



BROADLANDS



Community News

HAVE A SAFE AND PROSPEROUS NEW YEAR!

- The HOA Office will be closed on January 1st for New Year's Day and January 21st in observation of Martin Luther King's birthday
- Calling all Residents...time to get involved! Broadlands events committee will host a social meeting January 10th at 7:30pm to discuss this year's neighborhood events, page 5
- Christmas Tree pick up dates: Mondays, January 7th & January 14th
- Broadlands Wildlife Habitat Committee needs your help to make this year's Earth Day a success, see page 14 for details

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Broadlands Association, Inc.

Monday thru Friday from 9:00a.m. to 5:00p.m.

21907 Claiborne Parkway
Broadlands, Virginia 20148
(703) 729-9704 Fax: (703) 729-9733
www.broadlandshoa.org

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A Note From Your General Manager, Sarah Gerstein

The New Year always seems like a good time to reflect back on the accomplishments of the past year. In addition to maintaining the existing infrastructure, the HOA was also able to make some improvements to the community that I hope you had the opportunity to observe. We procured some new pool furniture as we continue to phase out the old fixtures and added a beach entry to the Summerbrook Pool.



For the canine walkers (and those who don't own dogs but appreciate them being cleaned up after), we replaced mutt mitt stations as well as added new locations, and are currently at 63 stations. We also upgraded a tot lot near the Nature Center and paved a portion of the asphalt trails. The fire lanes on the private streets throughout the community were freshly painted, and we have started refurbishing the cluster mailboxes and light poles.

In the Nature Center, we improved the habitats for Sunny the snake, Zoe and Khloe the bunny sisters, and Franklin the turtle by providing them with larger, more stimulating environments. If you haven't been in to see the creatures, please stop by and see them in their new surroundings.

In 2013, we will continue the refurbishing of the light poles and mailboxes, as well as painting the private street stop signs. I also hope to add neighborhood activities such as Halloween and Holiday Light Decorating Contests.

Wishing you and yours a Happy New Year!
Sarah

Association Management & Staff

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Armstrong Management Services

Assessment Information Office:

Main: (703) 679-1541 , fax: (703) 591-5785
Email: broadlands@armstrong.net

Mail Payments to:

Armstrong Management Services
P.O. Box 11983
Newark, NJ 07101-4983

Committees

**Broadlands Live!
Summer Concert Committee**
Chair: Open.

Events Committee

Chair: Tammy Wells,
tammy@jwells.us

Community Wildlife Habitat Committee

Chair: Oya Simpson,
(703) 725-8040, osimpson@
broadlandsnaturally.org.
*Please look under Clubs and
Groups for more information.*

Neighborhood Watch Committee

Chair: Open

Recreation Committee

Chair: Open

Technology Committee (broadlandshoa.org)

Chair: Dawne Holz,
dawne@holzfamily.net
*Please look under Clubs and
Groups for more information.*

Tennis Committee:

Chair: Brad Marcus,
bradmarcus@gmail.com

Swim Team:

Website:
www.broadlandsswimteam.org

Webmaster:

webmaster@broadlandshoa.org

Patriot Disposal Collection Schedule

Mondays: Trash and Yard Waste -
during January, February and March
yard waste may be mixed in with trash.

Thursdays: Trash and Recycling

Can't Afford to Fly to New Orleans for Mardi Gras?

Broadlands will bring it to YOU!

Broadlands Annual Mardi Gras Party

Saturday, February 9th

Broadlands Community Center

8:00p.m. – 11:00p.m.

Traditional hurricane punch, beer, wine & Kings cake!

Appetizers provided by Parallel Wine Bistro

DJ services by Neal Keller

Door prizes & giveaways!



Cooperative Preschool of Loudoun begins Registration for 2013-2014

Come and experience the many benefits of a cooperative early learning environment at the Cooperative Preschool of Loudoun! Be a partner to your child in their preschool education; learn and grow with your child as they develop academically, socially and emotionally. Registration for the 2013-2014 school year begins on February 11th, 2013.

As Loudoun County's only cooperative preschool, Cooperative Preschool of Loudoun has been educating children ages 2 ½ through 5 years old and their families for over 40 years. They offer small class sizes, professional teachers and a positive learning environment that strives to meet each child's individual needs. At Cooperative Preschool of Loudoun, children and their families share in the wonder and discovery of early learning; building memories and a strong foundation of excellence in education. For more information about Cooperative Preschool of Loudoun and the benefits of a cooperative education, please call (703)724-0496 or visit www.cplkids.org.

Give Back to Your Community

Become a volunteer and join the Events Committee.

There will be a social meeting on
Thursday, January 10th, 7:30p.m.
at the Nature Center.



We are a creative committee that welcomes all to attend. We look forward to hearing our residents' great ideas and recommendations. We also need lots of help to produce our great neighborhood events. Let's keep the Broadlands fun coming! Snacks and drinks provided.

Please contact Tammy Wells, tammy@jwells.us for more information.



Christmas Tree Recycling and Pick Up Dates

Christmas trees will be picked up on Monday, January 7th and Monday, January 14th. Please have them out to the curb no later than 7:00am.

Each year, Loudoun County allows curbside waste collection service providers to bring the trees they collect to the landfill for free recycling, but many of the trees that arrive are contaminated with decorations, strands of lights, wire, tree bags, etc...items that eventually end up as little bits of plastic and metal in our mulch.

Please keep the following in mind when preparing your trees for collection -

- Remove all decorations from trees - please check carefully for items hidden behind thicker branches or limbs
- Remove tinsel, fake snow, angel hair, etc.
- Remove all lighting from trees
- Remove all twine, metal or plastic ties and string
- Place tree at curb the night before recycling day
- Do not place in plastic bags or "Christmas Tree Disposal Bags"
- Remove stands and bases from trees

Time to Remove Your Holiday Decorations

What a wonderful holiday season it was! Sparkling lights, prancing reindeer, smiling snowmen and lovely green wreaths; we all enjoyed the show! But now it is time to pack up the decorations and enjoy your holiday memories.

The Broadlands Design Guidelines require that holiday lighting and decorations be removed in a timely manner.

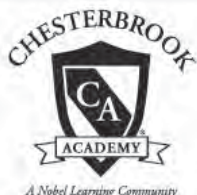
Please plan to pack yours away by February 1st.



Residents Please Note:

The Board of Directors recently adopted charters for the Covenants and Modifications Subcommittees. The charters can be found online at www.broadlandshoa.org.

NOW ENROLLING! Opening in January 2013



Chesterbrook Academy

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Our preschool offers the perfect balance of learning and play in a safe, nurturing environment. Our Links to Learning curriculum prepares children for kindergarten by introducing concepts in reading, math, art, music and more. Parents receive updates on progress and ideas to continue the learning at home.



Chesterbrook Academy Preschool

22695 Cotton Grass Way
Ashburn, VA

<http://Brambleton.ChesterbrookAcademy.com>
For Admissions, please call 866-267-5685

2nd Saturday Family Programs at Noon

Whooo Goes There?

January 12th, Noon - 1:00p.m.

Winter is a wonderful time to try and see our friend, Owl. There are four species of owls that are regular neighbors of ours and a few that come to winter here. Come and learn more about our nocturnal raptors and how to find and protect your local friend.



Preparing for Spring

February 9th, Noon - 1:00p.m.

Once again we will build bird houses or make bird feeders to welcome our feathered friends home for the spring. There is an additional fee for this program for supplies. Registration is required and space is limited.



Cost of Saturday Family Programs

1 adult and one child: \$5.00 resident/\$7.00 non-residents

Family up to 5 members: \$10.00 resident/\$12.00 non-residents

Additional family members: \$2.50 per person

Programs are one hour long, residents and non-residents are welcome!

Sunny, our Corn Snake is fed at the end of each program!

