



# BROADLANDS



## Community News

*To All of Our Residents,  
Have a Happy and Safe Holiday*

- Visit With Santa! Join us at the Nature Center on Friday, December 7th and see jolly ole St. Nick, page 5
- New Assessment Rates and Approved 2013 Budget can be found on pages 11-15. Please ensure that you update your online bill-paying service with the change effective January 1st.
- Pardon our mess, fire lanes will be repainted, page 16
- The Association office will be closed on Monday, December 24th and Tuesday, December 25th in observance of the Christmas holiday. Trash collection will not be affected.

Photo Courtesy of Margaret Marcus  
[www.urbandogface.com](http://www.urbandogface.com)

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Friday, **January 11** (9-11am)

Friday, **January 18** (9-11am)

Sunday, **January 27** (12-3pm)



**INFORMATION NIGHTS** (6-7pm)

Kindergarten: **January 15**

Full-Day Kindergarten: **January 16**

First Grade: **January 17**

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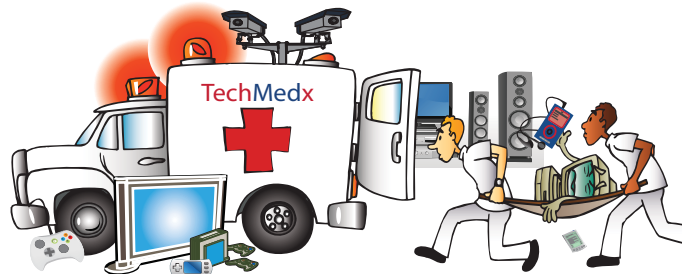
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## Broadlands Association, Inc.

Monday thru Friday from 9:00a.m. to 5:00p.m.



21907 Claiborne Parkway  
Broadlands, Virginia 20148

(703) 729-9704 Fax: (703) 729-9733

www.broadlandshoa.org

### Board of Directors

#### President

Brian Beahm

brian.beahm@gmail.com

(703) 726-6360

#### Vice President

Eric Bazerghi

eric@thehouse.net

(703) 723-1046

#### Secretary/Treasurer

Dawne Holz

dawne@holzfamily.net

(703) 349-1095

#### Resident Member

Gerry Alcantara

(703) 858-1320



#### Resident Member

Stevens Miller

(703) 217-0862

#### Resident Member

Michael D. Simpson

michael.d.simpson@gmail.com

(571) 333-3365



#### Resident Member

Joseph T. Wagner

JTWagner@smartneighborhood.net

(571) 333-0831

#### Member at Large

Roy Barnett - Van Metre Representative

rbarnett@vanmetrecompanies.com

(703) 425-2600

#### Member at Large

Denise Harrover - Van Metre Representative

dharrover@vanmetrecompanies.com

(703) 425-2600

## A Note From Your General Manager, Sarah Gerstein

*Happy December, Broadlands!  
The hot topic of the month is the  
budget.*



*Every fall, Management and the Board spends the months leading into the new year calculating the expected income from interest on investments, newsletter advertising, outside pool memberships, community center rentals. They also calculate all of the expenses that the association must bear, ranging from repair and replacement reserves to maintain the common elements (buildings, roads, paths, pools), contracts for pool, grounds, trees, trash, pond, security, snow plowing, and cleaning, as well as insurance policies, utility bills, personnel and office expenses, and programs. Each item is scrutinized in detail to come up with realistic projections, and the assessments are established to cover the costs associated with these expenses.*

*The Board of Directors works hard to keep the assessments low while still affording the association the income to maintain and enhance the vast needs of the community. In 2013, this means the assessments will be increased slightly in order to cover the projected expenses. We continue to negotiate with our current vendors to keep pricing low and we obtain competitive bids for contracts as they expire to ensure pricing is industry consistent, but we must remain conscious that we do not reduce the quality of services in these efforts. Maintaining the quality of the services provided through the association is paramount to preserving property values and keeping Broadlands a highly sought after community in this competitive region.*

*Please take a few moments to review the included budget and feel free to contact me if you have any questions related to any of the information provided.*

*Oh yes, and Happy Holidays too!*

## Association Management & Staff

### General Manager

Sarah Gerstein  
sarah@broadlandshoa.com  
(703) 729-9714

### Newsletter Editor

Natalie Ihanainen  
nihanainen@broadlandshoa.com  
(703) 729-9704

### Newsletter Classified & Display Ads Manager

Stassa Collins  
scollins@broadlandshoa.com  
(703) 729-9704

### Secretary to the Modifications Subcommittee

Robin Crews  
rcrews@broadlandshoa.com  
(703) 729-9704

### Administration

Susan Kuklick  
skuklick@broadlandshoa.com  
(703) 729-9704

### Receptionist

Joanne Hang  
joannehang@broadlandshoa.com  
(703) 729-9704

### Naturalist

Lisa Matthews  
naturalist@broadlandshoa.com  
(703) 729-9726

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## Armstrong Management Services

