Groups for more information

FIRSTSERVICE RESIDENTIAL (Payments and Resale Docs only)

Assessment Information Office:

Main: (703) 679-1541 Fax: (703) 591-5785

Website: www.fsresidential.com

Email: customerservice.dcmetro@fsresidential.com

Mail Payments to: FirstService Residential

P.O. Box 11983 Newark, NJ 07101-4983

Useful Numbers

NON-EMERGENCY

Ashburn Fire	(703)	729-	0006
Dominion Virginia Power	(888)	667-	3000
Fire Marshall	(703)	777-	0333
Loudoun County Sheriff	(703)	777-	1021
Loudoun Water (customer service).	(571)	291-	7880
Loudoun Water (after hours)	(571)	291-	7878
Poison Control	(800)	222-	3333
State Police	(703)	771-	2533
Washington Gas	(703)	750-	1000

BROADLANDS COMMUNITY

Mailbox (Main Street Mailboxes)1(703) 753-5521
Trash Pickup (Patriot Disposal)1(703) 257-7100
Southern Walk Internet/Cable:
OpenBand 24x7 (customer service) (866) 673-6226
OpenBand (trouble tickets) (703) 961-1110

PUBLIC INFORMATION

PUBLIC INFORMATION			
Animal Control/Shelter	(703)	777-0406	õ
Building Permits & Dev			
County Landfill			
DMV (VA)			
Health Department			
Library (Ashburn)			
Loudoun Ride On	(703)	777-2708	3
Loudoun Hospital			
Miss Utility			
Metro			
Parks and Recreation	(703)	777-0343	3
Ridesharing			
Road Conditions	(800)	367-7623	3
School Board			
Street Signs/Storm Drains	(703)	771-5666	õ
VDOT	(703)	383-8368	3
Van Metre Homes	(703)	348-5800)
Verizon			
Verizon Fios			
Wildlife Hotline (local)			
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SCHOOLS - BROADLANDS

Briar Woods High School	(703)	957-4400
Eagle Ridge Middle School	(571)	252-2140
Hillside Elementary School	(571)	252-2170
Mill Run Elementary School	(571)	252-2160



Go Green and Opt Out

You have the option of opting out of hard copies of this monthly newsletter. If you would like to receive electronic copies only of this newsletter, please email OptOut@broadlandshoa.com.

You will no longer be mailed a hard copy, but will be emailed a link to the online version.



Come One, Come all to the 9th Annual Hillside Holiday Hoopla!

The Hillside Holiday Hoopla will be on Saturday, December 6th from 8:00am noon at Hillside Elementary, 43000 Ellzey Drive, and encompasses the following festive and family fun activities:

- Candy Cane Lane: Loved by children, Candy Cane Lane provides kids the opportunity to purchase gifts for family and friends, with the help of an elf or
- One-Stop Shop: Pick up a few gifts from our One-Stop Shop which features over 20 local and home-based businesses including the Broadlands HOA, jewelry, cosmetics, baked goods, arts and crafts, and much more! Check out our current list of vendors online at lcps.org/Page/72965.
- Visit with Santa!
- Lots of awesome raffle prizes!



DISCOUNT DAYS!

Big Savings Just for Broadlands Residents!

BROADLANDS VILLAGE CENTER

- -OptimEYES (Optometry): Member fees—Exam \$35, Frames, Lenses, Options, contact Lens Evaluation are all 20% off Retail Price and U&C fees, contact Lens Materials are 25% off retail price
- -Painting with a Twist (Painting Classes/Entertainment): Wednesday nights, bring in 2 people to paint and you will get a \$35 gift certificate to a future class. (Cannot be used on the same night). Limited to 1 gift certificate per group of 3 people.

BROADLANDS MARKETPLACE AT SOUTHERN WALK

- -Broadlands Complete Dental: \$59.00 new patient special, includes exam and xrays. \$1 emergency exam, includes emergency exam and necessary x-rays. May be used once per patient.
- -TopKick Martial Arts Center (Traditional Taekwondo): Free! One month Easy Trial Program, uniform included—\$120 value! (Valid for new members only). \$20 OFF per week on A+ AfterSchool Program! (Valid for new members only) \$80 OFF per week on SummerCamp Program! (Valid for new members only)

A Spooktacular Time Was Had By All At Broadlands' Great Halloween Events!

The 3rd-5th Grade Party was a smashing success! Great job to our organizer. Arlee Harris and her team of Cheryl Adams, Laura Beglis, Cara Copabianco, Julie Edwards, Katie Herbert, Ginger Rogers, Irene Soell, Ann Stewart, Debbie Ziegler, and the Briar Woods Key Club members. Every guest was smiling ear to ear. The Adult Halloween Party was a frightfully great time! Thanks to Chris Cuellar and his team of Jerry Bowman, Brenda Morton, Jay Swami and Stephanie Caines. Great job all! The return of *The Kids Halloween Parade* was a great finale to a fun filled weekend. A big hand goes out to Tania and Amy Marceau for organizing this fun event. And, thanks to Amy and Jeff Mugford and Girl Scout Troop numbers 1533, 3741, 4480, 6369 who were instrumental in making this event a success. Lastly, to our Tech Committee that donated Dipping Dots and gliders...thank you, what a great end to a parade! It was nice to see such a large turnout of our younger residents decked out in their Halloween costumes!

Outstanding Wine Tasting Event!

Thank you to the volunteer team of: Sue Hawley, Pat Lake, Linda McGrath, Jim Sammartino, Judie Spain and Yvonne Wheeler. This group was responsible for producing this wonderful event that was enjoyed by all! This event gave our residents the opportunity to learn about wine and food pairing. It was not only tasty but very educational!

Holiday Trash and Recycling **Collection Schedule**

Christmas Dav. December 25th - NO trash or recycling pickup.

Monday, December 29th - trash AND recycling will be picked up.

New Year's Day, January 1st - NO trash or recycling pickup.

Monday, January 5th - trash AND will be picked up.

Christmas trees will be collected for recycling on the 2nd and 3rd Mondays in January - January 12th and January 19th.

Santa's Elves Vendor Night

The Cooperative Preschool of Loudoun (Winnie the Pooh Preschool) will host its first annual "Santa's Elves Vendor Night" on Monday, December 8th, from 3:00 to 8:00pm, at the Broadlands Community Center, 43008 Waxpool Road, Ashburn, VA.

Santa's Elves Vendor Night will have SEVENTEEN representatives such as Younique, Perfectly POSH, Stella & Dot, Mary Kay and more on site to help you jump start your holiday shopping for yourself and your loved ones.

This event is **OPEN TO THE PUBLIC** and attendees are encouraged to wear something "elf-like" to the event. Your elf-like attire will earn you a free raffle ticket for the vendor basket valued over \$250.00. You may also purchase a \$5 raffle ticket to be eligible to win the basket. A portion of the proceeds will benefit the Cooperative Preschool of Loudoun.

The mission of the Cooperative Preschool of Loudoun is to provide students with a positive preschool experience in an environment where parents and teachers work together to meet each students individual needs. CPL was founded in 1969 and is a non-profit, state licensed, cooperative preschool in Loudoun County.



December



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5 Visit with Santa 5:30pm - CH	6 Nature Center Open 10:00am - 2:00pm
7	8	Board of Directors Meeting 6:00pm - NC	10 Newsletter Submissions Due by Noon	11 Modification Subcommittee Submissions Due 12:00pm - NC	12	13 Nature Center Open 10:00am - 2:00pm Eco Elf 10:00am - NC Drop Off-Nature Play & Movie 10:00am - NC
14	15	16 Chanukah Begins	17 Mod Subcomm Meeting 7:00pm - NC Tech Comm. Meeting 7:30pm - NC	18	19	20 Nature Center Open 10:00am - 2:00pm
21	22	23	24 Christmas Holiday - Nature Center and HOA Offices closed	25 Christmas Holiday - Nature Center and HOA Offices closed	26 Christmas Holiday - Nature Center and HOA Offices closed	27
28	29	30	31 New Year's Eve - Nature Center and HOA Offices closed			

Key: CH= Clubhouse; CC=Community Center; NC=Nature Center; HP=Hillside Park



Eroadlands Holiday Home Decorating Contest
Decorate your home to be the brightest in Broadlands!

Judging will take place during the evenings the week of December 8th. Winning entries will be listed in the newsletter and on our website.



Judging will be based on the following criteria:

Creativity (originality, unique design and creative use of lights and decorations) Arrangement (display and placement of decorations),

Special Effects (sound effects, fog, animation, etc.) and

Overall Appearance (color coordination, balance, and overall attractiveness).

Holiday Home Decorating Entry Form

Entry deadline: December 5th at 5:00pm. You may also enter online at broadlandshoa.org

Name:

Address:

Phone Number:

Email Address:

Entry forms or online registration must be received by December 5th at:

the Broadlands HOA Office

21907 Claiborne Parkway

Broadlands, VA 20148

Contest Rules

- Contest is limited to what can be seen from the street side of the house at night.
 - People or live animals are not allowed as part of the display.
- Participants are requested to keep their houses decorated through January 1st so that the community may view and enjoy them. Judging will take place the week of December 8th from dusk until 9:00pm. Please have your decorations turned on by 5:00pm
 - Winners will be notified on Wednesday, December 17th.
 - Judges' decisions are final.



Save Yourself Time, Money and Aggravation

Before you make any modification, change or addition to the exterior of your home, an application is required for the Modifications Subcommittee to review. Don't be misled by well meaning friends, neighbors or contractors. It is the owner's responsibility to file an application for all exterior work. A county permit does not circumvent this requirement. The process is easy if you apply before work commences.

What can happen if you don't submit an application? You may be ordered to cease and desist, which might cause your contractor to charge additional money for delays in completion. You may have to appear before the Board of Directors at a violation hearing. You may be assessed a fee of up to \$900. which will be added to your account and to which late fees, attorney fees, and court costs can be charged if payment is not made. You may be taken to General District Court for a judge to hear the case and determine the penalty. You may lose your recreational and voting privileges. You might have difficulty selling your home if violations are noted in the resale package which you provide to your buyer.

Please consult the Design Guidelines on the website for detailed information. Submit a complete application package in order to obtain approval prior to beginning any work. The Design Guidelines provide a framework to maintain design quality throughout the community, to promote sensitivity for the natural environment and to encourage consistency of design while allowing flexibility for achieving design solutions. If you have any questions about architectural modifications, please contact Robin Crews, Secretary to the Modifications Subcommittee, at 703-729-9704 or rcrews@broadlandshoa. com.

December Covenants Corner

Light the Night

Throughout the year, the Covenants Inspectors inspect the homes in the community for a variety of issues ranging from trash containers in view to parking issues and unapproved modifications to leftover holiday decor. In addition, certain seasons dictate the need to focus on particular violations that occur with high frequency.

During the month of December, the covenants inspectors will continue to focus on homes whose pole lights in their front yards are burned out. As winter rapidly approaches and the days get shorter it is more important than ever to keep your exterior pole light functioning both for security and safety purposes.