For more information or to register, please call 703-729-9704 or email naturalist@broadlandshoa.com.



January 2013 Events



Date	Time	Activity
1st		Association office closed for New Year's Day
5th	10:00a.m. - 2:00p.m.	Nature Center Open
8th	6:00p.m.	Board of Directors Meeting(NC)
9th	7:30p.m.	Tech Committee Meeting(NC)
10th	12:00p.m.	Editorial Submissions Due
	6:00p.m.	Southern Walk Hearing Committee Meeting(NC)
	7:30p.m.	Events Committee Meeting(NC)
11th	10:00a.m.	Broadlands Mom's Club(CC)
12th	10:00a.m. - 2:00p.m.	Nature Center Open
	12:00p.m.	Family Nature Program - Who Goes There?
16th	7:00p.m.	Modifications Subcommittee Meeting(NC)
17th	7:00p.m.	Investment Club(CC)
19th	10:00a.m. - 2:00p.m.	Nature Center Open
21st		Association office closed in observation of Martin Luther Kings birthday
23rd	7:30p.m.	Book Club(NC)

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Modifications Subcommittee

The Subcommittee meets at 7:00p.m. in the Nature Center on the first and third Wednesdays, March through October, and only the third Wednesday, November through February. Applications must be submitted by Noon on the Friday before the meeting. Please review the Design Guidelines manual or look online for information to be submitted with your application, as failure to include all information will delay review of your project.

Homeowners Association Board of Directors Meeting Tuesday, January 8th at 6:00p.m.

*in the
Nature Center Conference Room*

MODIFICATIONS SUBCOMMITTEE MEETINGS

MEETING DATE	SUBMISSION DATE
January 16, 2013	January 11, 2013
February 20, 2013	February 15, 2013
March 6, 2013	March 1, 2013
March 20, 2013	March 15, 2013

Updated Design Guidelines are on the Broadlands HOA website at www.broadlandshoa.org/node/49.

Submit complete applications by Noon on the submission date to the Secretary, Robin Crews - rcrews@broadlandshoa.com, to the Modifications Subcommittee, at the Association office in the Nature Center, 21907 Claiborne Parkway. There is a drop box available for after-hours submissions. A response to your application is generally mailed within one week of the meeting.

Broadlands Association Board of Directors Meetings

Meetings are held in the conference room of the Nature Center usually on the 2nd Tuesday of the month at 6:00pm.

Residents are welcome to observe the public portion of meetings, and to address the Board during the 'Owner Comments' section of the meeting. A request to be placed on the agenda must be submitted to Management no later than 7 days prior to the meeting.

BROADLANDS ASSOCIATION SNOW REMOVAL GUIDELINES

The Broadlands Association is not responsible for removing snow or treating state or county maintained (VDOT) roadways. The Association is only responsible for clearing snow from paved parking areas in townhome neighborhoods and HOA maintained roads in the community. For a complete list of Snow Removal Guidelines and numbers to call regarding any issues, please visit our Broadlands website at www.broadlandshoa.org.



Southern Walk HOA Board of Directors Meeting Thursday, January 10th at 6:00 p.m.

*in the
Nature Center Conference Room*

Winter is Here - Please be Prepared!

Both Virginia and Loudoun County Codes require that the occupant - whether an owner or a tenant - remove all snow and ice from any walkway adjoining any part of their property within 6 hours after the snowfall has ceased.

If the snow or ice fell during the night, it must be removed by Noon the following day. Should the storm occur on Sunday, the accumulation must be removed by Noon on Monday.

Failure to comply with the Code can result in a fine of \$250.00 imposed by the county. Complaints should be reported to the County Department of Building and Development, (703) 777-0635.

Please be a good neighbor and a good citizen. Clear your walkways and keep Broadlands a safe environment for all our residents. If you know someone physically unable to keep their walkway clear, please consider giving them a helping hand.

STAY SAFE-

Don't Skate on the Community Ponds!

Please remember skating is prohibited on all community ponds. Even walking on any ice-covered pond can be very dangerous.

The surface of the pond may appear to be frozen, but our winters are normally not cold enough to guarantee that the ice is thick enough to support anyone's weight, even a child's.

Parents, please tell your children that it is extremely dangerous, even deadly, to walk or skate on the ponds in the community.

Let's keep our neighborhood safe!

Help Make Snow Plowing Easier and Faster

When a snow storm has been predicted, especially overnight, the snow plows will be working during the early morning hours. The best way to ensure that the plowing crews can clear the streets better and faster is to park in driveways and parking spaces. In many of the townhouse and private streets sections, a vehicle parked in the street can severely restrict the ability of the plows to do their work.

Help your community by parking in garages, driveways and marked parking spaces.


Thank you for your assistance.



January Naturalist Hours

Tuesdays: 9:00am - 5:00pm
Wednesdays: 9:00am - 5:00pm
Thursdays: 12:00pm - 3:00pm
Fridays: 9:00am - 3:00pm

Saturday, January 12th
10:00am - 2:00pm



Southern Walk Board of Directors (Open Band Contract Administration Only)

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Director

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mmikaily@yahoo.com

Kritters for Kids

By Broadlands and ANS Naturalist Lisa Matthews

Many animals in our world are vulnerable, threatened or endangered. This means that some animals are in danger of becoming extinct because their homes have been affected by the environment by humans. Their homes and the places that they look for food might be destroyed to make farmland, to build human homes, roads, stores and offices.

For the polar bear, they are vulnerable to extinction now because the polar ice (in the Arctic) is melting. It is melting because the Earth is warming up and scientists believe it is because of humans. The cattle we raise to eat makes methane, the cars we drive make carbon monoxide and factories that make things put many other types of pollution in the air. These are gases that act like a giant plastic wrap around the planet and it traps heat and causes the planet to heat up.



Polar bear's main food is the seal. They hunt by sitting on the ice near edges of the water where the seals come up to breathe mostly in holes in the ice sheet. They can grab them pretty easily if a seal has only a few places where it can get a breath of air. But now the ice is melting and the seal can be farther in the water and has more places to come up. Even though the polar bears can swim, the seals are much faster and the way they caught them before was in a smaller, tighter place so that the seal couldn't get away so easily and could be caught by surprise.

The bears are losing ice to walk on, to live on and to hunt on. Some bears have even been stranded on ice sheets that have floated away. Many are starving now that hunting has become more difficult.

What can you do to help stop the ice from melting?

- Change your light bulbs to energy efficient ones
- Unplug your equipment when you are not using it. Like your TV and VCR
- Encourage your family to buy a hybrid car
- Encourage your family to elect officials that care about the environment and write to the officials and tell them that you are concerned.



It is up to every one of mother earth's inhabitants to use energy efficiently and to help and protect the wildlife that we share the planet with. Learn more about the animals and plants that are vulnerable to extinction.

Visit www.nwf.org/ and www.ndrc.org to find out what you can do to help.



The Audubon Naturalist Society and the Broadlands HOA have partnered to provide nature programs for the community. All programs meet at the Nature Center. We will go outside for most programs so please dress appropriately for the weather and wear sturdy shoes.

Upcoming Nature Programs

Animals in Winter

Ages: 4 and 5 year olds (PreK and K)

Days and Times: Fridays 9:30a.m. - 10:30a.m.

Program Dates: February 1st through March 15th

Cost: \$35.00 residents/\$49.00 non-residents for a 7 week session

Through hikes, crafts, games and stories we will learn how animals survive the winter. Themes will include "What do insects do?", "Rabbits in winter", "Winter birds" and "Hibernation (PJ party)".

Wee Naturalist!

Ages: 18 months - 3 years

Days and Times: Fridays 10:45a.m. - 11:30a.m.