### Assessment Information Office:

Main: (703) 679-1541 , fax: (703) 591-5785  
Email: broadlands@armstrong.net

### Mail Payments to:

Armstrong Management Services  
P.O. Box 11983  
Newark, NJ 07101-4983

## Committees

**Broadlands Live!  
Summer Concert Committee**  
Chair: Open.

### Events Committee

Chair: Tammy Wells,  
tammy@jwells.us

### Community Wildlife Habitat Committee

Chair: Oya Simpson,  
(703) 725-8040, osimpson@  
broadlandsnaturally.org.  
*Please look under Clubs and  
Groups for more information.*

### Neighborhood Watch Committee

Chair: Open

### Recreation Committee

Chair: Open

### Technology Committee (broadlandshoa.org)

Chair: Dawne Holz,  
dawne@holzfamily.net  
*Please look under Clubs and  
Groups for more information.*

### Tennis Committee:

Chair: Brad Marcus,  
bradmarcus@gmail.com

### Swim Team:

Website:  
www.broadlandsswimteam.org

### Webmaster:

webmaster@broadlandshoa.org

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## Patriot Disposal Collection Schedule

**Mondays:**

**Trash and Yard Waste**

**Thursdays:**

**Trash and Recycling**

## Christmas Is Just Around the Corner!

Come see the jolliest elf on **Friday, December 7th** from **6:00p.m. - 9:00p.m.** at the **Nature Center**.

Santa's a very busy man this season making toys for all you good girls and boys, so don't miss your chance for a visit with the "jolly old man in red". *Be sure to bring a camera of your own to take your child's photo.*



Light refreshments will be provided and, the Eagle Ridge Music Department and the Briar Woods Chorus will provide music for this very enjoyable evening. We will also have a **Toys for Tots** box to collect unwrapped toy donations.



We are currently looking for volunteers to help with the event. Please contact Barbara van der Biezen, [vanderbiezen@verizon.net](mailto:vanderbiezen@verizon.net), if you are able to help with this very special annual Broadlands tradition.

Thank you and Happy Holidays!

## Christmas at Oatlands

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### Come One Come All To the 7th Annual Hillside Holiday Hoopla!

**When:** Saturday -  
December 1st  
8:00am - Noon

**Where:** Hillside Elementary  
43000 Ellzey Drive  
Broadlands, Virginia



This wonderful annual event will include the following festive and family friendly activities:

- **Candy Cane Lane** - Loved by children, Candy Cane Lane provides kids the opportunity to purchase gifts for family and friends, with the help of an elf or two!
- **One-Stop Shop** - Pick up a few gifts from our One-Stop Show which features over 20 home-based businesses including jewelry, cosmetics, baked goods, arts and crafts, and much more!
- **Visit with Santa!**
- **Lots of great raffle prizes!**

\*Please note: If you or someone you know would be interested in participating as a vendor, please visit our website at [www.lcps.org/Page/72965](http://www.lcps.org/Page/72965).



**At Ashburn Long & Foster**, we are honored to once again support Toys for Tots campaign. As a convenient location for the community to make their donations, we will collect new, unwrapped toy donations throughout the holiday season. Please help us ensure that less fortunate children in our area receive some holiday cheer.



Toys may be dropped off seven days a week between 9:00 am and 5:00 pm at **Long & Foster's Ashburn office** located at **43490 Yukon Drive, Suite 105 Ashburn, VA 20147.** (We are adjacent to the Ashburn Home Depot, and behind the Giant.) All donations must be made prior to **December 14th, 2012.**

**As a part of our efforts with Toys for Tots, we are jumpstarting our Bike Drive.** Donate a new child's bike at our office in Ashburn. We are trying to top the community's amazing response last year - 32 new bikes were donated. Our goal is to bring 50 new bikes to deserving children this holiday season.

For more information please contact Dan Freire at 703-726-3432 or [househunterdan@LNF.com](mailto:househunterdan@LNF.com)

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## “Local Conservation Heroes” Honored in Northern Virginia



At an annual gathering of not-for-profit conservation and community groups on October 19th at the Virginia Tech Advanced Research Center in Arlington, leaders of Virginia's largest environmental organizations recognized elected officials and volunteers for their work to promote “green communities” in Northern Virginia.

Jay Fisette, a member of the Arlington County Board of Supervisors was named a guest of honor for his work as president of Virginia Municipal League. In that role, Fisette spearheaded the creation of the GoGreen Initiative (<http://www.gogreenva.org/>), a friendly competition among local governments and school districts to improve recycling rates, energy efficiency and environmental performance. Fisette also

played a leadership role in the development of the Arlington County Energy Plan, a first-of-its-kind plan to provide cleaner, reliable power.

Former Alexandria councilman and newly elected member of the House of Delegates Rob Krupicka was recognized for helping to launch Eco-City Alexandria (<http://alexandriava.gov/Eco-City>). The Eco-City program was designed with help from Virginia Tech's School of Urban Affairs and Planning. It has helped Alexandria achieve a 48% recycling rate and extend Capital Bikeshare to Old Town. Eco-City Alexandria realized one of its major goals this month with the closure of an outdated and polluting power plant on the Potomac River.