In accordance with the Association Documents, should you fail to bring your lot into compliance, the Board of Directors may take action to enforce compliance. If a violation is noted, the owner will be mailed a letter providing 30 days for the violation to be resolved. If the violation is not corrected, a second violation letter will be issued, providing an additional 14 day extension. If the violation is still not corrected, a third and final violation letter will be issued, providing an additional seven day extension. If the violation remains unresolved, a Hearing Notice is sent and a Hearing will be held in accordance with state law, where charges may be assessed, up to \$10 per day for a maximum of 90 days.

Keeping these lights functional is the responsibility of the homeowner whether you own a single family, semi-attached or a town home. Should replacing the light bulb not resolve the problem, you may have a tripped circuit breaker in your home or you may need to replace the photoelectric cell. An electrician can help you. The HOA does not provide this service.

Keep your pole lights operational and keep your home and neighborhood safe.

If you have questions regarding this process, or if you receive one of these letters and are unable to correct in the time allotted, you may contact the covenants inspectors at covenants @broadlandshoa.com to request a reasonable extension to rectify the issue.



FROM YOUR SUPERVISOR SHAWN WILLIAMS

Challenges of Residential Development

Loudoun's high rate of growth over the past thirty years has presented a number of infrastructure and fiscal challenges for the county's government. As many of you are all too well aware, overcrowded schools and traffic gridlock have lowered the quality of life in our vibrant community. My goal on the Board of Supervisors has been to slow down new residential development so that our infrastructure and finances can catch up.

You might have seen the story recently in the Loudoun Times Mirror about a recent study conducted by the homebuilding industry on the cost of residential development. The study found that for every dollar in tax revenue collected from residential properties, those properties cost Loudoun \$1.20 in governmental services like schools and public safety. Commercial properties only cost approximately thirty-eight cents in services for every tax dollar collected. Other county studies have shown the cost of residential to be higher, but regardless of the exact figure, it is clear that residential is fiscally negative for the county and commercial is fiscally positive. That is why the Board has worked so hard to expand our commercial tax base to fix the residential/commercial imbalance in Loudoun. This strategy, which is already showing positive results, will grow tax revenues to allow both more funding for core government services like schools and lower tax rates making us more appealing to commercial investment.

This Board is also working to aggressively tackle Loudoun infrastructure issues. As I mentioned in my column last month, the Board has invested over \$700 million into



transportation infrastructure, including projects like Metrorail and fixing key missing roadway links like Gloucester Parkway. Additionally, the Board has fully funded the Loudoun County Public Schools' Capital Improvement Program, including the renovation and expansion at Broad Run High School which will eliminate the need for the unacceptable trailers.

One of the largest challenges I have and will continue to face is pressure from landowners who want to convert their commercially zoned land to residential in response to market demand. To manage growth in a responsible manner, Loudoun has adopted a comprehensive land use plan. The plan envisions a suburban east, rural west and mixed use density centers. The new residential development you see in Loudoun was either approvals by prior Boards of Supervisors or construction allowed 'by-right' allowed under the current zoning code. Even if the Board of Supervisors does not approve a single new residential unit, there are approximately 30,000 units that are currently approved but not yet built. However, as long as the county continues to grow in accordance

with the comprehensive plan, Loudoun should have sufficient future school and transportation infrastructure. The plan does require a refresh and this was consistent with the recent urban land institute study and recommendations. This is why I initiated a comprehensive plan amendment last year to see what can be supported around our future metro corridor. I remain concerned about land use proposals that request significant increases to residential density as to overwhelm our planned infrastructure. I have consistently voted against requests to convert commercial to residential zoning as we don't want to give away our future opportunities to bring fiscally positive revenue to the county.

I evaluate each application on its own merits to ensure infrastructure is in place to support the development and existing county residents are getting the best possible deal. In some areas, for example around the future Metrorail Stations, I might be supportive of more mixed-use residential that gives the development the greatest opportunity for economic success. The Board needs to make sure we are prioritizing the longterm interests of Loudoun residents in all land use decisions. In many cases, this will require patience as we work to develop the county in a responsible and fiscally sustainable manner.

If you have any questions about this or other county issues, please email me at shawn.williams@loudoun.gov or call my office at 703-771-5088. For my frequent updates, visit www. loudoun.gov/broadrun to sign up for my email newsletter and 'like' my facebook page.

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Association, Inc.

Dear Homeowners.

In the following pages, please find the approved FY2015 Operating Budget for Broadlands Association, Inc. as approved during the November 12, 2014 Board of Directors Meeting. All budgetary accounts have been adjusted for inflation and are based upon historical precedent. The Board of Directors and Management have made every effort to control expenses and generate income in order to keep the assessments as low as possible, while continuing to provide quality services to the community. Based on this, the Board of Directors has approved an increase in the monthly assessment for homes located on private (HOA owned) streets in order to provide snow services and road maintenance on these roads. If your assessment has changed for 2015, please be certain to update your payment system to reflect the correct payment amount in order to avoid late fees.

The Assessment Fees for 2015 are as follows:

Single Family Homes on VDO	T streets \$73.00 per month	Town Homes	\$88.00 per month
Single Family Homes on Priva	ate Street \$90.00 per month	Villa Homes	\$103.00 per month
Courtward Homos	\$129 00 par month		

Assessment coupons will be delivered to all owners at the address on file with FirstService Residential. Please contact FirstService Residential at 703-679-1541 or broadlands.dcmetro@fsresidential.com if you have not received your coupons by December 15, 2014. If you already participate in the Direct Debit Program through FirstService Residential, you will not receive a coupon booklet and the 2015 assessments will be automatically deducted from your account.

Owners are encouraged to sign up for the Direct Debit Program through FirstService Residential. Your monthly assessment will be automatically deducted from your bank account during the first week of every month. This eliminates the possibility of a payment being missed or lost in the mail and the Association charging a late fee to your account as a result.

The Automated Payment Service Authorization Form is available at the HOA office or online at broadlandshoa.org/forhomeowners/management-services-info/. FirstService Residential also accepts major credit cards and e-checks for assessment payments. Through PayLease, you can make a one-time e-payment or schedule recurring e-payments by visiting https://fsresidential.com/virginia/home.

If you have questions regarding the budget or assessment levels, you may contact the General Manager, Sarah Gerstein or address the Board of Directors at their December Board Meeting on December 9, 2014 at 6:00pm.

We look forward to providing continued great service to our residents in 2015. Best wishes for a wonderful holiday season and a prosperous New Year!

The 2014 Board of Directors

Broadlands Association, Inc.

BROADLANDS 2015 MONTHLY ASSESSMENT By Unit Type

Assessment Type	Monthly Assessment
Townhomes Assessment	\$88.00
Detached Homes Assessment (VDOT Street)	\$73.00
Detached Homes - Private Streets Assessment	\$90.00
Courtyard Homes Assessment (Lawn Maintenance)	\$128.00
Apartment Assessment - Multifamily Class E	\$28.40
Villa Assessment (Lawn Maintenance)	\$103.00
Condo Assessment	\$55.00

Broadlands Association, Inc. 2015 Approved Budget

INCOME

Common Expense Assessments

Coupons

Bad Debt

Board Meeting Minutes

Miscellaneous Administrative

Common Expense Assessments	\$2,009,200
Townhouse Assessments	\$479,556
Single Family Detached Trash Assessments	\$406,728
Single Family Detached/Private Street Assessments	\$75,684
Courtyard Home Assessments	\$137,256
Class E (Multi-Family Rental) Assessments	\$181,318
Villa Home Assessments	\$4,680
Condominium Assessments	\$51,480
Interest	\$79,368
Miscellaneous	\$2,500
Newsletter Advertising	\$84,000
Recreation Income	\$61,500
Community Center Rental	\$21,600
Violation and Mowing Fees	\$1,160
Nature Center Activity Fee Income	\$1,800
Late Fees	\$15,000
Legal Fee Reimbursement	\$5,400
Resale Packet /PUD Questionairre Fees	\$16,800
GRAND TOTAL INCOME	\$3,685,030
	<u>\$3,685,030</u>
COMMON EXPENSES	\$3,685,030
COMMON EXPENSES Administrative	
COMMON EXPENSES	\$74,625
COMMON EXPENSES Administrative Financial Management Contract Collection Costs	\$74,625 \$9,000
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy	\$74,625
COMMON EXPENSES Administrative Financial Management Contract Collection Costs	\$74,625 \$9,000 \$28,277
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation	\$74,625 \$9,000 \$28,277 \$7,995
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes Legal Fees General	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300 \$6,000
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes Legal Fees General Legal Fees Collection Activity	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300 \$6,000 \$35,000
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes Legal Fees General Legal Fees Collection Activity Printing & Copying	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300 \$6,000 \$35,000 \$13,000
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes Legal Fees General Legal Fees Collection Activity Printing & Copying Postage & Delivery	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300 \$6,000 \$35,000 \$13,000 \$10,900
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes Legal Fees General Legal Fees Collection Activity Printing & Copying Postage & Delivery Office Supplies/Equipment/Furniture	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300 \$6,000 \$35,000 \$13,000 \$10,900 \$8,000
COMMON EXPENSES Administrative Financial Management Contract Collection Costs Insurance Policy Audit/Tax Return Preparation Federal Income Taxes State Income Taxes Legal Fees General Legal Fees Collection Activity Printing & Copying Postage & Delivery Office Supplies/Equipment/Furniture Computer Maintenance	\$74,625 \$9,000 \$28,277 \$7,995 \$11,680 \$4,300 \$6,000 \$35,000 \$13,000 \$10,900 \$8,000 \$21,053

\$5,250

\$10,000

\$2,600

\$6,330

\$2,059,200

Casalina Insurance Maintanance for vahiala	\$2.160
Gasoline, Insurance, Maintenance for vehicle Reserve Study	\$2,160 \$5,750
Voting Software	\$2,500
voling Software	\$2,500
Total Administrative Expenses	\$274,540
Committees and Community Programs	
Events Committee	32,000
Broadlands Live Concert Series	18,000
Newsletter Printing, Mailing, Software	84,850
Modification Subcommittee	2,067
Board Expenses	8,990
Security Service	38,113
Technology Committee	5,750
Habitat Committee	3,719
Animal Care	8,000
Nature Center Activities	3,850
Total Committee and Community Programs	\$205,338
Personnel	
Salaries	316,613
Audubon Naturalist	29,500
Newsletter Preparation	43,592
Payroll Taxes	27,590
Employee Insurance	6,775
Retirement Program	6,693
Staff Membership Fees, Education & Training	7,489
Mileage/Cell Reimbursement	1,500
Payroll Processing Fee	3,510
Total Personnel	\$443,262
TOTAL ADMIN, PROGRAMS & PERSONNEL	<u>\$923,140</u>
OPERATING EXPENSES	
Community Buildings	
Community Center Gas	2,200
Community Center Electric	2,100
Community Center Water & Sewer	350
Community Center Internet	1,200
Community Center Cleaning	6,250
Community Center Maintenance & Repair	5,000
	0.000
Community Center Snow Plowing & Sidewalk Clearing	6,000
	6,180