Program Dates: January 25th through March 15th

Cost: \$40.00 residents/\$56.00 non-residents for an 8 week session

Every week we will visit a different trail or park in Broadlands and share songs, stories and nature. In inclement weather, we will visit the Nature Center and enjoy crafts, stories, songs and visit the animals.

Birds in Action

Grades: 1st - 4th

Days and Times: Wednesdays 3:00p.m. - 4:00p.m.

Program Dates: February 6th through March 13th

Cost: \$30.00 residents/\$42.00 non-residents for a 6 week session.

We will observe birds while hiking. We will discuss their adaptations, learn how to use binoculars effectively and learn about birds' role in our ecosystem through games. We will also learn how we humans impact their survival and investigate the structure of bird anatomy including their beaks, feet, and feathers.

For students at Mill Run Elementary, pick up is available at 2:35p.m. with prior arrangement (Please bring a snack). The program will run from 3:00p.m. to 4:00p.m.

For more information or to register, please call 703-729-9704 or email naturalist@broadlandshoa.com.



The Critter Corner By Dr. Steve Velling "A Dog's Tail"

Is your pooch happy, or plotting revenge? The last 15 years has seen a lot of research go into canine behavior, and some interesting things have come about. Why do dogs wag their tails? Or sniff each other's butts? Well, here are a few answers.

Where we see the world mostly through our eyes, the dog sees the world through its nose. Those amazing noses tell a dog all kinds of things. It even gives them a sense of time as old smells fade with time while newer scents come in downwind. And the reason a dog smells another's rear is because a dog has anal glands that emit an odor as unique as a human's voice. Sniffing is canine small talk.

As for tail wagging, it's fascinating that researchers noticed in very subtle ways that a dog's tail will wag based on how it is feeling.

Aggression – beware of any tail that's wagging a little too high and stiff

Recognition – tails wag more to the right when dogs recognize someone

Caution – a tail wagging subtly to the left says something is confusing

Joy – look for a tail drawing big arcs in the air to indicate extreme happiness

Pursuit – Lively whisking means that a dog is in pursuit of a ball or smell

I found this information to be very helpful, especially considering what I do for a living. Unfortunately, it doesn't help with my own dogs, as I have Pembroke Welsh Corgis who don't have any tails to speak of!

Till next time,
Dr. Steve
www.ashburnanimals.com



Scouting at Broadlands

Audubon Naturalist Society at Broadlands provides an easy, fun-filled way to earn your nature and wildlife badges. We offer a variety of programs led by our Naturalist. Come and explore our Nature Center, pond and creek and experience nature up close!

Non-Broadlands residents are welcome.

Participation is \$5.00 per scout for a one hour program. The programs are run 3:30pm - 4:30pm on Thursday afternoons. There is a minimum requirement of 10 participants for programs to be held.

Available Scout Programs:

Girl Scouts

Daisy Petal Program:

Using Resources Wisely

Brownies:

Home Scientist - January 10th

Letterboxer - February 28th

Senses - March 14th

Bugs - April 11th

Gardener

Household Elf

Hiker

Wow Water

Juniors:

Geo Caching - January 24th

Camper - February 21st

Detective - March 28th

Flowers

Animal Habitats

Cadettes:

Trees

Trailblazing

Cub Scouts

Tiger Cub Program:

Let's Go Outdoors Achievement

Wolf Cub Programs:

Birds Elective - February 14th

Your Living World

Bear Cub Programs:

Take Care of Your Planet - January 17th

Sharing Your World with Wildlife

Webelos Programs:

Scientist - February 7th

Forester

Naturalist

Geology

To register or for more information, contact Lisa Matthews at naturalist@broadlandshoa.com, 703-729-9726.

From the Naturalist

By Broadlands and ANS Naturalist Lisa Matthews

It is time again to revisit making resolutions. This year I ask that you make a promise to only use humane traps for pests in your home. Doing so will protect wildlife and your family. This year a family newly moving into Broadlands brought me a skink that had been stuck to a glue trap. The poor thing had lost many scales and had injuries down to its muscle tissue. After a lot of TLC and advice from the local Herpetological vet, we had success in saving this beautiful creature...though he had lost a foot in the process.

When I tell visitors this story, they often tell me horrendous stories of small pets, squirrels, birds, reptiles and the poor rodents stuck in these traps and the suffering that followed. It is a cruel death with days of suffering for many of these animals. Others lucky to find a sympathetic person might be injured while someone is trying to save them.

To help a glue trap victim, pour a small amount of cooking or baby oil onto the stuck areas and let soak in. Then gently work the animal free. If you are able, wash the oil off the animal using Dawn dishwashing liquid (well-known for being safe for animals) and rinse. Pat the animal dry. If the animal is hard to handle (might bite you) then contact a wildlife rehabber or vet.

There is also a potential danger to one's health that people may not be aware of. The animals that are caught in these traps produce great quantities of urine and feces during their panic, which are sources of hantavirus. Please use alternative methods to control pests. Preventative measures such as making your house less inviting, natural repellents and non-lethal traps will protect you and your family. To find out how, visit: <http://www.peta.org/issues/Wildlife/living-in-harmony-with-nature.aspx>.

Broadlands HOA Wildlife Habitats Committee

Naturally Healthier Surroundings Inside & Outside

We are seeking coordinators to join our team to organize the

2013 EarthDay@Loudoun Family Festival

The Annual Celebration of becoming Community Certified Wildlife Habitats by National Wildlife Federation.

Our committee gives you the opportunity to choose how much time you can commit.

We welcome as much available time you are ready to offer.



Contact: osimpson@broadlandsnaturally.org 703-725-8040

Find us on Facebook: Broadlands Naturally



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Visit with Santa a Huge Success Thanks to Our Residents

THANK YOU to all Broadlands Residents who attended the Annual Visit with Santa in December at the Nature Center. It was a wonderful event with around 400 guests that enjoyed a festive evening of beautiful holiday music and several activities for the children including an awesome balloon twister, Christmas goodies to

snack on and, of course, a very special visit with the Jolly Old Man in Red. Also, thanks to all of the residents that brought donations for Toys for Tots. It was truly heart-warming to see the box overflowing with toys!

A Special Thank You to....

- Sarah Gerstein, General Manager of Broadlands, for all of your help during the planning of this event.
- All of the Ladies at the HOA office/Nature Center including Joanne for your assistance during my planning visits at the Nature Center; Robin for taking care of the bunnies for the evening and the Naturalist, Lisa, for helping to prepare the Nature Center.
- The generosity of Steve Campot of SGC Real Estate LLC for sponsoring and assisting with the wonderful photos with Santa taken by Photographer, Sean Kelley.
- The AMAZING music for the evening:
 - Cristin Williamson and members of the Eagle Ridge Middle School Chorus
 - David Ingalls and members of the Eagle Ridge Middle School Jazz Band
 - Nigel Tangredi and members of the Briar Woods High School Chorus
- Briar Woods High School Key Club Santa Helpers for the evening (Danielle, Nidhi, Pavani, Kaitlyn, Emily, Saahithi, Hima, Simone, Samantha, Stephanie, Sydney, & Taylor)
- Broadlands Starbucks and Ashburn Farm Starbucks for donating the cups and lids for the hot chocolate.
- Stacy from the Broadlands Safeway Bakery Department for her assistance with the Holiday Cookie Trays.
- David Austin for his assistance with the U.S. Marine Corps Toys for Tots drive.
- Carbone Entertainment.
- Tammy Wells, Broadlands Events Committee Chair - for information and assistance.
- Arlee Harris - for information and helpful hints
- Broadlands Residents who helped during the event:
 - Laurie Greenbaum for her help coordinating and keeping the Santa line moving smoothly, as well as cleaning up afterwards
 - Isabelle Hopkinson for helping with clean up after the event
 - And to my husband, Mike van der Biezen, for your patience and assistance throughout the event, including making hundreds of cups of hot chocolate!