Rounding out the list of honorees was a team of National Wildlife Federation volunteers who have established certified wildlife habitats throughout Fairfax and Arlington counties and in parts of Loudoun county. Northern Virginia now has one of the nation's largest concentrations of certified habitats, which require not only nesting and feeding areas but also public educational events ([www.nwf.org/communityhabitats](http://www.nwf.org/communityhabitats)). The volunteers are: Scott Birdwell, Claudia Thompson-Deahl, Janine Finnell, Elenor Hodges, Kevin Holland, Robin Rentsch, and **Oya Simpson**.

“These men and women embody the spirit of community service,” said Nathan Lott, executive director of the Virginia Conservation Network. “They are living out the mantra ‘think globally, act locally,’ and by doing so they have shown that conservation improves property values, saves taxpayers money, creates healthier communities.”



### Broadlands December Events



Date	Time	Activity
1st	10:00a.m. - 2:00p.m.	Nature Center Open
7th	6:00p.m. - 9:00p.m.	Santa's Visit(NC)
10th	12:00p.m.	Editorial Submissions Due
	6:00p.m.	Old Stone House Planning Meeting(NC)
11th	6:00p.m.	Board of Directors Meeting(NC)
12th	7:30p.m.	Tech Committee Meeting(NC)
13th	6:00p.m.	Southern Walk Hearing Committee Meeting(NC)
14th	10:00a.m.	Broadlands Mom's Club(CC)
19th	7:00p.m.	Modifications Subcommittee Meeting(NC)
20th	7:00p.m.	Investment Club(CC)
22nd	10:00a.m. - 2:00p.m.	Nature Center Open
24th		Association office closed for Christmas
25th		Association office closed for Christmas
26th	7:30p.m.	Book Club(NC)



## Loudoun Ballet Company Presents *The Nutcracker* 2012

The Loudoun Ballet Company (LBC) presents its 23<sup>rd</sup> annual production of *The Nutcracker* with seven performances over two weekends at Potomac Falls High School. Performance dates are December 8 & 9, and 14, 15 & 16. Performances will be held at 7:30pm on Friday, 1:30pm & 5:30pm on Saturdays, and 4:30pm on Sundays. Potomac Falls High School is located at 46400 Algonkian Parkway, Potomac Falls, Virginia 20165.

*The Nutcracker* lead female roles will be performed by high school students from around Loudoun County. Favorite guest artist, Norbert Nirewicz returns again to perform the role of the Cavalier. Other male guest artists include locally trained Chase Madigan in the role of the Nutcracker.

Ticket prices are: \$17 for Children 12 & Under and Seniors 60 & Over; \$22 for Adults; \$25 for Premium Seating and At-the-Door.

Regular ticket sales are currently available on-line at [www.loudounballet.org/tickets](http://www.loudounballet.org/tickets).

In addition, the Loudoun Ballet Company (LBC) is hosting a Nutcracker Tea Party on Saturday, December 1, 2012 from 3:00pm to 5:00pm at River Creek Country Club, 43800 Olympic Blvd., Leesburg, VA 20176. This event is a wonderful way to start the holiday season, with short excerpts of *The Nutcracker* performed by LBC dancers, opportunities for photos and autographs with costumed Nutcracker dancers, and raffle baskets filled



with fun treats and surprises. Tickets are \$25 for children ages 3-12, and \$35 for ages 13 and up. Reservations are required. To register, go to [www.loudounballet.org](http://www.loudounballet.org).

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### Modifications Subcommittee

The Subcommittee meets at 7:00p.m. in the Nature Center on the first and third Wednesdays, March through October, and only the third Wednesday, November through February. Applications must be submitted by Noon on the Friday before the meeting. Please review the Design Guidelines manual or look online for information to be submitted with your application, as failure to include all information will delay review of your project.

### MODIFICATIONS SUBCOMMITTEE MEETINGS

MEETING DATE	SUBMISSION DATE
December 19, 2012	December 14, 2012
January 16, 2013	January 11, 2013
February 20, 2013	February 15, 2013
March 6, 2013	March 1, 2013

*Updated Design Guidelines are on the Broadlands HOA website at [www.broadlandshoa.org/node/49](http://www.broadlandshoa.org/node/49).*

Submit complete applications by Noon on the submission date to the Secretary, Robin Crews - [rcrews@broadlandshoa.com](mailto:rcrews@broadlandshoa.com), to the Modifications Subcommittee, at the Association office in the Nature Center, 21907 Claiborne Parkway. There is a drop box available for after-hours submissions. A response to your application is generally mailed within one week of the meeting.