Nature Center Repairs & Maintenance	5,000
Nature Center Cleaning	8,900
Nature Center Security, Monitoring, Fire Alarm Maint, Extinguishers	2,402
Nature Center Gas	3,100
Nature Center Electricity	13,000
Nature Center Water & Sewer	1,200
Nature Center Snow Plowing & Sidewalk Cleaning	5,000
Nature Center Improvements	5,000
Clubhouse Gas	1,500
Clubhouse Electric	3,500
ClubhouseWater & Sewer	1,000
Clubhouse Cable/Phone	5,340
Clubhouse Cleaning	4,200
Clubhouse Heating & A/C Maintenance	1,580
Clubhouse Maintenance & Repair	2,000
Clubhouse Fire /Sprinkler Alarm System Monitoring and Inspection	1,335
Clubhouse Snow Plowing & Sidewalk Clearing	2,500
Total Community Buildings	\$97,397
Total Community Buildings	φ91,391
Common Area	
Grounds Maintenance Common Area Contract	420,624
Grounds Maintenance Common Area Non Contract	115,000
Watering Services	40,000
Sidewalk/Trail Snow Clearing	18,000
Common Area Electricity	42,000
Lighting Maintenance	68,200
Tree Pruning & Removal	95,000
Mutt Mitt Supplies & Installation	17,061
Fencing Repairs	5,000
Pond Maintenance	12,000
Pond Electricity	2,400
Painting	5,000
General Maintenance/Casual Labor	20,000
Consulting Services	1,000
Common Area Reserves	361,152
Total Common Area	\$1,222,437
Parameter.	
Recreation	
Pool Management	205,040
Pool Electricity	21,000
Pool Water & Sewer	20,000
	Let use the second seco
Pool Phones/Internet	2,700
Pool Phones/Internet Pool Supplies & Chemicals Pool Fire Sprinkler System Maint & Repair	2,700 10,000 1,000

Pool and Fitness Cards/Passes	4,600
Fitness Equipment Service	1,860
Pridge Tet Let/Multi Durness Court Beneix & Maintenance	40,000
Bridge/Tot Lot/Multi Purpose Court Repair & Maintenance	18,000
Tennis Court Repair & Maintenance	3,625
Total Recreation	\$327,825
TOTAL OPERATING EXPENSES	<u>\$1,647,659</u>
GENERAL OPERATING RESERVE	\$10,327
GRAND TOTAL COMMON EXPENSES	\$2,581,126
LIMITED COMMON AREA EXPENSES	
Townhouse Expense	
Townhouse Trash Removal	186,224
Townhouse Grounds Maintenance	127,632
Townhouse Snow Plowing	39,332
Townhouse Reserves	126,368
Sub-Total	\$479,556
Single Family Detached Expense	
Single Family Trash Removal	\$406,728
Single Family Private Street Expense	
Single Family Private Streets Snow Plowing	\$28,427
Single Family Private Street Reserves	\$47,257
Sub-Total	\$75,684
Courtyard Home Expense	
Courtyard Homes Grounds Maintenance	\$137,256
Villa Home Expense	
Villa Homes Grounds Maintenance	\$4,680
GRAND TOTAL LIMITED COMMON AREA EXPENSES	<u>\$1,103,905</u>
GRAND TOTAL ALL EXPENSES	\$3,685,030
GRAND TOTAL INCOME	\$3,685,030
NET INCOME (LOSS)	<u>\$0</u>



Board Meeting Highlights

The following actions were taken by the Board of Directors at their meeting held on November 12, 2014.

- Approved minutes of October 14, 2014 meeting.
- Denied an owners request for the HOA to allow vehicles to park blocking sidewalks.
- Tabled a proposal for pond maintenance.
- Approved the 2015 Operating Budget and established assessments.
- Approved 2015 staff compensation.
- Approved initiation of foreclosure proceedings for an account.
- Assessed violation charges to four owner accounts.
- Adjusted charges previously assessed on three accounts.

2014 Annual Toys For Tots Bike Drive Many thanks to all who have supported our Toys for Tots bike drive since 2011!

In the past 3 years we have been able to donate over 173 brand new bikes and 26 helmets to under privileged children in our area. Please help us continue this tradition of supporting our community! Every child dreams of getting a bike for Christmas!

How you can help:

- Purchase a new bike and contact us with name, and house address and we will come pick it up from you.
 Deadline for pick up is 12/19/2014...or
- Don't have time to shop? We do! We can take your cash donation and purchase the bike for you. We will provide a donation receipt immediately.

If you have any question or would like more information, contact Jack Wells, Kaitlyn Wells, Carly Melkus and Maggie Melkus at bikes4tots@gmail.com or visit visit www. bikesfortots.com.



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Dressing for Winter Outdoor Fun By: Jessica Bukowinski, Broadlands Naturalist

Spending time outside year round is important, but so is staying warm and comfortable. Uncomfortable people can be cranky. Cranky people are not fun to be around. Therefore, time spent paying care and attention to how we dress ourselves and our children when we plan to spend time outside is time well spent. In the summer that means basics like sunhats and sunglasses. For some of us it also means sunscreen and bugspray. Now that winter is approaching preparing to go outside involves more stuff, but we don't need to look like Ralphie's kid brother from the classic movie, A Christmas Story, to stay comfortable. Here are my three rules for dressing to stay comfortable in cold. wet weather this winter:

Rule #1 Avoid cotton. Cotton is comfortable, but when it gets wet it stays wet and that keeps us cold. A generation ago avoiding cotton meant wearing scratchy wool, but we are living in a time filled with fleece, UnderArmour, and other synthetics as well as softer more luxurious wools. This rule matters the most on layers that are close to your body and close to the elements, like your feet. If you invest in just one quality non-cotton layer I recommend a good pair of non-cotton socks.

Rule #2 Wear layers. When you are walking at a slow naturalist's shuffle or a toddler's pace taking the time to look at things, you might want more warm layers than when you are enjoying a snowball fight with a ten year old. If you get sweaty under all those layers, that dampness may make you cold later so having a top layer or even a warm hat that is easy to take on and off can help keep you comfortable longer.

Rule #3 Consider the sun as well as the temperature. A sunny day after a winter storm with the sun reflecting off the snow can make one squint. I keep sunglasses, ski goggles, and sunhats with my outdoor winter gear and tend to apply sunscreen more often in the winter than in the spring or fall.

Have fun outside this winter!

Broadlands'ANS Naturalist, Jessica Bukowinski, believes that connecting with nature brings out the best in all of us. Jessica can be reached at naturalist@broadlandshoa.com. You can learn more about the Audubon Naturalist Society (ANS) at anshome.org



The Most Wonderful Time of the Year? By: Shannon M. Pecora, MA of Stream Valley Veterinary Hospital

At the risk of annoying you with an earworm, wouldn't you agree that this is the most wonderful time of the year? Parties, presents, and festive food--how could you not just absolutely love the magical winter season? Never mind the added stress of fitting all of those parties into your schedule, finding the extra funds to buy all those gifts, and balancing a healthy diet with all of those treats! And what if you have to spend the season away from friends and family? How quickly evergreens and golden candles can become gloomy winter blues!

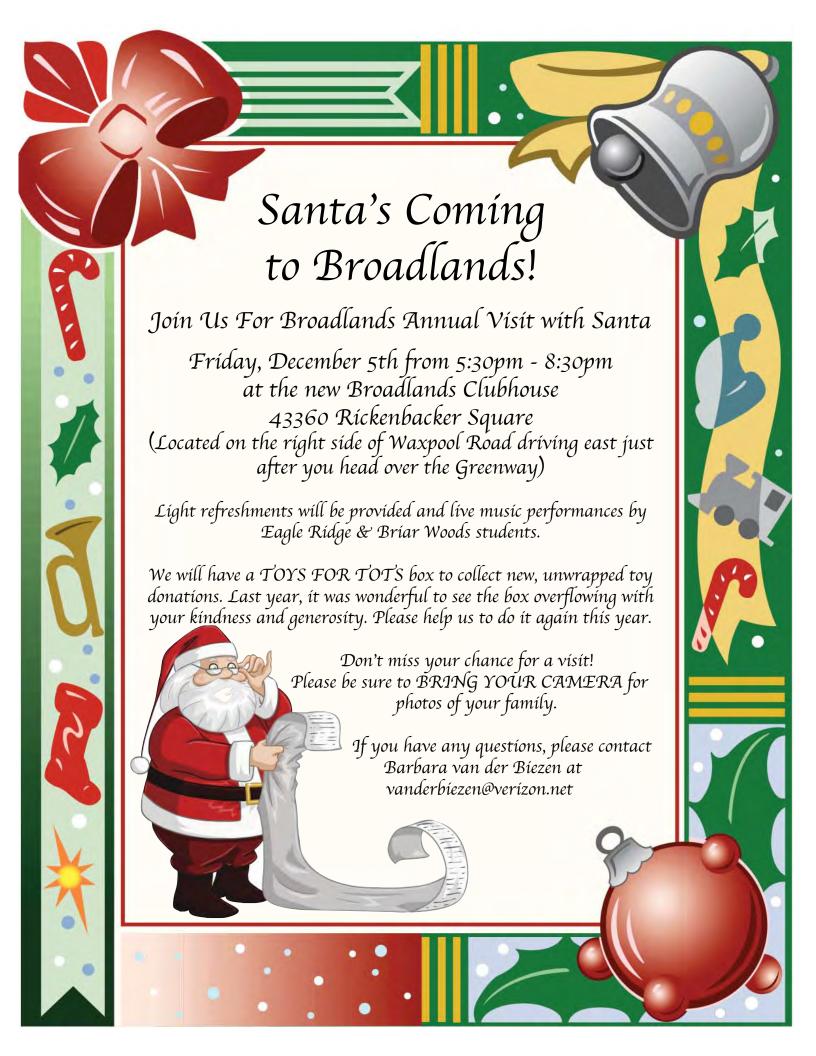
In all seriousness, holiday depression is a real and relatively common issue. There are many resources for help with seasonal sorrows, whether you just feel a bit down or you've found yourself at the center of pervasive hopelessness. One option is a program with therapy pets. Organizations like Pet Partners work with volunteers and their pets, training them to participate in all sorts of Animal-Assisted Therapy programs, www.petpartners.org. Pet Partners envisions better health and happiness in general for those who connect with companion, service, and therapy animals; read more about their mission and vision here: petpartners.org/AboutUs.