Thank you again,
Barbara van der Biezen
Visit with Santa Event Chair



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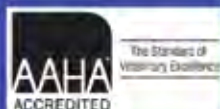
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The Total Guide: Adding Value to Your Home

Provided By: Zach Richard of Total Mortgage

Selling a home can be difficult, especially given the current real estate market. Clearly you want to maximize the value of your home. There are numerous ways to add value to your home, and there are also several common mistakes that you need to avoid. This guide will help to point you in the right direction if you are having trouble deciding which additions will be financially beneficial.

Low Budget Changes

There's a fine line between adding value to your home, and dumping cash into a bottomless pit. If you don't want to spend the money on a contractor or interior decorator, here are some low cost, do-it-yourself ways that you can improve your home.

Painting

Regardless of how good your home looks from the outside, if the interior is falling apart then it will be difficult to sell. A fresh coat of paint on all of the walls and ceilings will reassure potential buyers that you have taken good care of the house over the years.

Refinishing

By giving your hardwood floors a shiny new look, buyers will assume that the floors are newer than they actually are. This can help distinguish your home from others. You will have a better chance of selling your home if it appears to be in good shape. It's also a good idea to refinish the front door. This way you can set a positive tone for the tour right from the get go.

Countertops

If you have laminate countertops in your kitchen, it would be simple and relatively inexpensive to replace them with fresh laminate. Even if the buyer doesn't end up liking the replacement tops, it will be just as convenient for them to replace the tops later.

The Bathroom Fan

While this may seem a bit out of the ordinary, it's more important than you would think. Other than the kitchen, the bathroom is the most expensive room in the home to refurbish. Excessive amounts of steam can result in serious, costly damage to the bathroom. It's not a bad idea to invest in a fan that is rated for a bathroom twice the size, to ensure that your investment is safe.

Exterior Appeal

The exterior appearance of your home will be the very first thing that a potential buyer takes notice of. If your house doesn't look appealing from the outside, the buyer may assume that the inside doesn't look good either.

The Driveway

It's expensive to repave an entire driveway, and depending on the condition of your driveway, the investment may not yield an equal or greater return. Do your best to fix any major potholes; you'll have a hard time selling the house if the buyer gets a flat tire as they're pulling in.

Roofing

Replacing your entire roof is expensive, but there are some smaller, low-cost repairs that you can make to improve the roof. Make sure that you remove all of the vegetation from your gutters, as well as replace any shingles that have turned green. A decaying roof is a major turn off for buyers, because it will likely be a major expense in the near future.

Landscaping

While you can only adjust your property to a certain extent, an excellent landscaping outline would include fresh grass, various plants, and plenty of open space for seating and entertaining. Clutter is your worst enemy when it comes to landscaping. Open space gives the buyer an opportunity to use their imagination. If the buyer can envision what they want to use the space for, then they will become more emotionally invested in the house.

Additions

Don't add an addition to your house for the sole purpose of increasing its market value. There's a good chance that you won't make your money back on such an investment. It's not easy to get an addition to blend in with your existing home either, and if it sticks out like a sore thumb, it won't attract many buyers.

Siding

Replace the damaged siding on your house. Similarly to the roof, if the siding is falling apart buyers will be thinking about the work that needs to be done rather than the benefits that the rest of your house has to offer.

Decks

An oversized deck will stick out just as much as a lousy addition. Your deck should be no bigger than one third of the size of your house. In addition, it should be similar to the other decks in the neighborhood.

You want the buyer to feel a sense of comfort when they come to visit your home. Because taste in homes is so subjective, too many unique features could actually detract from the value of your home.

Continued on page 19

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Free Garden Lecture – Trash into Treasure or Composting 101

The lecture will be presented by Debra Maes, on Thursday, January 3, 2013 at 7 pm, at the Rust Library, 380 Old Waterford Rd. NW in Leesburg, Virginia in the large meeting room.

The Loudoun County Master Gardener's 2013 Lecture Series kicks off with "Gardener's Gold" or everything you wanted to know about turning trash into treasure through composting, upcycling, recycling and vermicomposting. It is estimated that each one of us generates about 4.6 pounds of trash per day but we can significantly reduce that amount through composting and recycling.

Our speaker, Debra Maes, is an Environmental Studies Educator who has been instrumental in helping area schools reduce landfill waste through composting, upcycling and recycling. Ms. Maes initiated measures that helped one Fairfax County school cut its waste in one year from 300 pounds per day to 30 pounds per day! In addition, the school earned \$2000 in income by selling its upcycled waste. Ms. Maes will give us the scoop on how to turn our garbage into gardener's gold and enhance our landscape instead of adding to the landfill. She is also going to bring her worms.

Please join us and make this the year you start that compost pile. For more information visit the

Loudoun County Master Gardener website: www.loudouncountymastergardeners.org or call the Loudoun Extension Office at 703-777-0373.



January in the Garden By: Jill Johnson, Loudoun County Master Gardener



Now that the weather has turned cold and the garden has been tucked away for winter, it's time to start planning for spring! Settle into your favorite seat by the fire with a stack of colorful seed catalogs and a brand new garden diary and start dreaming about flower beds and bountiful vegetable gardens. As you plan next year's garden, take a look at the many varieties of native flowers now available and remember that wonderful vegetables or small fruits (like strawberries) can be grown in an area no larger than 4' X 4', in pots on a deck or even dropped into existing landscaping and flower beds.

One seed catalog to order, which is a wonderful read just for its original artwork and historic horticultural information, is the D. Landreth Seed Company catalog (www.landrethseeds.com). According to their website they are the oldest seed company in the United States and their catalog "is an absolute critical tool for the novice gardener and anyone with a yearning to be in the garden."

The Loudoun County Master Gardeners are hard at work planning for the spring pesticide-free and organically grown vegetable plantings at the Ida Lee Demonstration Garden in Leesburg. So far the list includes peppers, cucumbers, squash, chard, beets, onions, kale, lettuce, peas, potatoes, brassicas, bush beans and tomatoes. Some seeds will be ordered from the Southern Exposure Seed Exchange catalog (www.southernexposure.com), a Virginia source for heirloom seeds and other open-pollinated (non-hybrid) seeds with an emphasis on vegetables, flowers and herbs that grow well in our area. Other great print catalogs can be ordered from Johnny's Selected Seeds catalog (www.johnnyseeds.com) and Burpee (www.Burpee.com).


All of the produce from the Demonstration garden is grown by our Master Gardener volunteers and donated to Interfaith Relief to help feed the hungry in our county. Last year's donations exceed one ton of produce.

Happy dreaming and planning!


For more information, please visit www.loudouncountymastergardeners.org



Girl Scout Troop 702 collected three bags of trash along the Wetland Preservation Area in 48 degree weather! Great job ladies, thanks for helping to keep Broadlands a beautiful community to live in.



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It will be held in the Long and Foster Ashburn Office located at 43490 Yukon Drive, Ashburn, VA (Adjacent to the Ashburn Home Depot and behind Giant Food.) The seminar is at no cost to you. All we ask is that you bring in a donation for the BACK PACK BUDDIES program.

Last school year, 1 in 6 Loudoun County school children qualified for free or reduced-price school lunches. What happens to these children when they go home for the weekend?

BACK PACK BUDDIES is a program created by Feeding America to provide weekend meals to local school children in need. Each week, the children are provided a grocery bag filled with 6 meals and 2 snacks plus juice and shelf milk to take home.

Contact **Dan Freire** at **703-726-3432** to sign up for the workshop or for a list of preferred donation items.