### Southern Walk HOA Board of Directors Meeting Thursday, December 13th at 6:00 p.m.

*in the  
Nature Center Conference Room*

### Homeowners Association Board of Directors Meeting Tuesday, December 11th at 6:00p.m.

*in the  
Nature Center Conference Room*

### Broadlands Association Board of Directors Meetings

Meetings are held in the conference room of the Nature Center usually on the 2nd Tuesday of the month at 6:00pm.

Residents are welcome to observe the public portion of meetings, and to address the Board during the 'Owner Comments' section of the meeting. A request to be placed on the agenda must be submitted to Management no later than 7 days prior to the meeting.

### BROADLANDS ASSOCIATION SNOW REMOVAL GUIDELINES

The Broadlands Association is not responsible for removing snow or treating state or county maintained (VDOT) roadways. The Association is only responsible for clearing snow from paved parking areas in townhome neighborhoods and HOA maintained roads in the community. For a complete list of Snow Removal Guidelines and numbers to call regarding any issues, please visit our Broadlands website at [www.broadlandshoa.org](http://www.broadlandshoa.org).





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\*Members who secure a qualified new or used Auto/Motorcycle Loan, or refinance an Auto Loan AND have their financing disbursed 10/01/2012 to 12/31/2012 will be entered into a drawing to win one (1) of twenty (20), \$500 auto loan payments. Excludes vehicles financed on-site at an Apple FCU preferred dealer. No purchase necessary. Visit AppleFCU.org/PaymentPayday for Official Rules and alternate method of entry. \*\*APR = Annual Percentage Rate as of 12/01/2012 for a new/used/refinanced, 36-month term, includes a 1.00% Direct Deposit rate discount and is subject to change at any time. Rate based on an evaluation of applicant credit. Your actual rate may vary (or be higher). †1.00% rate discount contingent upon an active, monthly direct deposit of \$1,000 or more into an Apple FCU Savings or Checking account. \*Current Apple FCU Auto Loans are not eligible for refinance. Membership eligibility requirements apply. Federally insured by NCUA.



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### Southern Walk Board of Directors *(Open Band Contract Administration Only)*

#### President

Erika Cotti

[erika\\_cotti\\_sw@yahoo.com](mailto:erika_cotti_sw@yahoo.com), (703) 554-9269

#### Vice President

Douglas Granzow

[gunzour@gmail.com](mailto:gunzour@gmail.com), (240) 499-4323

#### Treasurer

Jim Ward

[jimward.b12@gmail.com](mailto:jimward.b12@gmail.com), (703) 407-4196

#### Secretary

Charles Salas

[charlessalas@yahoo.com](mailto:charlessalas@yahoo.com), (703) 967-8150

#### Director

John Hines

[johnhines4@gmail.com](mailto:johnhines4@gmail.com), (571) 217-1661

#### Director

Michael Mikaily

[mmikaily@yahoo.com](mailto:mmikaily@yahoo.com)



Dear Homeowners,

In the following pages, please find the approved FY2013 Operating Budget for Broadlands Association, Inc. as approved during the November 13, 2012 Board of Directors Meeting. All budgetary accounts have been adjusted for inflation and are based upon historical precedent. Increases in contracts, personnel, and maintenance expenses resulted in forecasted expenses being greater than the 2012 budget. The Board of Directors and Management have made every effort to control operating and administrative costs in order to keep the assessments as low as possible while continuing to provide quality services to the community. Based on this, the Board of Directors has approved an increase in the monthly assessment.

**The Assessment Fees for 2013 are as follows:**

Single Family Homes	\$73.00 per month
Single Family Homes on Private Street	\$87.00 per month
Town Homes	\$86.00 per month
Courtyard Homes	\$125.00 per month

Assessment coupons will be delivered to all owners at the address on file with Armstrong Management. Please contact the Broadlands Assessment Office at Armstrong Management at 703-679-1541 or [Broadlands@armstrong.net](mailto:Broadlands@armstrong.net) if you have not received your coupons by December 21, 2012. If you already participate in the Direct Debit Program through Armstrong Management, you will not receive a coupon booklet, and the 2013 assessments will be automatically deducted from your account.

Owners are encouraged to sign up for the Direct Debit Program through Armstrong Management. Your monthly assessment will be automatically deducted from your bank account during the first week of every month. This eliminates the possibility of a payment being missed or lost in the mail and the Association charging a late fee to your account as a result.

A copy of the Automated Payment Service Authorization Form follows the budget in this newsletter. Copies are also available at the HOA office or online at [http://www.broadlandshoa.org/files/108/Armstrong\\_Auto\\_Pay\\_Application.pdf](http://www.broadlandshoa.org/files/108/Armstrong_Auto_Pay_Application.pdf).

Armstrong Management also accepts major credit cards and e-checks for assessment payments. Through PayLease, you can make a one-time e-payment or schedule recurring e-payments by visiting [www.armstrong-mgt.com](http://www.armstrong-mgt.com). If you already participate in the PayLease program, please note that you need to update the assessment rate online beginning January 1<sup>st</sup>.