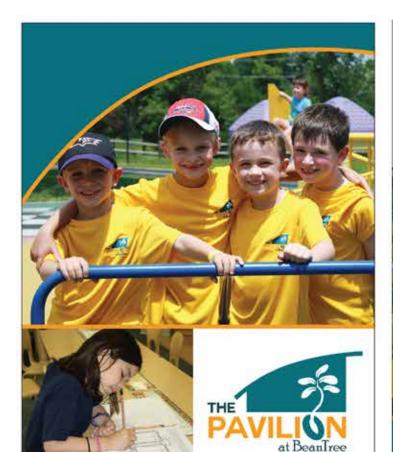
Anyone who has bonded with a companion animal can vouch for a pet's uncanny ability to help you feel better. Often, pets simply seem to know when we need them for a snuggle, some gentle affection, or a listening ear, all on an unconditional basis. As you scratch your kitty's chin or rub your pup's ears after a long day, you often gain a sense of calm. Even though your troubles don't disappear, you are soothed and relaxed by the presence of your pet. Now, just imagine that you and your pet have received formal training on techniques and interactions proven to help a patient cope with the stresses of his or her situation! Such trained service pets have helped survivors and victim family members after nationally-known tragedies, such as the terrorist attacks on September 11th and the violence at Sandy Hook Elementary. However, they also work on an individual level, for example, with servicemen and women suffering from PTSD, with patients facing terminal illness, or with those in hospice care. So depending on your symptoms and treatment plan, sessions in the presence of a therapy pet may assist you in working through problems and developing coping skills. Ask your treatment professional!

On the other side, if you are interested in volunteering with your pet to help those in need, one way to get started is through the American Kennel Club's Canine Good Citizen Program, akc.org/events/cgc/program.cfm, which emphasizes good manners and conscientious pet ownership. This is a wonderful stepping stone in order to move towards further community service. However, dogs are not the only pet candidates for Animal-Assisted Therapy programs. Guinea pigs, cats, birds, horses, or even pot-bellied pigs can be trained to participate. Pet Partners outlines prerequisites for pets and their human companions on their site: petpartners.org/team prerequisites.

If you suspect that your blues, seasonal or not, are more than you can manage on your own, please contact your doctor right away. And if you have any worries about a friend or family member, reach out and help. Your loved one may just need to know that someone is in his or her corner, or he or she might really need your encouragement to seek professional help. During the holidays or any time, your pet or a formally trained therapy animal can keep you from feeling alone and bring a bit of warmth to your winter!







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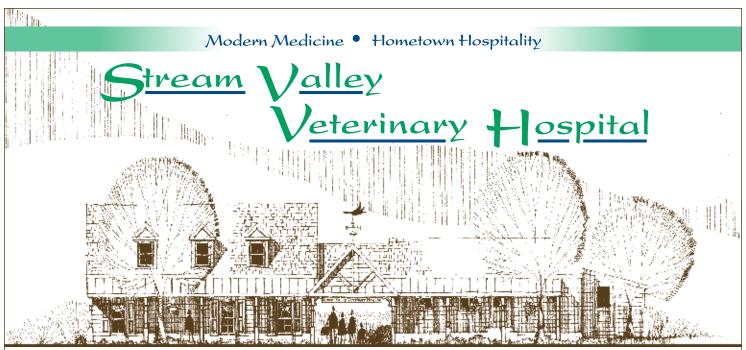
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We Were There, Where Were You?



















December Naturalist Programs Weekday Nature Programs for Children

Wee Naturalist

Ages: 2-4 years old

Date: Tuesdays, 12/2, 12/9, 12/16, 12/23

Time: 9:30-10:15am OR 1-1:45pm (We will run the same program in the morning AND in the afternoon.

Sian up for the one that best suits your family's schedule.) Cost: \$5.00/day for residents, \$7.00/day for non-residents

Our youngest naturalists, their caregivers & siblings meet on Tuesdays. The program will include as much outside time as the weather allows (so dress to play outside!), finger plays, stories, crafts and hands on exploration. Register by month or by date.

Mid-Week Nature Club - Single Session Preview of 2015 Program

Ages: 5-7 years old Date: Wednesday, December 10th Time: 9:00 - 10:30am

Cost:\$10.00/session for residents, \$14.00/session for non-residents

This drop off (although caregivers are welcome to stay if you prefer!) program for eager young naturalists is a preview of a 5 month program geared towards half day kindergarteners and early elementary aged homeschoolers. We will meet on the 2nd & 4th Wednesdays from January-May 2015. We will spend as much time as possible learning and playing OUTSIDE in the areas surrounding the nature center so please send your children dressed for the weather!

Registration is required and space is limited!

Drop off Nature Play & Movie

Ages: 4 years old and up (must be potty trained)

Date: Monday, December 22nd Time: 12:00 - 3:00pm

Cost: \$10.00/first child pre-paid, \$5.00/sibling pre-paid only, registration required

Grown ups tend to need a little extra time to catch up and get things done (or simply rest!) during this busy time of year. Drop your kids off at the nature center where they can enjoy the animals, games, crafts and a movie (Gustafer Yellowgold series) under the watchful eye of the Broadlands Naturalist and her helpers. Resaistration is required and space is limited.

Programs for Adults & Families

Wednesday Walks for Broadlands Residents

Ages: All ages welcome

Date: 1st & 3rd Wednesdays of the month (12/3 and 12/17)

Time: 9:00am

Cost: FREE for Broadlands residents & their guests.

Non-residents are welcome to join us, but will need to pay a drop in fee of \$5.00/family (cash or check only). Walking outside with others is good for us all, but as the weather gets colder it can be hard to find a walking partner. Broadlands residents of all ages are invited to join Broadlands ANS Naturalist, Jessica Bukowinski, for a leisurely walk on the 1st and 3rd Wednesday of each month. The first Wednesday we will meet in the parking lot by Clyde's and the 3rd Wednesday we will meet at the Van Metre Nature Preserve across from Harris Teeter.

> To register email naturalist@broadlandshoa.com or contact the nature center at 703-729-9704. Limited slots available, reservations required.

Other ANS Programs Available to Broadlands Residents

Custom environmental education programming to meet your needs

The Audubon Naturalist Society facilitates Nature Birthday Parties, badge focused Scout Programs and Homeschool Programs at both the Broadlands Nature Center and the Rust Nature Sanctuary. Contact naturalist@broadlandshoa.com or 703-729-9726 for more information on scheduling a program here at the Broadlands Nature Center or contact 703-669-0000 or susanne. ortmann@anshome.org to schedule a program at the Rust Nature Sanctuary in Leesburg.

Full Moon Night Hike & Camp Fire

Location: Rust Nature Sanctuary, 802 Children's Center Road Leesburg, VA

Ages: All welcome Date: Saturday, December 6th Time: 6:00pm - 7:30pm Cost: \$5.00 per participant

Under a Full Moon, the 68 acres at Rust Nature Sanctuary take on a new look, feel and memory. Explore with us as we hike its grounds and listen for owls and many of the fascinating night sounds of the woods. Absorb the peace, tranquility and beauty of what nature offers us at night under the stars and moon. The adventure will end with a warm camp fire and light snacks. Headlamps will be provided. Hiking shoes required. Open to all ages. Space is limited. To register call 703-669-0000 or email susanne.ortmann@anshome.org.





A Delicious Menu to Add to Your Holiday Memories

Spinach Gratin



3 tablespoons butter, plus more for greasing

- 2 pounds baby spinach
- 1 onion, chopped
- 1 clove garlic, minced
- 2 tablespoons all-purpose flour
- 1 cup 35-percent cream
- 1 cup milk
- 2 cups grated Emmental cheese Kosher salt and freshly ground black pepper

PREHEAT the oven to 400 degrees F. Butter an 8 cup gratin dish. In a skillet over medium-high heat, warm 1 tablespoon butter. Add the spinach and cook, stirring occasionally, until just wilted, 3 to 4 minutes. Press out any excess water. Transfer to a large bowl. In a large saucepan over medium heat, melt the remaining 2 tablespoons butter. Add the onions and cook, stirring, until translucent but not brown, about 5 minutes. Add the garlic and then the flour and cook, stirring constantly, until golden, about 1 minute. Slowly whisk in the cream and milk and continue cooking until thickened, about 3 minutes. Remove from the heat and stir in half of the cheese until melted. Fold the sauce into the spinach and season with salt and pepper. Transfer to the prepared gratin dish and top with the remaining cheese. Bake until the gratin is golden brown on top, about 10 minutes. Yield: 6 to 8 servings.

Brisket with Parsnips, Leeks and Green Onions



2 to 3 tablespoons canola oil 1 (3 1/2 to 4-pound) brisket Kosher salt and freshly cracked black pepper

6 cloves garlic, peeled, sprinkled with pinch of salt and crushed with mortar and pestle

2 bunches green onions, thinly sliced 3 pounds small parsnips, bottoms trimmed, peeled and halved lengthwise 1/4 cup dark brown sugar, plus 1 tablespoon divided

2 tablespoons apple cider vinegar 1/2 pound leeks, ends trimmed, halved lengthwise and cut into 1/2-inch slices, washed well

1 cup red wine

1 quart beef stock, heated

PREHEAT oven to 350 degrees F. In a large pot, heat the canola oil over high heat. When the oil begins to smoke slightly, season both sides of the brisket with salt and pepper. Add the meat to the pot. If the oil is hot enough, the meat will not stick to the bottom. Cook, undisturbed, on its first side until browned, about 3 to 5 minutes. Turn over and brown on the other side, about 3 to 5 additional minutes. Remove the meat from the pot and put it onto a baking sheet to rest. Combine the garlic paste and green onions in a small bowl. Spread half of the mixture over the brisket. Flip the meat and add the remaining mixture to the other side. Set aside. In the same pot, over low heat add the parsnips. Season them with a little salt and 1 tablespoon brown sugar. Stir and cook until slightly tender, about 2 to 3 minutes. Add in 2 tablespoons apple cider vinegar and the leeks and gently brown them, about 3 to 5 minutes. Pour in the wine and let it reduce for 5 minutes. Sprinkle the vegetables with the remaining 1/4 cup of brown sugar and another pinch of salt. Cook them until browned, another 3 to 5 minutes. Add the brisket to the pot and stir in 2 to 3 cups of the beef stock. Bring the stock to a gentle simmer. Slide it into the center of the oven and cook for 1 hour. Check the level of the liquid, adding water, if needed. Cook the brisket until the meat is tender when pierced with a fork, an additional 1 to 1 1/2 hours. Yield: 6 to 8 servings. Cookingchannel.com

Turtle Cheesecake



1 3/4 cups chocolate graham cracker crumbs 1/3 cup butter or 1/3 cup margarine, melted

3 (8 ounce) packages cream cheese, softened

1 (14 ounce) cans sweetened condensed milk

1/2 cup granulated sugar

3 large eggs

3 tablespoons lime juice

1 tablespoon vanilla extract

1 1/2 cups NESTLÉ® TOLL HOUSE® Semi-

Sweet Chocolate Morsels

2 tablespoons chocolate syrup

2 tablespoons caramel sundae syrup or 2 tablespoons ice cream topping

1/2 cup coarsely chopped pecans

1/4 cup nestle toll house miniature semisweet chocolate chips

PREHEAT oven to 300 degrees F. Grease 9-inch springform pan. COMBINE crumbs and butter in medium bowl. Press onto bottom and 1 inch up side of prepared pan. BEAT cream cheese and sweetened condensed milk in large mixer bowl until smooth. Add sugar, eggs, lime juice and vanilla extract; beat until combined. Microwave morsels in medium, microwave-safe bowl on HIGH (100%) power for 1 minute; stir. Morsels may retain some of their shape. If necessary, microwave at additional 10- to 15-second intervals, stirring just until morsels are melted. Stir 2 cups of cheesecake batter into melted morsels; mix well. Alternately spoon batters into crust, beginning and ending with yellow batter. BAKE for 1 hour 10 to 15 minutes or until edge is set and center moves slightly. Cool in pan on wire rack for 10 minutes; run knife around edge of cheesecake. Cool completely. Drizzle caramel syrup over cheesecake. Sprinkle with pecans and mini morsels. Refrigerate for several hours or overnight. Remove side of pan. Yield: 14. Food.com

Keep It Cool:

REFRIGERATOR/FREEZER FOOD STORAGE CHAR'

Properly storing foods can help maintain their quality. Make sure perishable foods never sit out of refrigeration for more than two hours, and follow the expiration dates to ensure taste and safety. If no expiration date is available on the package, the following refrigeration quidelines provide a helpful gauge. Freezing is also a smart storage option for shoppers who wish to extend the shelf life of perishable foods beyond their expiration dates. But whether you're freezing or refrigerating, one basic rule applies: When in doubt, throw it out!