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QUICK & EASY DESSERT RECIPES

Pecan Brie Tarts

24 prepared tart shells (or buy ready made uncooked tart shells, the bought shells work very well)

1 (4 1/2 ounce) package brie cheese
3 tablespoons finely chopped pecans
3 tablespoons packed brown sugar
2 tablespoons whiskey or 2 tablespoons apple juice

Directions

1. Bake tart shells blind, or if bought, according to directions on package.
2. Divide brie into 24 wedges and place in baked tart shells.
3. In a saucepan, heat pecans, sugar and whiskey over medium heat, stirring until bubbly.
4. Reduce heat and simmer for 1 minute or until thickened.
5. Working quickly, spoon pecan mixture over Brie.

(Tarts can be covered and refrigerated for up to 1 day. Remove from refrigerator 30 minutes before baking). Bake in 375°F oven for 10 minutes or until hot and bubbly. *Food.com*



Reeses Squares

5 Ingredients & No Bake

1 1/2 cups graham cracker crumbs
1 lb confectioners' sugar (3 to 3 1/2 cups)
1 1/2 cups peanut butter
1 cup butter, melted
1 (12 ounce) bag milk chocolate chips

Directions

Combine graham crumbs, sugar and peanut butter and mix well. Blend in melted butter until well combined. Press mixture evenly into a 9 x 13 inch pan. Melt chocolate chips in microwave or in double boiler. Spread over peanut butter mixture. Chill until just set and cut into bars (these are very hard to cut if the chocolate gets "rock hard". *Food.com*

Cheesecake-Stuffed Strawberries

24 large strawberries, hulls removed
12 ounces cream cheese, at room temperature
1 teaspoon vanilla
3 tablespoons confectioners' sugar
1/2 cup almonds, chopped fine in the blender

Directions

Place cream cheese in a bowl, and microwave for 30 seconds, so that it's soft. Whip together the cream cheese, vanilla, and sugar. In the center of each strawberry, using a sharp knife, make a hole in each one, as deep as you can without going out the bottom. Spoon or pipe the filling into each hole. Dip cheesecake end of strawberry into chopped almonds, making sure you completely cover the cheesecake filling with the nuts. Lay strawberries in a pretty serving dish. Sprinkle with any leftover nuts around the dish. Chill, and serve. Makes 24 servings. *Linda's Busy Kitchen*

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Continued from insert

Interior Appeal

There are several key features that a buyer will look for once they walk inside the house. Here are some tips on how to prepare the interior of your home for the tour.

The Kitchen

The kitchen is one of the key features of any home. If you're planning on remodeling, remember that bigger is better. Most families tend to spend a lot of time in the kitchen, so the extra space will always be appreciated. You may also want to consider connecting the kitchen to the dining room so that the cook can interact with guests when he or she is entertaining. New cabinets and track lighting are also important additions that need to be made to a newly renovated kitchen. For more information, view our complete Guide to Renovating Your Kitchen.

The Living Room

This room should have plenty of windows to allow for natural lighting. As long as your floor is in good shape, whether you have hardwood flooring or carpet, your best bet is to leave the floor as it is. The buyer will change it later if they don't like it. Also, comfort is key when it comes to the living room. If you already have a fireplace, then you're in business.

The Master Bedroom

The master bedroom needs to have a cozy feel to it. It should also have plenty of floor space and closet space for the buyer to make adjustments and store things.

The Home Office

More people are starting to work from home, so a comfortable home office is more important than ever before. You should make sure that the office has plenty of windows to allow for natural light.

The Bathroom

The more bathrooms you have, the better. While it may not be energy efficient for every member of the family to have their own bathroom, in an ideal world they would. If you only have one bathroom upstairs, you may want to consider putting one on the ground level, so that guests don't have to trek through the whole house to get to it.

The Sunroom

If you add a sunroom, don't isolate it from the rest of the house. Make it easily accessible, and in a position where it can absorb plenty of sunlight. This is also a great room for guests to hang out in at night. Multi-purpose rooms are the way to go when you're trying to sell your house.

The Basement

You should use the basement to wow your guests. This should be a large room for entertainment, not for storage. Bear in mind that rooms below grade do not add to your home's overall square footage. Rarely will you recoup your investment in a sale, so upgrading the basement is not generally advisable for the purpose of attracting more buyers.

The Attic

Consider using the attic for more than just storage. If you clear it out, and reinforce the floor, it can be turned into another bedroom, or spare room.

Windows

New windows will save energy by keeping the AC and heat in. Also, older windows may get grimy over time from the weather.

You want to keep most of the rooms flexible. Remember that the buyer will probably use the rooms of the house differently than you did. The more open space that you have to offer, the better. *Continued on page 20*

Continued from page 19

Don't Waste Your Money

Don't overdo it. You may think that adding a multitude of toys and decorations to your home will increase its market value, but it will not. In fact, you will ultimately lose money by adding any of the following features to your home. If your home already has one, or some of these features, then don't worry about it because you obviously had a reason for buying it in the first place.

An In-ground Pool

In-ground pools are very expensive to purchase and maintain. If there are young children around, pools also leave the door open for lawsuits. More children die every year as a result of drowning in pools than they do from firearm accidents. Whether the buyer is aware of these statistics or not, knowing that they will have to inherit your pool costs, will likely not sit well with most buyers.

Fancy Landscaping

Paying for elaborate landscaping is a major waste of money. Exotic plants and lawn decorations are all relative to the owner's taste. You could order a dozen bonsai trees and animal shaped bushes, but the buyer may not have an interest in that. You don't want to force your style onto the buyer. Your best bet is to leave as much open space as possible.

Wall-to-Wall Carpeting

Studies have shown that carpets contain allergens, dust, and dirt. The buyer may or may not be aware of this, but regardless, if your taste does not match theirs, then they will be thinking about removing the entire thing once they move in. Allow the buyers to make their own decisions.

Hidden Improvements

Buyers won't notice that you have installed brand new plumbing or a new central air system. This is something you can tell them, but most of the buyer's decision making is based on what they can see.

Green Features

While the green movement is really starting to find its stride, not everyone is on board just yet. Green improvements are often expensive, and some buyers won't care enough to pay more money for them.

Extra Garage Space

Leave it up to the buyer. Don't cut down trees and pave over grass to make more room to park a vehicle. You have no way of knowing if the buyer needs the extra parking space, so just to be safe, you should leave them with open lawn space.

High-End Upgrades

Don't pay extra attention to one room if you're neglecting the others. While you may think that equipping your kitchen with all of the newest appliances is a financially sound idea, it's not. If the high-end kitchen doesn't match the rest of the home, it will leave the buyer more puzzled than anything else.

Stay Out Of Your Own Way

When you're trying to add value to your home, it's as easy as following a step-by-step outline. Other than basic maintenance (painting, polishing, and repairing), the most important factors involved in selling your home are likely out of your control. The buyer will determine if you have the right amount of space to fit their needs. They will also be the judge of the location and style of your home. Don't try to impress anyone, because in doing so you will only end up wasting money.

USEFUL NUMBERS

Can also be found at <http://broadlandshoa.org/node/117>

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Loudoun Water - After Hrs./Wknds	(571) 291-7878
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Loudoun Ride On	(703) 777-2708
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Briarwoods High School	(703) 957-4400
Eagle Ridge Middle School	(571) 252-2140
Hillside Elementary School	(571) 252-2170
Mill Run Elementary School	(571) 252-2160

Broadlands Helpers List

The Broadlands Helper List is being updated - If you would like to be added to the list, please call the HOA office at 703-729-9704 Monday through Friday from 9:00a.m. to 5:00p.m. or send an email to scollins@broadlandshoa.com.