**If you currently use a personal online bill-paying service to pay your assessments, you will need to update the assessment rate with your service provider effective January 1.**

If you have questions regarding the budget or assessment levels, you may contact the General Manager, Sarah Gerstein or address the Board of Directors at their December Board Meeting on December 11, 2012 at 6:00pm.

We look forward to providing continued great service to our residents in 2013. Best wishes for a wonderful holiday season and a prosperous New Year!

*The 2012 Board of Directors*  
Broadlands Association, Inc.

**BROADLANDS ASSOCIATION, INC. FY 2013 APPROVED BUDGET**

Category Name	Budget 2012	Budget 2013	Variance
<b><u>INCOME</u></b>			
Common Expense Assessments	\$1,749,000.00	\$1,962,480.00	\$213,480.00
Townhouse Assessments	\$406,692.00	\$397,413.00	-\$9,279.00
Single Family Detached Assessments	\$407,808.00	\$401,079.00	-\$6,729.00
Single Family Detached/Private Street Assessments	\$64,296.00	\$62,328.00	-\$1,968.00
Class E (Multi-Family Rental) Assessments	\$136,236.00	\$149,858.02	\$13,622.02
Courtyard Home Assessments	\$133,644.00	\$137,256.00	\$3,612.00
Interest	\$61,791.00	\$73,783.49	\$11,992.49
Miscellaneous	\$500.00	\$500.00	\$0.00
NSF Fees	\$900.00	\$900.00	\$0.00
Newsletter Advertising	\$90,000.00	\$76,800.00	-\$13,200.00
Swimming Pools	\$50,000.00	\$53,000.00	\$3,000.00
Community Center Rental	\$13,000.00	\$13,200.00	\$200.00
Violation Fees	\$2,000.00	\$1,800.00	-\$200.00
Mowing Charges	\$450.00	\$1,300.00	\$850.00
Nature Center Activity Fees	\$3,500.00	\$2,000.00	-\$1,500.00
Late Fees	\$29,000.00	\$30,000.00	\$1,000.00
Collection Costs Reimbursement	\$10,000.00	\$10,000.00	\$0.00
Legal Fee Reimbursement	\$13,230.00	\$13,000.00	-\$230.00
Resale Packet /PUD Questionnaire Fees	\$12,000.00	\$9,000.00	-\$3,000.00
Commercial Assoc Reimbursement for Security Services	\$12,000.00	\$12,000.00	\$0.00
<b>GRAND TOTAL INCOME</b>	<b>\$3,196,047.00</b>	<b>\$3,407,697.50</b>	<b>\$211,650.50</b>
<b><u>COMMON EXPENSES</u></b>			
<b><u>Administrative</u></b>			
Financial Management Contract	\$92,829.00	\$96,324.24	\$3,495.24
Collection Costs	\$20,000.00	\$17,000.00	-\$3,000.00
Insurance Policy	\$25,199.00	\$29,075.20	\$3,876.20
Audit/Tax Return Preparation	\$7,900.00	\$8,250.00	\$350.00
Federal Income Taxes	\$23,216.00	\$19,921.54	-\$3,294.46
State Income Taxes	\$6,029.00	\$5,000.00	-\$1,029.00
Legal Fees General	\$6,500.00	\$6,500.00	\$0.00
Legal Fees Collection Activity	\$49,000.00	\$50,000.00	\$1,000.00
Printing & Copying	\$13,500.00	\$10,000.00	-\$3,500.00
Armstrong Connect	\$1,200.00	\$0.00	-\$1,200.00
Postage & Delivery	\$9,000.00	\$9,000.00	\$0.00
Office Supplies	\$4,500.00	\$7,000.00	\$2,500.00
Office Furniture/Equipment & Maintenance	\$1,500.00	\$0.00	-\$1,500.00
Computer Maintenance	\$15,900.00	\$15,138.00	-\$762.00
Copier & Postage Machine	\$6,268.00	\$5,703.00	-\$565.00
Envelopes/Labels	\$700.00	\$0.00	-\$700.00
Storage	\$600.00	\$0.00	-\$600.00
Fax Line Reimbursement	\$150.00	\$0.00	-\$150.00
Coupons	\$16,650.00	\$15,490.00	-\$1,160.00
Bad Debt	\$15,000.00	\$15,000.00	\$0.00