Perishable Foods

Refrigerator Freezer (below 40°F)

(at or below 0°F)

Perishable Foods

Refrigerator Freezer (below 40°F)

(at or below 0°F)

MFAT (RFFF PORK VFAL LAMR)

MILMI (DLLI, I UIIN, YLML, LMMD)		
Steaks	3 to 5 days	6 to 12 months
Chops	3 to 5 days	4 to 6 months
Roasts	3 to 5 days	6 to 9 months
Liver, variety meats	1 to 2 days	3 to 4 months
Cooked meat	3 to 4 days	2 to 3 months
Ground meat - uncooked	1 to 2 days	4 months



Poultry, whole	1 to 2 days	1 year
Poultry, pieces (breasts, thighs, wings)	1 to 2 days	9 months
Giblits	1 to 2 days	3 to 4 months
Cooked poultry	3 to 4 days	4 months
Ground poultry - uncooked - cooked	1 to 2 days 3 to 4 days	2 to 3 months 3 to 4 months

HOT DOGS LUNCH MEAT

HOT DOGO, LONGH MEAT	1,77		
Hot dogs - opened - unopened		1 week 2 weeks	1 to 2 months 1 to 2 months
Lunch meat - opened - unopened		3 to 5 days 2 weeks	1 to 2 months 1 to 2 months

FGGS

Fresh, in shell	3 to 5 weeks	Do not freeze
Egg whites and yolks (raw)	2 to 4 days	1 year
Egg substitutes - opened - unopened	3 days 10 days	Does not freeze well 1 year

Note: All recommendations assume refrigerators are set below 40°F and freezers are



DAGUN, JAUJAUL		
Bacon - opened - unopened	1 week 2 weeks	1 month
Sausage (meat or poultry) - raw - pre-cooked/smoked	1 to 2 days 1 week	1 to 2 months 1 to 2 months
Summer sausage (labeled "Keep Refrigerated) - opened - unopened	3 weeks 3 months	1 to 2 months
Pepperoni, sliced	2 to 3 weeks	1 to 2 months

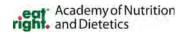
HAM, CORNED BEEF ¹



DAIRY	

Cheese, hard or processed - opened - unopened	3 to 4 weeks 6 months	6 months
Cheese, soft	1 week	6 months
Cottage/ricotta cheese	1 week	Do not freeze
Cream cheese	2 weeks	Do not freeze
Butter	1 to 3 months	6 to 9 months







Kindergarten is the New Second Grade By Kathleen Beach, Media Relations Coordinator, TopLine Matters, Inc.

Over the past decade, the educational bar has been raised two grade levels, and children who do not receive a Pre-K education or strong Kindergarten foundation are left behind, and left at a distinct scholastic and social disadvantage in the classroom. How do Loudoun County parents ensure that their children are on track and that they can be competitive in today's academically rigorous school environments? The answer: full day Kindergarten.

Because some children come to Kindergarten todav from preschools with an educational program, children who skip preschool and/or Pre-K and go directly to Kindergarten are already behind. In addition, families of children in Loudoun County who have children in half-day Kindergarten will start school academically behind children from other strong Pre-K or private Kindergarten programs. If a family then transfers between school districts, their children could be at a distinct disadvantage in elementary, middle, and high school as well as college.

According to the U.S. Department of Education: "Expanding access to high quality early childhood education is among the smartest investments that we can make. Research has shown that the early years in a child's life—when the human brain is forming—represent a critically important window of opportunity to develop a child's full potential and shape key academic, social, and cognitive skills that determine a child's success in school and in life.

It stands to reason then, that the more time a child spends in an academically challenging Kindergarten setting, the better their chances will be for academic success. In the case of many children, three or four hours of Kindergarten are not enough to ensure preparation for first grade. For a child coming from a Kindergarten program with only a few hours of education and

play time, the transition to first grade can be daunting.

"The most difficult thing for a young child is to realize every other child knows the answers, and they don't. Reading, writing, and math are building programs. If a child doesn't have basic math and reading skills, they can't move on to the next level. Over time, this cumulative deficit becomes increasingly difficult and frustrating," according to Jennifer Bower, owner and founder of Ashburn and Chantilly, Virginia based BeanTree Learning and The Pavilion at BeanTree located in Ashburn, Virginia.

In very recent generations, American children learned to count in numerical order in Kindergarten, starting with the number "1." They learned to recognize numbers and learned to write basic numerals. Today, children in Kindergarten nationwide are expected to count by sequence (by fives and tens, for example), understand comparisons between numbers, begin algebraic thinking, begin working in fractions, and understanding basic geometry, ratios, and functions. That's a long way from knowing what the number "9" looks like.

In literacy, children used to be on track in Kindergarten if they learned to recognize letters and their names. Today, children are expected to learn print concepts such as the difference between a letter, word, and sentence; that print should be read from left to right and top to bottom; and that the printed word can be used to convey meaning. They are expected to understand the sounds each letter makes and to put letters together to create words and sentences. Children in Kindergarten today are expected to read and write.

If a child has had little or no exposure to these standards, their success rate in future academic success will be dim. For children coming into Kindergarten with no educational foundation, with language or reading barriers, and for families who want their children to succeed and excel in high school and

college, full day Kindergarten gives them the opportunity to be competitive in a school environment.

In Loudoun County, public schools do not offer full day Kindergarten, which is why Bower was prompted to build The Pavilion at BeanTree, catering exclusively to full day private and half-day Kindergarten enrichment programs for Loudoun County youth. "Quality education is the single most important thing a family can give a child," explained Donja Mercer, parent of two children who both attended the private school offerings provided by BeanTree.

Working families who enroll their children in Loudoun County's half day Kindergarten program generally piece the rest of the day together with various day care options. Many of these families don't realize that, instead of having their child shuttled from school to day care or to various play-time activities, their children could actually be using that time to be engaged in a tailored, academic environment that will help them stay on track and reinforce the skills they are learning during their half-day program.

Full day Kindergarten will help prepare Loudoun County children for success. Scott York, the Chairman of the Loudoun County Board of Supervisors, said he hopes that eventually, the Loudoun County public school system might offer full day Kindergarten. "Loudoun County is the fastest growing county in America, and wealthiest, and one day will need to offer a more accelerated Kindergarten program to accommodate the learning needs of children in our community," explained

York.

Conservative Care First: A Sensible, Effective Approach to Back and Neck Pain

Loudoun County Association of Chiropractors (LCAC) to Participate in Public Health Awareness Campaign

Leading into National Chiropractic Health Month this past October, Drs. Eric R. Saxton and Will Sonak, both of Sterling, commissioned local towns and government organizations to inform the residents of northern Virginia about the benefits of "conservative care first". The doctors were able to obtain proclamations designating the first week of October to be the first annual Chiropractic Health Week in Virginia from the Towns of Leesburg and Herndon, as well as the Loudoun County Board of Supervisors and Chamber of Commerce.

The LCAC and doctors of chiropractic (DCs) nationwide will educate patients about the value of a "conservative care first" approach to health care, which encourages exhausting non-invasive, non-pharmaceutical treatments for pain management and health enhancement before moving on to other options.

During Chiropractic Health Week, LCAC professionals will share information about the chiropractic profession's "conservative care first" approach and why it is especially significant to today's health care consumers. This in turn with help patients have wellinformed conversations with their health care providers, empowering them to become their own advocates by insisting on information about conservative treatment options.

Why is "conservative care first" more important today than ever in facing our nation's healthcare challenges?

- Numerous recent studies have clearly shown the dangerous overreliance in the U.S. on prescription painkillers that simply mask pain, but do not cure. This has tremendously increased Americans risk for overuse, and abuse, of these drugs if taken for long periods, leading to over 17,000 related deaths in 2010 (more than heroin and cocaine combined). The Centers for Disease Control and Prevention calls the abuse of prescription pain medications an "epidemic."
- Recent reports question the overuse, and in some cases, effectiveness of more invasive treatments such as spinal fusion surgery and spinal steroid injections for back pain. It makes sense for patients to exhaust more conservative options before undergoing these costly procedures.
- DCs are the highest-rated healthcare practitioner for low-back pain treatments with their patient-centered, whole person approach that provides

greater interaction and listening for appropriate diagnosis and developing more cost-effective treatment planning.

"During Chiropractic Health Week we're reminding patients to ask about conservative treatment options when weighing their health care choices," says Dr. Sonak. Dr. Saxton adds "Chiropractic treatment is a much more safe and cost-effective option for back and neck pain that may reduce the need for unnecessary drugs and surgery."

The Loudoun County Association of Chiropractors is a small group of individual chiropractic offices who strive to make Loudoun County the healthiest county in the nation. For more information about how chiropractic can help you achieve better overall health and wellness, please contact one of the following members:

Eric R Saxton, DC - Saxton Chiropractic and Rehab - Sterling, VA

Will Sonak, DC - Sonak Family Chiropractic - Sterling and Purcellville, VA

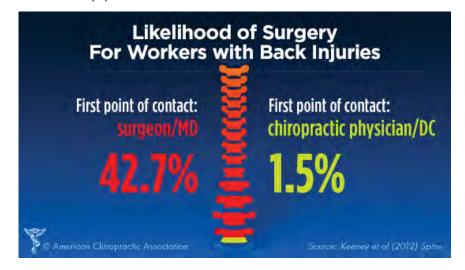
Sean Keegan, DC - Keegan Chiropractic - Ashburn, VA

Bibhu Misra, DC – Misra Chiropractic Clinic - Ashburn, VA

Scott Cypher, DC - Cypher Chiropractic and Rehabilitation Center - Sterling, VA

Misty Paul, DC - Basic's First Chiropractic - Leesburg, VA

Jon Solomon, DC - Ashburn Village Chiropractic - Ashburn, VA



This and That

Girl Scouts Participate in Honoring Our Veterans

Over 20 Girl Scouts from Northern Virginia and Central Maryland along with their troop leaders had the pleasure of welcoming and honoring WWII Veterans at Dulles International Airport on October 17, 2014. The veterans and their guardians came to Washington D.C. for the day through the Honor Flight Network, a non-profit organization whose mission is to 'transport America's veterans to Washington, D.C., to visit those



memorials dedicated to honor their service and sacrifices.'