Not Available on Website Edition

Key:

(B) Babysitter's Course
(C) CPR
(R) Rescue Breathing
(F) First Aid

*All area codes are 703 unless noted. For additions and/or changes to the Broadlands Helper List send an email to ***scollins@broadlandshoa.com***.*

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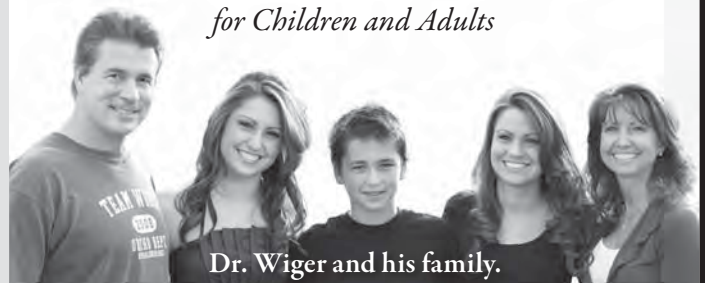
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CLUBS AND GROUPS

Includes Broadlands and surrounding Ashburn area clubs and groups. To be included on this list or if your club has an announcement or an event you would like published, please email: nihanainen@broadlandshoa.com.

ASHBURN AREA WOMEN'S CLUB

The General Federation of Women's Clubs is dedicated to community improvement through volunteer service. The Ashburn Area Women's Club meets the 1st Thurs of each month at 7:00p.m. in the Broadlands Comm. Ctr.

ASHBURN CLASSICS

We will meet Jan 12th at the Mills Rec Center at 10:30a.m. Registration is at 10:15a.m. There will be a white elephant sale and an informative speaker. We will collect food each month for the Loudoun Interfaith Relief Inc. For more information call Carmen at 703 723 3724.

AMERICAN HERITAGE GIRLS

AHG is a God-centered scouting program for girls ages 5 to 18 that emphasizes leadership, patriotism, and community service. For info, contact Deena Lanier at 703-723-0113.

ASHBURN TOASTMASTERS

Welcomes those interested in developing communication, leadership and presentation skills. For info, please contact us at info@ashburn.freetoast-host.ws or visit www.toastmasters.org to learn more.

BRIDGE GROUP

Bridge players interested in joining a social bridge game please contact Ved Gupta at 973-902-3321 or vedbgupta@yahoo.com. We meet every Wednesday from 5:00pm tp 8:00pm at 42809 Vestals Gap Drive.

BROADLANDS CERTIFIED COMMUNITY WILDLIFE HABITAT

Organizes wildlife habitats, eco-friendly living and native plants related programs and events. The Committee works with the NWF, The Broadlands HOA and residents to achieve our annual goals. To learn more about the committee work, visit www.BroadlandsNaturally.org.

BROADLANDS COMMUNITY WOMEN'S BIBLE STUDY

Our Bible study meets weekly on Tuesday mornings from 9:15a.m. - 11:00a.m. at a group member's home. For more information, please contact Chris 703-729-2095 or email: Stacy@314@aol.com. We will begin a new study on Exodus written by Priscilla Shirer titled One In A Million, on Tuesday, January 29.

CUB SCOUTS & BOY SCOUTS

The Cub Scout program is designed for boys grades 1-5 and Boy Scouts grades 6-12. Boy Scout Troop 2970 meets at Our Savior's Way Lutheran Church on Thurs nights. Cub Scout Pack 1483, www.pack1483.com, meets at Hillside and Cub Scout Pack 1484 meets at Mill Run. For info, contact Ed Yarbrough at 703-724-1064.

GERMAN LANGUAGE PLAYGROUP

If your children were born 2008 or later and you're raising them auf Deutsch (whether you're fluent or not), contact Jessica Mouw, jemouw@gmail.com, to join a German-Language playgroup.

GRIEF SHARE SEMINAR/SUPPORT GROUP

GriefShare recovery seminar and support group meets at Our Savior's Way Luthern Church in Broadlands on Monday nights. For more info, please call Beth Anton at 703-470-8821 or visit our website at www.griefshare.org.

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Adventure, educational activities, cookie sales, friends. If you can think it, you can do it! Join the Girl Scouts. Now forming troops at all age levels: K -12th grade. For more info, contact Stephanie Pigg, (703) 729-6086 or troophillside.org@gmail.com.

INVESTMENT CLUB

Meets in the Community Center on the 3rd Thursday of each month at 8:00 p.m. Review personal investments, consider and purchase new investments, learn about investing and socialize! Contact Sylvia Thomason 703-327-2474 or Laura Bechtold 703-729-6074 for information.

LADIES NIGHT IN:

Bring your friends and join us for weekly sisterhood fellowship. Starting Thursday Jan 24th we will gather to watch a DVD series, and discuss and pray about how it applies to our daily lives. Please email LauraLowther@me.com or call Laura at 727-776-4228 for more info.

LADIES NIGHT OUT:

Join us for a night out to snack, fellowship & laugh with some good, clean fun. We will watch an Anita Renfroe DVD (she is hysterical. You may know her Momisms or have seen her on TV or Women of Faith). We will meet in a Broadlands home on Friday, Jan 18th at 7:00pm. Please bring a sweet or savory snack to share. Contact LauraLowther@me.com or call Laura at 727-776-4228 for details.

LOUDOUN WOMEN'S NETWORKING GROUP

For women who own home-based, small businesses. We focus on growing our businesses while giving back to the Loudoun community. We meet the 1st and 3rd Thurs of the month. For more info please visit our website at www.LoudounWNG.com.

MOM'S CLUB OF BROADLANDS

A national club made up of Moms and kids from the Broadlands. We meet in the Community Center every 2nd Friday at 10:00am. For info, contact Katina Wilberger at kp_wilberger@yahoo.com.

MOMS NEXT MEETINGS

Mothers of elementary aged children, join us the second Thursday evening of the month, 6:45-8:45 to be encouraged and inspired. A typical meeting includes dinner, a speaker and small group discussion. For more information, please visit our web site at www.cfellowship.com/momsnext. Questions can be sent to CFCMOMNext@gmail.com.

MOMS IN TOUCH

Hillside Elementary and Eagle Ridge Middle School Moms are invited to join us to pray for our children and the school they attend. We meet Tues mornings 9:00a.m. - 10:00a.m. during the school year. Please contact Rebecca for more info at 703-858-7379.

PET LOSS SUPPORT GROUP

We are a free support group that meets every 3rd Tues at 7:00p.m. at Ashburn Psychological Services. Contact Robin Norris 571-278-9162 or robin@sashaheart.com for more info.

TECHNOLOGY COMMITTEE

We meet the second Wednesday of each month at 7:30 p.m. in the Nature Center. For more information, visit broadlandshoa.org and click on Committees. Meetings are open to all residents.

JANUARY CLASSIFIED ADS

EARLY EDUCATION/DAY CARE

LITTLE SPROUTS PRESCHOOL: New Mom's Morning Out Classes, 8:30am-1pm! We believe in learning through hands on active fun. We also offer preschool classes for 2, 3, 4 and 5 yr olds. Small Classes, Experienced Teachers and Monthly Field Trips. Check out our website <http://LittleSproutsPreschool.clubspace.com> for more info or call Karlene 408-750-7349 for a tour.

INSTRUCTION - ARTS/MUSIC/RECREATION

SAXOPHONE AND CLARINET LESSONS: Instruction in your home for kids and adults. Experienced teacher with Music Degree; references from Broadlands residents. Please call 703-777-4352 or email WoodwindStudio@verizon.net.

VIOLA & VIOLIN LESSONS: Offered out of my private studio conveniently in Broadlands. All ages and levels welcome! Please call (703)598-4708 or email me at CatherinePalusci@aol.com. References available.

INSTRUCTION - TUTORING

A-1 LOUDOUN COUNTY MATH TEACHER: Pre-algebra, Algebra (I & II), Geometry, Trigonometry and Pre-Calculus. Tutor at your home or Ashburn Library. Reasonable rates. Call Vincent Chu at 571-379-3074 or email vchu_911@yahoo.com. Visa, Master Card, Discover and Amex accepted.