**BROADLANDS ASSOCIATION, INC. FY 2013 APPROVED BUDGET**

<b>Category Name</b>	<b>Budget 2012</b>	<b>Budget 2013</b>	<b>Variance</b>
Bank Charges	\$500.00	\$1,200.00	\$700.00
Dues & Seminars	\$825.00	\$850.00	\$25.00
Miscellaneous Administrative	\$3,150.00	\$6,090.00	\$2,940.00
Board Meeting Minutes	\$0.00	\$2,600.00	\$2,600.00
<b>Sub-total</b>	<b>\$320,116.00</b>	<b>\$317,541.98</b>	<b>-\$2,574.02</b>
<b><u>Committees &amp; Community Programs</u></b>			
Events Committee	\$25,000.00	\$25,000.00	\$0.00
Broadlands Live Concert Series	\$14,000.00	\$16,000.00	\$2,000.00
Modification Subcommittee	\$0.00	\$600.00	\$600.00
Newsletter Printing & Mailing	\$82,800.00	\$78,000.00	-\$4,800.00
Board Expenses	\$2,500.00	\$3,000.00	\$500.00
Neighborhood Watch	\$500.00	\$0.00	-\$500.00
Security Service	\$35,000.00	\$39,500.00	\$4,500.00
Recreation Committee	\$798.00	\$1,030.00	\$232.00
Technology Committee	\$5,800.00	\$5,500.00	-\$300.00
Habitat Committee	\$1,200.00	\$800.00	-\$400.00
Animal Care	\$3,000.00	\$6,060.00	\$3,060.00
Nature Center Activities	\$1,500.00	\$1,500.00	\$0.00
<b>Sub-total</b>	<b>\$172,098.00</b>	<b>\$176,990.00</b>	<b>\$4,892.00</b>
<b><u>Personnel</u></b>			
Salaries	\$195,616.00	\$229,123.02	\$33,507.02
Audubon Naturalist	\$14,544.00	\$29,392.00	\$14,848.00
Newsletter Preparation	\$42,384.00	\$41,097.46	-\$1,286.54
Payroll Taxes	\$15,536.00	\$20,239.12	\$4,703.12
Health Insurance	\$5,469.00	\$4,416.96	-\$1,052.04
Life Insurance/AD&D	\$979.00	\$2,653.56	\$1,674.56
Workers Compensation Insurance	\$3,912.00	\$0.00	-\$3,912.00
Disability Insurance	\$3,728.00	\$2,456.00	-\$1,272.00
Retirement Program	\$2,456.00	\$5,131.49	\$2,675.49
Staff Membership Fees, Education & Training	\$4,235.00	\$6,225.00	\$1,990.00
Mileage Reimbursement	\$3,000.00	\$3,000.00	\$0.00
Payroll Processing Fee	\$1,800.00	\$1,700.00	-\$100.00
<b>Sub-total</b>	<b>\$293,659.00</b>	<b>\$345,434.60</b>	<b>\$51,775.60</b>
<b>TOTAL ADMIN, PROGRAMS &amp; PERSONNEL</b>	<b>\$785,873.00</b>	<b>\$839,966.58</b>	<b>\$54,093.58</b>
<b><u>OPERATING EXPENSES</u></b>			
<b><u>Community &amp; Nature Center</u></b>			
Community Center Gas	\$2,500.00	\$2,500.00	\$0.00
Community Center Electric	\$2,600.00	\$2,400.00	-\$200.00
Community Center Water & Sewer	\$250.00	\$382.92	\$132.92
Community Center Cable	\$1,500.00	\$1,200.00	-\$300.00
Community Center Cleaning	\$7,210.00	\$8,050.00	\$840.00
Community Center Heating & A/C Maintenance	\$1,280.00	\$1,080.00	-\$200.00