The girls represented seven different troops ranging from Brownies to Cadettes. They made signs and cards to welcome and thank the veterans as they arrived. The girls and their leaders joined other volunteers to clap, cheer, and shake hands with the veterans. One of the Girl Scouts shared her special connection to the flight – her Great-Great Uncle who had served in WWII was on board this specific flight. The participating troops were 089, 702, 1467, 3740, 4099, 4758 and 5647.

For more information about the Honor Flight program, visit their website at honorflight.org.

Nominations Needed for Free Roof Program

Do you know of a struggling family or nonprofit that needs a new roof? Loudoun's DryHome Roofing and Siding needs help finding them.

More than a decade ago, DryHome Roofing and Siding started a charitable effort—*Free Roof for the Holidays*—to help thank customers and the community. *Through December 1st*, DryHome is accepting nominations to identify a person or nonprofit in Northern Virginia that could benefit from having a new roof.

Last year, DryHome awarded Leesburg's Janice Coe, a social worker and tireless advocate for the homeless, who had fallen on hard times herself and needed a new roof.

Other recipients have included: Leesburg widow Ann Harris; Doorways for Women and Families' Safehouse; Loudoun school bus driver Barbara Green; veteran Hubert Laconia; Good Shepherd Alliance; Reston Interfaith; Falls Church Cub Scout House; Gabriel Homes; volunteer and Leesburg resident Mrs. Caylor; and Bernie Cline, an elderly Alexandria resident.

To nominate a Northern Virginia individual or nonprofit for the Free Roof Program, go online to *dryhome.com* and click on the nomination form or email DryHome at *info@dryhome.com*. Please include your name and phone number as well as the nominee's name, address, phone and reason they are being nominated. DryHome will evaluate and select a nominee by early-December.

Winners of the Halloween Decorating Contest Were:

21621 Merion Street
42958 Moss Landing Court
42792 Vestals Gap Drive
42736 Mount Auburn Place
21385 Glebe View Drive
42956 Ellzey Drive
42973 Thornblade Circle
42971 Tealbriar Place

Your spooktacular houses took the cake!

Photos can be found in the color insert.

Briar Woods Band News First Chair Honor for Robert Barron

Sophomore Robert Barron was named first chair trumpet in the Virginia State Jazz Band after auditioning in September. He will perform at the All-Virginia Jazz Ensemble event in November. Congratulations to Robert on this statewide honor!

The Road to Orlando

Briar Woods High School Band programs are gearing up for their upcoming, televised performance during halftime at the Russell Athletic Bowl (ACC vs. the Big 12, formerly the Florida Citrus Bowl) in Orlando on December 28th.

The Briar Woods Bands appreciate all the fundraising support that they have received from Briar Woods students, families and friends as they prepare for this exciting event. Catch

the band, December 28th on ESPN.



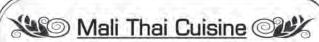


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Plan for Success in 2015

By, Katie Herbert, CPT, Tabata Bootcamp Master Trainer locotabatabootcamp@gmail.com

Many people begin each New Year with a set of resolutions or goals for the upcoming year. Often times these goals have flaws: they may not be specific, they may not truly be attainable or measurable, or they may not be meaningful. Yet time and time again we set these "New Year Resolutions" and watch them fall by the wayside by February. Let's do it better this time around and make this a year of lasting commitment in the Broadlands and create a plan for success in 2015.

The first step to making a meaningful goal is to do a little inventory. Find some time to sit down and think about the past year. Jot down anything that stands out to you. What events or parts of the year were especially meaningful to you? When did you feel most at peace and happy with yourself? Did you accomplish any goals that you are proud of? On the flip side, were there any times that you felt disappointed or wanted to do better than you did?

After you have these ideas down you can start to gauge what is important to you, which accomplishments made you really happy, what changes could you make that would improve your daily life? Perhaps your goal was to get on a normal exercise routine, however, it never quite worked but this is something that you want to do.

The next step is to make your goal work for you. Nothing is going to "just happen" so you have to create the momentum and be an active participant to reap the rewards. Have you ever heard the old saying, "failing to plan is planning to fail"? This rings so true when you are trying to accomplish a given goal you have to make a plan and see it through to see results.



There are many different ways to "plan for success" and it varies based on your own goal. One very effective way to plan is to be vocal about your goals. The simple act of telling someone else will make you feel more responsibility and will instantly give the goal weight. Another strategy is to write down your goal, like the first tip, writing down a goal will make it seem important and concrete. In addition to writing the goal, you can also write down a deadline, or make a deadline in a calendar. Giving yourself an end date to complete something will help you move along when your commitment is waning.

Lastly, literally plan your success. By this I mean that you need to make achieving this goal a part of your daily life. If exercise and fitness is your goal, add your workouts to your calendar as you would any other commitment. Fill that time slot for you and hold it for yourself just as you would any other meeting.

Good luck Broadlands!

Old School Basketball **Camp Moves to New Facility**

Old School Basketball Camp is pleased to announce that their summer camp is moving to the campus of Randolph Macon College in Ashland, Virginia. The new location facilities will include: Three Air Conditioned Gyms with a total of SIx Full Courts - twenty side baskets for stations - Air Conditioned Dorms - Award winning Dining service with a tremendous variety of choices every meal - ALL within a short walk of each other!

Old School is thrilled about the move to Randolph Macon and know that this will be the best Old School camp yet! The summer camp will also now be available to rising 5th-**12th** grade boys. The new facility is going to allow even more time and space to give more fundamentals and competition than ever before.

Camp will be Sunday, July 12th -Wednesday, July 15th.

Early Bird Registration which runs until January 1st, 2015 is now open. For more information or to sign up visit: jeffhawesbasketballcamp.com/ index.aspx.



Commonwealth Vault & Safe Deposit Company Opening in Broadlands on December 1st

Commonwealth Vault & Safe Deposit Co., a private, ultra-secure storage facility located in the Broadlands Marketplace Shopping Center (next to Broadlands Complete Dental and Virginia Tire and Auto Care) will be opening its doors on December 1st. The company will be making history as the first ever private vault facility of its kind in the State of Virginia and the Greater Washington DC metro area.

Bryant Stone, Owner of Commonwealth Vault & Safe Deposit Co., said this of his new concept. "I am thrilled to be bringing such a unique facility to Loudoun County. After working 12 years in the banking industry, I witnessed the growing demand first-hand for personal security of my clients valuables. And subsequently, the need in the marketplace due to the limitations to provide such a service from traditional banks and financial institutions."

At his new location, Commonwealth Vault will provide a variety of sizes of safe deposit boxes, customized storage lockers and mini vaults for lease. The site will offer 24-hour concierge style access for their clients. The company's goal is to fill a personal security and business void in the community and they are certain they will be able to do just that.

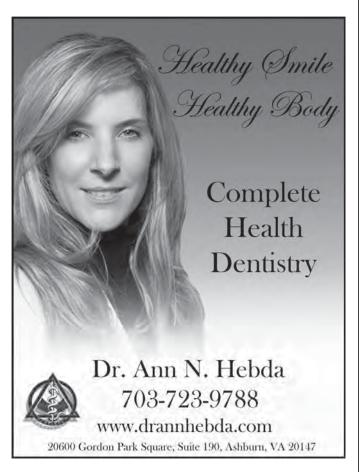
"A large percentage of banks who offer safe deposit boxes are operating on a 3-5 year waiting list," said Stone. "At the moment, there is no wait list at our site." Interested residents and business customers are invited to come in early, learn more about the service and reserve their secure space now, while there is space available. The company is also offering discounted pre-opening rates that will be good through December 31, 2014.

The company's location has been designed from the ground up to be a reinforced secure facility. "All of our box, locker and mini-vault offerings are housed inside a steel-plated, reinforced concrete Class I modular vault," Stone said. "We understand that security is paramount, and we've invested a significant amount of time and resources into the vault and security system. Our entire site, including the security system and equipment, was custom-designed with assistance from a security company that supplies to banks all over the East Coast; we're proud to say that our equipment exceeds the security standards that you'll normally find at a traditional bank branch."

The entire process has been configured to protect the inner vaults as well as the safety of clients and employees while they are in the building.

According to the Federal Emergency Management Agency -Vital family records such as birth and marriage certificates, social security records, passports, military discharge papers, will's, deeds of trust and financial, insurance and immunization records should be kept in a safe deposit box or safe location.

Are your valuables being stored in a safe place? Contact Commonwealth Vault & Safe Deposit Co. today to learn more about the site and the service being provided. They are located at 43170 Southern Walk Plaza, Suite 118 in Ashburn and can be reached at 703.303.3702.





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21587 Bankbarn Ter	\$399,000	\$399,000	\$10,000	36
43155 Crosswind Ter	\$449,900	\$450,000	\$0	2
21948 Edgemore Ter	\$519,900	\$516,000	\$200	9
Single Family Homes				
21978 Sunstone Ct	\$499,500	\$499,000	\$5,000	77
21304 Hidden Pond Pl	\$525,000	\$525,000	\$5,000	14
21615 Goodwin Ct	\$619,000	\$600,000	\$10,000	0
42769 Reynwood PI	\$650,000	\$635,000	\$0	56
22132 Highview Trail Pl	\$724,900	\$710,000	\$0	18
21377 Scara PI	\$729,000	\$709,450	\$0	19
43010 Park Creek Dr	\$875,000	\$830,000	\$0	13

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Broadlands Helpers List

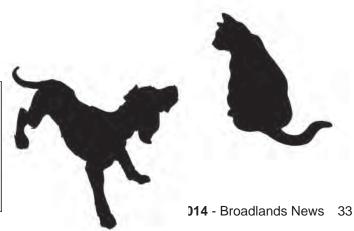
The Broadlands Helpers List is comprised of helpers up to 18 yearrs of age, born in 1996 and later. We are continually updating the list. If you would like to be added, please call the HOA office at 703-729-9704 Monday through Friday from 9:00a.m. to 5:00p.m. or send an email to nihanainen@broadlandshoa.com.

Not Available on Website Edition



- (B) Babysitter's Course
- (C) CPR
- (R) Rescue Breathing
- (F) First Aid
- (D) Dog & Cat First Aid
- *All area codes are 703 unless noted.





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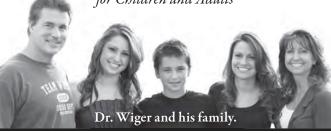
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CLUBS AND GROUPS

Includes Broadlands and surrounding Ashburn area clubs and groups. To be included on this list or if your club has an announcement or an event you would like published, please email: nihanainen@broadlandshoa.com.