MATH TUTOR IN BROADLANDS! I am a Broadlands resident, and have 20 years tutoring experience helping students in: Math 8, Algebra 1, Geometry, Algebra 2, and SAT and ACT math sections. Call Dan Harris at: 703-909-4438, or email me: aplustestprep@verizon.net.

SAT/ACT TEST PREP: Professionally trained with over 7 years experience, LCPS teacher offers 5 week courses. Limit 8 students/class – register early! Saturday classes. Next SAT course starts 2/2. Next ACT course starts 1/5. Call 571.335.8378 or visit www.collegeboundloudoun.com.

EDUCATION/COLLEGE COUNSELING: Experienced college counselor in the Broadlands! Services: Academic Counseling, Study Skills & Time Management, College Planning, SAT/ACT/Subject Test Diagnostics, College Application & Essay Guidance. Masters in Education, Stanford University. Contact Stacy at info@broadlandscollegeprep.com or 703-955-4699.

PRE K TO 5TH GRADE TUTOR: Experienced Reading/Writing/Math tutor. I can do remedial or enrichment activities. Daytime/evening/weekday or weekend hours available. Summer or School Year. VA state certified Elementary Education teacher. Masters Degree. LCPS teacher. Individual or small group. Email me at lozolins@comcast.net or call at 703-729-7591. Leann Ozolins.

HEALTH/FITNESS/WELLNESS

ASHBURN HEALTHY LIVING: Do you know WHAT to do to lose weight (less in and more out) but LACK CONSISTENCY? Ashburn Healthy Living can provide affordable, structured, and individualized coaching. Contact Andrea Needles at (703) 217-4998 or Thaynen@aol.com for a complimentary consultation.

AFFORDABLE CERTIFIED PERSONAL FITNESS TRAINING IN YOUR HOME: Get fit now with my 22+ yrs experience to make you your best! Sculpt, tone, strengthen, promote flexibility! Individualized programs; weight loss/nutritional guidance; pre-natal/post-partum; yoga/Pilates; all ages/fitness levels. Safe/effective. Equip provided. Free phone consult, special intro offer! **Stephanie Gotfried 703-542-2595;** stephaniegotfried@verizon.net; fitnesstogova.com.

FIT COACH: We assist people in meeting their individual fitness goals, wants and needs. Whether you want to reduce your chance of injury, increase your flexibility, get stronger or enhance your appearance while improving your overall health and performance. Our gym is fully insured and we hold the top national fitness and sports performance certifications. Contact Tim Sullivan 310-925-1453.

YOGA: Where the mind goes, the body follows! Let's achieve your fitness goals with a dynamic and motivating exercise program which combines physical fitness with yoga poses in a flowing format, bringing balance to your muscles, moods and metabolism—making you feel great all over! Offering private and small group classes in my home studio. Contact Sue, RYT, at 703-505-0926, sue.morris26@hotmail.com for availability and rates.

ELECTRICAL-PROFESSIONAL CONTRACTORS

ASHBURN ELECTRIC: Specializing in Recess Light Installation & Services. Licensed & Insured. Contact: Craig Fladager at 703-858-7332 (Broadlands Resident).

BANE ELECTRICAL SERVICE LLC/SMALL COMMERCIAL & RESIDENTIAL. Trouble Shooting Experts! Specializing in Small Commercial and Residential Electrical work. Lamp & Chandelier repair (drop off only). In Ashburn since 1999! Call (703-723-6501) or email (baneelectric@comcast.net).

HOME SERVICES

HANDYMAN SERVICES: Helping you take care of your home. Painting, Drywall, and Repairs, Electrical, Plumbing, carpentry, and those little things that always seem to come up. No job is too small. Free Estimates. Flexible schedule. Over 25 years experience in the construction industry. Please call Dan Goldstein at 703-403-2243. Email: handyman.
dan@hotmail.com.

FULL CIRCLE HOME IMPROVEMENT: Kitchen and Bath Remodeling – Flooring Installation – Finish Trim – Moldings – Painting – Finished Basements – Electrical work – Lighting – Drywall Repair – Specializing in the smaller jobs. Call Rich at 703-999-3510 or email: full_circlehome@yahoo.com.

THE CARE OF TREES: Need trees and shrubs beautifully pruned? Well maintained trees add value to your property. Call certified arborist Bonnie Deahl for an appointment. 703-661-1700 www.thecareoftrees.com.

LARRY MILLER INC. WINDOW CLEANING SERVICE: Residential Specialist. Free screen cleaning, free estimate. Also offers power washing, gutter cleaning and Christmas lighting services. Licensed & insured. Resident of Broadlands. Free on-line estimate. www.windowcleaningservice.net. On Board of Directors for IWCA and Residential Committee. Call Larry at 703-723-7770.

LOONEY'S TILE AND GROUT RESTORATION: Thinking of remodeling your bathrooms, but sticker shocked? Specializing in restoring bathrooms to new. Restore for a fraction of the cost instead of remodel! Check out satisfied LTGR clients on Angie's List & Service Magic for economic way of enjoying a new bathroom. Services include regrouting, recaulking, grout sealing, grout cleaning, & more! No job too small. Locally owned & operated, licensed bonded & insured. 703-999-1933. www.Lcleantileandgrout.com.

HANDYMAN SPECIALIST: Broadlands resident since 1999 with a Class A License and insurance. Everything from those dreaded and never ending honey-do lists, to projects and much, much more. Including Roofing, Siding Installation/Repair and Gutter Cleaning. Free estimates. Please call Mike at P&M General Contracting, 703-862-0415. MikeRosario@comcast.net.

HOME IMPROVEMENT CONTRACTOR: Specializing in finishing basements, remodeling bathrooms, remodeling laundry rooms, electrical, plumbing, exterior hot tub installations, express water heater replacement and expert at waterproofing wet basements. 30 years experience. Free estimates. For all your home improvement needs, please call Marc at 703-724-0772.

SHANTZ'S HOME SERVICES: Has new email: Shantz1966@gmail.com. For all your home improvement needs, Honey Do's; specializing in Bath Room, Kitchen and Basement remodeling. Contact Shantz Darling at 571-221-4940 or email Shantz1966@gmail.com. Licensed and Insured. Free estimates. Broadlands resident.

YOUR LOCAL CONTRACTOR-WISE GUYS ROOFING & SIDING, LLC. FREE ESTIMATES. Roofing & Siding Installation & Repairs—Gutters Installation & Repairs—Windows—Insulation—Trim—Painting—Attic Ventilation—Handyman—We Work with Your Home Insurance Company. Lowest Price & Satisfaction Guarantee! Excellent References. Servicing Ashburn area for 12+ years. No Sub-Contractor. LICENSED & INSURED www.WiseGuysRoofingSiding.com. Call: 571-722-5543 or email @ wgrs@me.com.

HOUSE CLEANING

CLEANING BY CHRISTA: Sole operated home cleaning by returning college student. Valuable service with low prices that will make your home and soul shine. Free estimates; references available. Contact me via email at christa.holland@gmail.com or phone at 662-226-1108.

MAID IN VIRGINIA- RESIDENTIAL CLEANING: We clean the best so you have time to rest! We are known for having Great People! Friendly- Hard Working- Honest- Consistent. Great Communication Skills, offering an opportunity to customize your cleaning. You can expect the same team cleaning your home routinely. Locally owned and operated- Ashburn Resident. Licensed, bonded and insured including Workers Comp. www.maidinvirginia.com, 703-338-4606.

MARIA'S STAR CLEANING LLC: Residential and commercial cleaning. Servicing the Washington metropolitan area for more than 20 years offering competitive rates and great references. Call for a free estimate 10:30am-4:30pm, Monday – Friday at 703-723-3850 or visit our website at www.mariasstarcleaning.com.