**BROADLANDS ASSOCIATION, INC. FY 2013 APPROVED BUDGET**

<b>Category Name</b>	<b>Budget 2012</b>	<b>Budget 2013</b>	<b>Variance</b>
Community Center Maintenance & Repair	\$2,500.00	\$2,500.00	\$0.00
Community Center Pest Control	\$0.00	\$0.00	\$0.00
Community Center Snow Plowing & Sidewalk Clearing	\$1,500.00	\$1,500.00	\$0.00
Nature Center Phones	\$6,560.00	\$6,360.00	-\$200.00
Nature Center Internet Service	\$1,600.40	\$1,559.40	-\$41.00
Nature Center Repairs & Maintenance	\$2,980.00	\$2,500.00	-\$480.00
Nature Center Security & Fire Alarm System Monitoring	\$311.40	\$311.40	\$0.00
Nature Center Cleaning	\$8,610.00	\$9,140.00	\$530.00
Nature Center Security, Fire Alarm Maint, Extinguishers	\$2,200.00	\$2,000.00	-\$200.00
Nature Center Gas	\$3,800.00	\$2,500.00	-\$1,300.00
Nature Center Electricity	\$12,000.00	\$13,000.00	\$1,000.00
Nature Center Water & Sewer	\$600.00	\$1,050.61	\$450.61
Nature Center Lighting Repair & Maintenance	\$3,200.00	\$5,000.00	\$1,800.00
Nature Center HVAC Maintenance	\$2,400.00	\$2,000.00	-\$400.00
Nature Center Plumbing Repair & Maintenance	\$500.00	\$0.00	-\$500.00
Nature Center Pest Control	\$0.00	\$0.00	\$0.00
Nature Center Snow Plowing & Sidewalk Cleaning	\$2,000.00	\$2,000.00	\$0.00
Clubhouse Gas	\$0.00	\$1,250.00	\$1,250.00
Clubhouse Electric	\$0.00	\$1,200.00	\$1,200.00
Clubhouse Water & Sewer	\$0.00	\$191.46	\$191.46
Clubhouse Cable	\$0.00	\$600.00	\$600.00
Clubhouse Cleaning	\$0.00	\$4,025.00	\$4,025.00
Clubhouse Heating & A/C Maintenance	\$0.00	\$540.00	\$540.00
Clubhouse Maintenance & Repair	\$0.00	\$1,250.00	\$1,250.00
Clubhouse Snow Plowing & Sidewalk Clearing	\$0.00	\$750.00	\$750.00
<b>Sub-total</b>	<b>\$66,101.80</b>	<b>\$76,840.79</b>	<b>\$10,738.99</b>
<b><u>Common Area</u></b>			
Grounds Maintenance Common Area Contract	\$347,256.00	\$412,791.00	\$65,535.00
Grounds Maintenance Common Area Non Contract	\$75,000.00	\$105,000.00	\$30,000.00
Watering Services	\$0.00	\$25,000.00	\$25,000.00
Sidewalk/Trail Snow Clearing	\$7,500.00	\$7,500.00	\$0.00
Common Area Electricity	\$30,619.00	\$31,250.27	\$631.27
Common Area Water	\$600.00	\$0.00	-\$600.00
Irrigation Maintenance	\$1,500.00	\$1,072.00	-\$428.00
Lighting Maintenance	\$85,000.00	\$98,200.00	\$13,200.00
Tree Pruning & Removal	\$80,000.00	\$85,000.00	\$5,000.00
Mutt Mitt Supplies & Installation	\$18,000.00	\$20,070.00	\$2,070.00
Pond Maintenance	\$5,000.00	\$5,750.00	\$750.00
Painting	\$5,000.00	\$10,000.00	\$5,000.00
Bridge Maintenance/Repair	\$5,500.00	\$3,900.00	-\$1,600.00
General Maintenance/Casual Labor	\$17,000.00	\$15,000.00	-\$2,000.00
Consulting Services	\$60,000.00	\$0.00	-\$60,000.00
Miscellaneous Operating	\$0.00	\$0.00	\$0.00
Common Area Reserves	\$307,255.00	\$316,472.65	\$9,217.65
<b>Sub-total</b>	<b>\$1,045,230.00</b>	<b>\$1,137,005.92</b>	<b>\$91,775.92</b>

**BROADLANDS ASSOCIATION, INC. FY 2013 APPROVED BUDGET**

<b>Category Name</b>	<b>Budget 2012</b>	<b>Budget 2013</b>	<b>Variance</b>
<b><u>Recreation</u></b>			
Pool Management	\$211,248.00	\$218,248.00	\$7,000.00
Pool Electricity	\$25,000.00	\$20,000.00	-\$5,000.00
Pool Water & Sewer	\$19,500.00	\$24,410.86	\$4,910.86
Pool Phones/Internet	\$2,400.00	\$2,128.00	-\$272.00
Pool Supplies & Chemicals	\$5,000.00	\$15,000.00	\$10,000.00
Pool Fire Sprinkler System Maint & Repair	\$890.00	\$1,390.00	\$500.00
Pool Cards/Passes	\$1,800.00	\$2,030.00	\$230.00
Pool Repair	\$36,000.00	\$46,053.00	\$10,053.00
Tot Lot/Multi Purpose Ct Repair & Maintenance	\$15,000.00	\$12,000.00	-\$3,000.00
Tennis Court Repair & Maintenance	\$4,880.00	\$1,000.00	-\$3,880.00
<b>Sub-Total</b>	<b>\$321,718.00</b>	<b>\$342,259.86</b>	<b>\$20,541.86</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>\$1,433,049.80</b>	<b>\$1,556,106.57</b>	<b>\$123,056.77</b>
<b>GENERAL OPERATING RESERVE</b>	<b>\$34,403.00</b>	<b>\$13,548.35</b>	<b>-\$20,854.65</b>
<b>GRAND TOTAL COMMON EXPENSES</b>	<b>\$2,253,325.80</b>	<b>\$2,409,621.50</b>	<b>\$156,295.70</b>
<b><u>EXPENSES: LIMITED COMMON AREA</u></b>			
<b><u>Limited Common Area - Townhouse Expense</u></b>			
Townhouse Trash Removal	\$147,888.00	\$157,187.14	\$9,299.14
Townhouse Grounds Maintenance	\$82,812.00	\$82,812.00	\$0.00
Townhouse General Maintenance	\$0.00	\$6,462.00	\$6,462.00
Townhouse Snow Plowing	\$36,000.00	\$36,000.00	\$0.00
Townhouse Reserves	\$94,117.00	\$114,951.86	-\$94,117.00
<b>Sub-Total</b>	<b>\$360,817.00</b>	<b>\$397,413.00</b>	<b>\$36,596.00</b>
<b><u>Limited Common Area - Single Family Detached Expense</u></b>			
Single Family Trash Removal	\$396,492.00	\$401,079.00	\$4,587.00
<b><u>Limited Common Area - Single Family Private Street Expense</u></b>			
Single Family Private Streets Snow Plowing	\$20,000.00	\$23,339.00	\$3,339.00
Single Family Private Street Reserves	\$31,372.00	\$38,989.00	\$7,617.00
<b>Sub-Total</b>	<b>\$51,372.00</b>	<b>\$62,328.00</b>	<b>\$10,956.00</b>
<b><u>Limited Common Area - Courtyard Home Expense</u></b>			
Courtyard Homes Grounds Maintenance	\$134,040.00	\$137,256.00	\$3,216.00
<b><u>GRAND TOTAL LIMITED COMMON AREA EXPENSES</u></b>	<b>\$942,721.00</b>	<b>\$998,076.00</b>	<b>\$55,355.00</b>
<b>GRAND TOTAL ALL EXPENSES</b>	<b>\$3,196,046.80</b>	<b>\$3,407,697.50</b>	<b>\$211,650.70</b>
<b>NET INCOME (LOSS)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