ASHBURN AREA WOMEN'S CLUB

The General Federation of Women's Clubs is dedicated to community improvement through volunteer service. The Ashburn Area Women's Club meets the 1st Thurs of each month at 7:00p.m. in the Broadlands Community Center.

ASHBURN CLASSICS

This month we will be having our Annual Christmas Party at the Sterling Holiday Inn on December 13, 2014. Regular meetings are held the 2nd Saturday of each month at the Mills Recreation Center on Gloucester Parkway in Ashburn Village. If you would like to know more about the Classics, please contact Carmen at 703-723-3724 or Bonnie at 703-726-8191.

ASHBURN TOASTMASTERS

Welcomes those interested in developing communication, leadership and presentation skills. We meet every second and fourth Wednesday at 7:15pm in the Broadlands Community Center, 43004 Waxpool Rd. For information, visit www.toastmastersclubs.org.

BRIDGE GROUP

Bridge players interested in joining a social bridge game please contact Ved Gupta at 973-902-3321 or vedbgupta@yahoo.com. We meet every Wednesday from 5:00pm to 8:00pm at 42809 Vestals Gap Drive.

BAC - BROADLANDS ADAPTED CLUBS

A social club for high school students and young adults with disabilities meets the 2nd Thursday of the month from 7:00pm to 9:15pm at the Broadlands Community Center. Contact Monica Benteler at mjbenteler@gmail.com for more information.

BROADLANDS CERTIFIED COMMUNITY WILDLIFE HABITAT

Organizes wildlife habitats, eco-friendly living and native plants related programs and events. The Committee works with the NWF, Broadlands HOA and residents to achieve our annual goals. To learn more about the committee work, visit www.BroadlandsNaturally.org.

ASHBURN/BROADLANDS COMMUNITY WOMEN'S BIBLE STUDY

Please join us for an in-depth Women's Bible study beginning Tuesday, November 11, 2014. We will begin a new study **Ruth** by Kelly Minter. This is an interdenominational group that meets weekly on Tuesday mornings from 9:00am to 11:15am in a local home. Please contact Chris @ 703-729-2095 for information.

CUB SCOUTS & BOY SCOUTS

The Cub Scout program is designed for boys grades 1-5 and Boy Scouts grades 6-12. Boy Scout Troop 2970 meets at Our Savior's Way Lutheran Church on Thurs nights. Cub Scout Pack 1483, www.pack1483.com, meets at Hillside and Cub Scout Pack 1484 meets at Mill Run. For info, contact Ed Yarbrough at 703-724-1064.

GERMAN LANGUAGE PLAYGROUP

If your children were born 2008 or later and you're raising them auf Deutsch (whether you're fluent or not), contact Jessica Mouw, jemouw@gmail.com, to join a German-language playgroup.

GRIEFSHARE SEMINAR/SUPPORT GROUP

GriefShare recovery seminar and support group meets at Our Savior's Way Luthern Church in Broadlands on Monday nights. For more info, please call Beth Anton at 703-470-8821 or visit our website at www. griefshare.org.

GIRL SCOUTS

Adventure, educational activities, cookie sales, friends. If you can think it, you can do it! Join the Girl Scouts. Now forming troops at all age levels: K -12th grade. For more information email 7010@gmail.com.

INDIAN CARDS CLUB

This group of local Asian Indian families play cards, mainly Teen patti or Flash for fun purpose once in a month by rotation. Please contact Salesh Gupta 571-435-3192 or email SalGup20@yahoo.com.

INVESTMENT CLUB

Meets in the Community Center on the 3rd Thursday of each month at 8:00 p.m. Review personal investments, consider and purchase new investments, learn about investing and socialize! Contact Sylvia Thomason 703-327-2474 or Laura Bechtold 703-729-6074 for information.

LOUDOUN WOMEN'S NETWORKING GROUP

For women who own home-based small businesses. We focus on growing our businesses while giving back to the Loudoun community. We meet the 1st and 3rd Thurs of the month. For more info please visit our website at www.LoudounWNG.com.

MOMS CLUB OF ASHBURN

Broadlands & Brambleton resident moms who organize fun & engaging weekly activities for us & our kiddos; playgroups by birth year, monthly moms' Night Outs, + special interest groups for all, i.e. reading, cooking, etc. Monthly Member Social every 2nd Thursday of the month at 10 a.m. at Broadlands Community Center. Contact membership.momsclub.broadlands@gmail.com.

MOMS IN PRAYER

Hillside Elementary and Eagle Ridge Middle School Moms are invited to join us to pray for our children and the school they attend. We meet Monday mornings 9:00a.m. - 10:00a.m. during the school year. Please contact Rebecca for more info at 703-858-7379.

PRE-TEEN AND TEEN ASPERGER'S SOCIAL SKILLS GROUP

These groups are run by Dr. Michael Oberschneider and Dr. Andrea Lee. Group members work on coping and social skills development with Dr. Oberschneider. Dr. Lee runs a parent group simultaneously that addresses various topics on parenting children and teens with Asperger's disorder. For more info call Christine Kutt, 703-723-2999.

ROTARY CLUB OF ASHBURN

The enthusiastic members of the Rotary Club of Ashburn are heavily involved in serving our Ashburn community. We meet each Thursday for lunch from 12:00-1:15pm at 1757 Golf Club. Please email us at ashburnrotary@gmail.com if you're interested and want to find out more.

TECHNOLOGY COMMITTEE

We meet the third Wednesday of each month at 7:30p.m. in the Nature Center. For more information, visit broadlandshoa.org and click on Committees. Meetings are open to all residents.

DECEMBER CLASSIFIED ADS

EARLY EDUCATION/DAY CARE

HERE WE GROW 1/2 DAY KINDERGARTEN ENRICHMENT AND K-3 TUTORING:HWG is designed to provide LCPS Kindergarten children an additional three hours of learning to help ensure they are academically and socially engaged and enriched! You may choose how many days a week your child attends! For more information, go to www.herewgrowloudoun.com or contact Alyssa at 703-408-6454. **SMALL HOME DAYCARE:**I am a mom with two amazing boys, 14 and 7. I love working with children of all ages and I have watched more than one child at a time before. I know how to play with kids and set up outdoor/indoor activities. I have over 5 years of experience. As a home day care provider, I am Licensed and Certified in first aid, CPR, AED.Please call 571-439-0193 to schedule a visit or for further information.

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EVENTS

SANTA'S ELVES VENDOR NI GHT: Monday, December 8th, 3:00pm – 8:00pm, the Broadlands Community Center located at 43008 Waxpool Road. Representatives from Younique, Scentsy, Perfectly POSH, Stella & Dot **and more** will be on site to help you jump start your holiday shopping. Portion of proceeds to benefit the Cooperative Preschool of Loudoun.

HELP WANTED

ABA THERAPIST WANTED:For a kindergarten kid in Broadlands for in-home ABA program. Training will be provided as needed. Special need experience or speech therapy experience is a plus. Please call 804-690-8130.

INSTRUCTION-ARTS/MUSIC/RECREATION

PIANO LESSONS IN YOUR HOME for children and adults. I have a Music Degree and 20 years' teaching experience in Loudoun County and Washington, DC. I'm a friendly instructor who can motivate by demonstrations and sharing the joy of music. Lessons are personalized to ensure progress on the piano. Broadlands references available. Please call 703-777-4352 or email BlueRidgeStudio@verizon.net.

MUSIC LESSONS NOW: At a professional music school just minutes from your home. Private lessons at our state of art facility in piano, guitar, drums, voice, violin, flute, clarinet, sax or trombone. Our University trained teachers have produced more LCPS award & competition winners in the past 12 years than any other area school. Group lessons & performance classes also available. Call now to schedule a tour or sign up online, 703.723.1154, MINTONS ACADEMY OF MUSIC, www.mintonsmusic.com.

PIANO LESSONS AVAILABLE IN STERLING, ASHBURN AND LEESBURG: Piano teacher with 20+ years' experience teaching. Lessons offered in my studio or your home. Please call 571-375-2653. Annual Recital and National Guild Participation. No contract required.

INSTRUCTION - TUTORING

SAT/ACT Test Prep: Professionally trained with over 9 years of experience, BRHS teacher offers private or small group tutoring to prepare all sections of the tests. Call 703.835.4679 or email cbrunet2@ yahoo.com.

LANGUAGE LEARNERS: Hindi and English (ESL) classes. 1, 2 or 3 days per week program. 12 years of teaching experience. Call 443-319-3641 or email neeru803@gmail.com.

A-1 FORMER LOUDOUN COUNTY MATH TEACHER: Grades K to 12. Pre-algebra, Algebra (I & II), Geometry, Trigonometry, Pre-Calculus and Calculus. SAT prep and test taking strategies. Tutor at your home or Ashburn Library. Reasonable rates. Call Vincent Chu at 571-379-3074 or email vchu_911@yahoo.com. Please visit: A1mathtutor. weebly.com. Visa, Master Card, Discover and Amex accepted.

MATH TUTOR IN BROADLANDS! I am a Broadlands resident, and have 22 years tutoring experience helping students in: Math 8, Algebra 1, Geometry, Algebra 2, and SAT and ACT math sections. Call Dan Harris at: 703-909-4438, or email me: aplustestprep@verizon.net.

HEALTH/FITNESS/WELLNESS

AFFORDABLE CERTIFIED PERSONAL FITNESS TRAINING IN YOUR HOME: Get fit now with my 22+ yrs experience to make you your best! Sculpt, tone, strengthen, promote flexibility! Individualized programs; weight loss/nutritional guidance; pre-natal/post-partum; yoga/Pilates; all ages/fitness levels. Safe/effective. Equip provided. Free phone consult, special intro offer! Stephanie Gotfried 703-542-2595; stephaniegotfried@verizon.net; fitnesstogova.com.

YOGA:New Broadlands yoga studio with certified teacher, 200 RYT, offering a small class environment for those interested in beginning their journey of yoga. OPEN HOUSE - Saturday, November 15, from 1:00 to 3:00 pm. Guest speaker, Elaine Boland, owner of Fields of Athenry, will share regarding healthy eating. Yoga class samples and games and prizes. Please contact me at www.joyoga.us or 703-850-8386. Hatha also offered and seniors are welcome!!!

ELECTRICAL-PROFESSIONAL CONTRACTORS

ASHBURN ELECTRIC: Specializing in Recess Light Installation & Services. Licensed & Insured. Contact: Craig Fladager at 703-858-7332 (Broadlands Resident).

BANE ELECTRICAL SERVICE LLC/ SMALL COMMERCIAL& RESIDENTIAL: Trouble shooting experts! Specializing in High Chandelier installs, Recessed light installations and Home Inspection items. In Ashburn since 1999! Call (703-723-6501) or email baneelectric@comcast.net.

FOR SALE

VERVE MODEL DP-22APEX 5-PIECE DRUM SET - \$150/OBO:Low mass lugs and 9-Ply Poplar/Basswood shell including a 22"x16", 6-Lug, Bass Drum with sure-grip telescoping legs & black, front head. Call Doug or Karen for more details/info: 703-724-0408. CASIO LK-90 ELECTRONIC KEYBOARD & STAND - \$100/OBO:Casio's key lighting learning keyboards feature a useful lesson system that lets you learn as you play. The keys light up as you play, or can be used to guide you through the melody of a pre-programmed song. Can be connected to the TV set with a video cable. 264 tones with 120 rhythm patterns. Call Doug or Karen for more details/info: 703-724-0408.