NILDA'S CLEANING SERVICE: Residential homes, move out-in, weekly, biweekly, monthly or special one-time service. Good references Licensed, insured. Free estimates. 50% off second cleaning. (Cell) 571-332-0467; (Home) 703-272-3731. Ask for Nilda or Javier.

MARKETPLACE

MARY KAY: Get your color. Imagine your world awash with color – rich, gorgeous shades that'll make you look twice. I'm talking sheer mineral makeup that glides on and stays on. And fearless looks that are ready to wear anywhere. Ask me about ideas that'll awaken your inner makeup artist! Deborah Leben 703-217-4583 dleben@marykay.com.

PINK PIGGY SWEETS: Online bakery offering made-to-order sweets baked from scratch using organic and local ingredients! We customize cakes, cake pops, cupcakes, cookies, pies, and cake push-pops for all your celebration events! We offer Party Classes too! NF/GF, www.pinkpiggyweets.com. 571-333-7477.

TASTEFULLY SIMPLE: is the answer to your entire Super Bowl party menu. Check out the website or call me for some super quick appetizer ideas. Lisa Svendsen, Your Tastefully Simple Consultant; Broadlands resident. 703-723-8479, www.tastefullysimple.com/web/Lsvendsen, FoodFromLisa@comcast.net

PET SERVICES

AROUND MIDNIGHT PET SERVICES, LLC: Provides midday walks, vacation visits and overnight companionship in your home for your pets. We also provide house sitting services and plant care. Call us today at 703-726-9218, www.aroundmidnight.net, Pet Lovers Providing Care.

PROFESSIONAL SERVICES

TAX SEASON'S NEARING! Why risk your financial health with tax preparers you don't know? Get to know a neighborhood CPA right here in Broadlands and stay financially healthy. Sophear Uoy with Assurance Tax & Accounting providing experience, personal, tailored service. Schedule a free initial meeting today. 703-869-7796 orsuoy@assurancetaxandaccounting.com.



How to Place Classified Ads

Classified Ads (Limited to 40 words maximum) must be received with payment by the 5th of each month for the next month's issue.

Monthly Rates:

Resident Rates

Month to Month \$9
6 months prepaid discount \$8
12+ months prepaid discount \$7
Personal (For Sale) Ads \$0

Non- Resident Rates

Month to Month \$18
6 months prepaid discount \$17
12+ months prepaid discount \$16

Payment and Ads:

Please email ads to: scollins@broadlandshoa.com.

Checks only please, made payable to "Broadlands Association".
No cancellations after the initial deadline.

Mail to or drop off payments at:

Broadlands Association
21907 Claiborne Parkway
Broadlands, VA 20148

Contact

Advertising Manager: Stassa Collins - 703-729-9704 or scollins@broadlandshoa.com

ADVERTISING DIRECTORY

DENTAL / ORTHODONTIA

Ashburn Pediatric Dental	18
Daczkowski, T. Wesley, DDS	28
White Tree Dental	27
Wiger Orthodontics	22

EDUCATION

Chesterbrook Academy	6
Goddard School	27
Golden Pond	27
Open Arms	16
Primrose Schools	insert

FINANCIAL/PROFESSIONAL SERVICES

Apple Federal Credit Union	22
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HEALTH

Mountcastle Plastic Surgery & Vein Institute ...	insert
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HOME SERVICES

Ackerman Security	insert
Climatic Heating and Cooling, Inc.	8
D&D Roofing	8
Tart Lumber	8
TechMedx	27
Zampiello Paint Contractors, Inc.	8

PETS

Caring Hands Animal Hospital	insert
Whole Pet	28

REAL ESTATE

Bonnie Selker, Keller Williams	28
Long & Foster Realtors	16

RECREATION / INSTRUCTION

Ashburn Academy of Dance	2
Ashburn Ice House	18
Jazzercise	18
Phoenix Taekwondo	18

ADVERTISING and EDITORIAL INFORMATION

The Broadlands Community Newsletter is a monthly publication mailed to over 3300 homes and businesses in the Broadlands community. The Newsletter Committee reserves the right to reject any advertisement that is not in the best interest of the Broadlands Community or the Broadlands Association. **Advertising orders cannot be cancelled after the initial deadline.**

ADVERTISING INFORMATION

Advertiser provides copy design and format. Electronic format is required in PDF or TIFF. Ads not sent in this format will be returned. Although every effort is made to provide a professional look to your ad, the association is not responsible for ad quality. Insertion Order Forms are available at broadlandshoa.org on the newsletter page. **DEADLINE: Ad and payment submissions are due the 1st day of the month prior to the issue. (Ex: Jan1 for Feb's issue.)**

MONTHLY PRICING

BLACK AND WHITE:

1/8 pg (3.625" W X 2.25" H) \$90 /\$75*
 1/4 pg (3.625" W X 4.875" H) \$165 /\$140*
 1/2 pg (7.5" W X 4.875" H) \$295 /\$270*
 Full pg (8.5" W x 4.875" H) \$550/\$525*

COLOR (INSIDE COVERS) LIMITED AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$225 /\$210*
 1/2 pg (7.5" W X 4.875" H) \$425 /\$405*
 Full pg (8.5" W X 11" H) \$1050 /\$900*

Add 10% to base price above for preferred placement

COLOR (OUTSIDE BACK COVER) LIMITED AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$250/ \$240*
 1/4 pg horizontal banner (8" W X 3" H) \$250 /\$240*
 1/2 pg (8" W X 4.875" H) \$475/ \$455*
 Full pg (8" W X 8"H) \$1050/ \$950*

*Discounted price if 6 or more months are prepaid

PAYMENT IS DUE IN FULL WHEN AD IS SUBMITTED.

Make checks payable to *Broadlands Association*. Checks only accepted. Changes to prepaid ads may be submitted before each deadline.

MAIL ADS and PAYMENT TO:

Broadlands Association
 ATTN: Newsletter Ads
 21907 Claiborne Parkway
 Broadlands, VA 20148

For more information or questions regarding advertising, contact Ad Manager Stassa Collins at ads4broadlands@yahoo.com or 703-729-9704.

Please Note: Advertisers in the Broadlands Newsletter are not endorsed by the Homeowner's Association, the Board of Directors or HOA Management

EDITORIAL INFORMATION

The deadline for editorial submissions is **noon on the 10th of the month**, or noon on the last business day before the 10th should it fall on a weekend or holiday. Editorial submissions should be emailed to nihanainen@broadlandshoa.com. A message may be left for the editor at 703-729-9704 ext.101.

Discover the Golden Pond Way



OPEN HOUSES

Friday, January 11 - 9:00 - 11:00a
Sunday, January 27 - 12:00 - 3:00p

INFORMATION NIGHTS

6:00 - 7:00p

Kindergarten Enrichment: Tuesday, January 15
Full-Day Kindergarten: Wednesday, January 16
First Grade: Thursday, January 17



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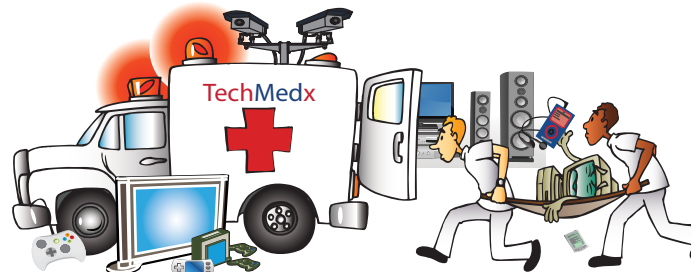
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THANK YOU!!!**

*This Holiday Season
I want to say Thank You
To My Wonderful Clients and Friends:
THANK YOU for your friendship, your
business, and your referrals!*

*I am thankful to be part of such a
wonderful community!*

Bonnie Selker
Keller Williams Realty
703-728-2292
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