HOME SERVICES

HOME IMPROVEMENT CONTRACTOR: Specializing in finishing basements, remodeling bathrooms, remodeling laundry rooms, electrical, plumbing, exterior hot tub installations, express water heater replacement and expert at waterproofing wet basements. 30 years' experience. Free estimates. For all your home improvement needs, please call Marc at 703-724-0772.

HANDYMAN SPECIALIST: Broadlands resident since 1999 with a Class A License and insurance. Everything from those dreaded and never ending honey-do lists, to projects and much, much more. Including Roofing, Siding Installation/Repairand Gutter Cleaning. Free estimates. Please call Mike at P&M General Contracting, 703-862-0415. Mike.Rosario@verizon.net.

LARRY MILLER INC, Specializing In Window Cleaning, Power Washing & Gutter Services: Residential Specialist. Free screen cleaning. Christmas lighting services. Licensed & insured. Broadlands resident. On Board of Directors for IWCA & Residential Comm. Visit www.windowcleaningservice.net for a FREE online estimate. Realtor, Senior & Military Discounts. Contact us: 703-723-7770 or info@ windowcleaningservice.net.10% off if you like us on Facebook: www. facebook.com/larrymillerinc.

LOONEY'S TILE AND GROUT RESTORATION: When all you do is Tile & Grout, you know it will be done right! We employ 4 full-time Tile and Grout Specialists and do not sub-contract our work. Re-Grouting, Grout repair, Cleaning, Sealing, Professional Caulking and Water Damage Repair. Locally owned and operated in Ashburn, 21720 Red Rum Dr #177 Ashburn, VA 20147, contact us at 703-687-4493, www. Lcleantileandgrout.com, or email service@Looneystileandgrout.com. SHANTZ'S HOME SERVICES:Has new email:Shantz1966@gmail. com. For all your home improvement needs, Honey Do's; specializing in Bath Room, Kitchen and Basement remodeling. Contact Shantz Darling at 571-221-4940 or email Shantz1966@gmail.com. Licensed and Insured. Free estimates. Broadlands resident.

HOUSE CLEANING

MARIA'S STAR CLEANING LLC: Residential and commercial cleaning. Servicing the Washington metropolitan area for more than 20 years offering competitive rates and great references. Call for a free estimate 10:30am-4:30pm, Monday – Friday at 703-723-3850 or visit our website at www.mariasstarcleaning.com.

NILDA'S CLEANING SERVICE: Residential homes, move out-in, weekly, biweekly, monthly or special one-time service. Good references Licensed, insured. Free estimates. 50% off second cleaning. (Cell) 571-332-0467; (Home) 703-401-1320. Ask for Nilda or Javier.

CLEANING BY CHRISTA: Sole operated home cleaning by returning collegestudent. Valuable service with low prices that will make your home andsoul shine. Free estimates; references available. Contact me via email atchrista.holland@gmail.com or phone at 662-226-1108. MAID IN VIRGINIA- RESIDENTIAL CLEANING: We have earned a reputation for having the highest integrity.We enter your home excited to clean.We can provide numerous references.Locally owned and operated in AshburnLicensed, Bonded, Insured with Workers Comp Insurance.www.maidinvirginia.com; 703-723-5199.

LAWN SERVICES

GREEN LEAF LANDSCAPING: Leaf removal, grass cutting, planting, mulching, spring clean-up, tree removal, edging/trimming, power washing, gutter cleaning, trash hauling, aeration & seeding. FREE ESTIMATES. Contact: Vidal Melendez 571-484-1193, melendezvidal@yahoo.com.

MARKETPLACE

MARY KAY:Gift-giving greatness. Generic gifts got you down? Well, wake up your inner gifting genius! I have gift ideas that are anything but blah. Gifts girls adore. Gifts guys gotta have. Any budget. Any occasion. Any time. I'm here to make your life easier! Just ask!Contact Deborah Leben703-217-4583dleben@marykay.com www.marykay.com/DLeben.

PET SERVICES

AROUND MIDNIGHT PET SERVICES, LLC: Provides excellent care to the furry, feathered and finned members of your family. Midday walks, overnight companionship and in-home boarding. Caring for your pets the way you would if you were home for 10 years! Call today or visit our website. 703-726-9218, www.aroundmidnight.net. Now hiring – join our team!

PROFESSIONAL SERVICES

INDEPENDENT WRITER/EDITOR. Successful, but not a very good writer? Let me write it right. (If you think that's grammatically correct, you may be in need of a writer!) Copy writer & content editor. Contact Cathy at chattycats@hotmail.com for pricing/quotes.

GGGGGRRRR!!!!!Computer crashed? Network down? Computers confuse you? Call Less Silberberg, Ashburn computer consultant. Over 30 years of experience. Certified, licensed, Loudoun COC member. PC's, Mac's, iPads/Tablets, Smart Phones – Android, iPhone, Networks, maintenance, installation, problem solving. Daytime, weekend, evening appointments. 703-304-1130 silberberg@aurifex.net.

How to Place Classified Ads

Classified ads (limited to 40 words maximum) must be received with payment by the 5th of each month for the following month's issue.

Please Note: Advertisers in the Broadlands Newsletter <u>are not</u> endorsed by the Homeowner's Association, the Board of Directors or HOA Management.

Monthly Rates:

Resident Rates Monthly - \$10.00 Personal (For Sale) Ads \$0 **Non- Resident Rates** Monthly - \$20.00

Payment and Ads:

Please email ads to: scollins@broadlandshoa.com.
Checks only please, made payable to
"Broadlands Association".
No cancellations after the deadline.

Mail to or drop off payments at:
Broadlands Association
21907 Claiborne Parkway
Broadlands, VA 20148

For more information contact: Advertising Manager: Stassa Collins, (703) 729-9704, scollins@broadlandshoa.com

ADVERTISING DIRECTORY

DENTAL / ORTHODONTIA Daczkowski, T. Wesley, DDS	<i>4</i> ∩
Goose Creek Village Dental	
Dr. Ann N. Hebda	
Wiger Orthodontics	
FDUCATION	
EDUCATION Page Track Learning at the Position	mid
BeanTree Learning at the Pavilion	
Golden Folia	39
FINANCIAL SERVICES	
Apple Federal Credit Union	
Lori Christ, CPA LLC	28
HEALTH	
Medics USA	2
OptimEyes	
Podiatry, Foot Surgery & Sports Medicine	
Tourist, Francis Gargery at Openio medicine minimum.	
HELP WANTED	
Ashby Ponds	39
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HOME SERVICES	!
Ackerman Security	
Climatic Heating and Cooling, Inc	39 10
Kris' Painting Service, Inc	10
Larry Miller, Inc. Window Cleaning Service	
P&D Plumbing	
Zampiello Paint Contractors, Inc.	20 20
Zampieno i anti Gontiactors, me	50
PETS	
Caring Hands Animal Hospital	
Olde Towne Pet Resort	
Stream Valley Veterinary Hospital	
Whole Pet	40
PROFESSIONAL SERVICES	
Commonwealth Vault & Safe Deposit Co	10
The Hanover Insurance Group	10
REAL ESTATE	
Bonnie Selker, Keller Williams	40
The Greg Wells Team, Re/Max	
Van Metre Homes	
	31
RECREATION / INSTRUCTION	
Ashburn Ice House	28
Dragon Yong-In Martial Arts	mid
Oatlands – Harvest Festival	32
RESTAURANT	
Mali Thai	28
Subway	
•	
RETAIL Propulate Marketalage	20
Broadlands Marketplace	Z U

ADVERTISING and EDITORIAL INFORMATION

The Broadlands Community Newsletter is a monthly publication mailed to over 4,000 homes and businesses in the Broadlands community. The newsletter editor reserves the right to reject any advertisement that is not in the best interest of the Broadlands community or the Broadlands Association. Advertising orders cannot be cancelled after the initial deadline.

ADVERTISING INFORMATION

Advertiser provides copy design and format. Electronic format is required in PDF or TIFF. Ads not sent in this format will be returned. Although every effort is made to provide a professional look to your ad, the association is not responsible for ad quality. Insertion Order forms are available at broadlandshoa.org on the newsletter page. **DEADLINE:** Ad and payment submissions are due the 1st day of the month prior to the issue. (Ex: January 1st for February's issue.)

MONTHLY PRICING

BLACK AND WHITE:

1/8 pg (3.625" W X 2.25" H) \$90 /\$75* 1/4 pg (3.625" W X 4.875" H) \$165 /\$140* 1/2 pg (7.5" W X 4.875" H) \$295 /\$270* Full pg (8.5" W x 4.875" H) \$550/\$525*

COLOR (INSIDE COVERS) LIMITED AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$225 /\$210* 1/2 pg (7.5" W X 4.875" H) \$425 /\$405* Full pg (8.5" W X 11" H) \$1050 /\$900* Add 10% to base price above for preferred placement

COLOR (OUTSIDE BACK COVER) LIMITED AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$250/ \$240* 1/4 pg horizontal banner (8" W X 3" H) \$250 /\$240* 1/2 pg (8" W X 4.875" H) \$475/ \$455* Full pg (8" W X 8"H) \$1050/ \$950* *Discounted price if 6 or more months are prepaid

PAYMENT IS DUE IN FULL WHEN AD IS SUBMITTED. Make checks payable to *Broadlands Association or submit through paypal.com and send to sarah@broadlandshoa.com.* Checks only accepted. Changes to prepaid ads may be submitted before each deadline.

MAIL ADS and PAYMENT TO:

Broadlands Association ATTN: Newsletter Ads 21907 Claiborne Parkway Broadlands, VA 20148

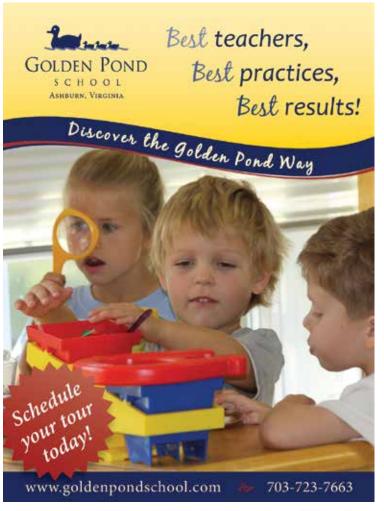
For more information or questions regarding advertising, contact ad manager Stassa Collins at ads4broadlands@yahoo.com or 703-729-9704.

Please Note: Advertisers in the Broadlands Newsletter are

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EDITORIAL INFORMATION

The deadline for editorial submissions is *noon on the 10th of the month*, *or noon on the last business day before the 10th should it fall on a weekend or holiday*. Editorial submissions should be emailed to nihanainen@broadlandshoa.com. A message may be left for the editor at 703-729-9704.









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