## Winter is Here - Please be Prepared!

Both Virginia and Loudoun County Codes require that the occupant - whether an owner or a tenant - remove all snow and ice from any walkway adjoining any part of their property within 6 hours after the snowfall has ceased.

If the snow or ice fell during the night, it must be removed by Noon the following day. Should the storm occur on Sunday, the accumulation must be removed by Noon on Monday.

Failure to comply with the Code can result in a fine of \$250.00 imposed by the county. Complaints should be reported to the County Department of Building and Development, (703) 777-0635.

Please be a good neighbor and a good citizen. Clear your walkways and keep Broadlands a safe environment for all our residents. If you know someone physically unable to keep their walkway clear, please consider giving them a helping hand.

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## STAY SAFE-

### Don't Skate on the Community Ponds!

Please remember skating is prohibited on all community ponds. Even walking on any ice covered pond can be very dangerous.

The surface of the pond may appear to be frozen, but our winters are normally not cold enough to guarantee that the ice is thick enough to support anyone's weight, even a child's.

Parents, please tell your children that it is extremely dangerous, even deadly, to walk or skate on the ponds in the community.

Let's keep our neighborhood safe!

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## Help Make Snow Plowing Easier and Faster

When a snow storm has been predicted, especially overnight, the snow plows will be working during the early morning hours. The best way to ensure that the plowing crews can clear the streets better and faster is to park in driveways and parking spaces. In many of the townhouse and private streets sections, a vehicle parked in the street can severely restrict the ability of the plows to do their work.

Help your community by parking in garages, driveways and marked parking spaces.

Thank you for your assistance.

## The Loudoun Symphony Holiday Concert

The 60 member Loudoun Symphony Orchestra will be presenting its holiday concert on Saturday, December 8th at 7:30pm at the Virginia Academy (located off of Route 7 in Ashburn) with music for the holiday season. Featured performers are the Washington Soloist Ensemble and Nicholas Brown.

Nicholas is a young violin sensation, who has performed at the Strathmore Music Center and on the Millennium Stage at the Kennedy Center. The Washington Soloist Ensemble is a choral group that has performed widely in the DC Area over the last 19 years including the Kennedy Center.

Children are admitted free of charge. Adults pay \$20 online or \$25 at the door. For more information and to order tickets online, please visit the LSO website, [www.loudounsymphony.org](http://www.loudounsymphony.org).

## PARDON OUR DUST!

**PSI Property Services has been contracted by the Board of Directors to repaint the fire lanes on the private streets throughout the community. Painting will take place in late November/early December as weather permits.**

**The preparation required to clean the old paint off the curbs may produce large paint chips in the vicinity of the fire lanes. These chips need to dry before they can be blown and cleaned up, which may take a day or two. Large flakes will be removed prior to the completion of each section. Crews will rotate throughout the community to perform each of the three phases of work.**

### The planned schedule is:

Day 1: Prepping of curbs, including jet blasting old paint which may produce large paint chips  
Day 2: Blowing of leaves, debris, and paint chips to clean curbs and vicinity  
Day 3: Painting of the curbs

***Please pardon the mess during painting.***

## Kritters for Kids

**By: Broadlands Naturalist, Lisa Matthews**

In the winter, one of our favorite native birds is there to brighten up our gardens. The glorious red of the Northern Cardinal flashes and flits around our trees and shrubs to give the grays and browns a splash of color.

Though they have black masks on their faces, they are plucky but gentle friends to other birds. The girls are light brown with just a smudge of rosy red and the boys are bright red, as red as they can be so that they can attract the girls. The boys perk up their pointed crests and flash their tails to show the girls how beautiful they are. Both the girls and boys like to sing to each other. This is unusual because for most birds, only the boy birds sing.



Cardinals pick a mate each year and the girls build cup-like nests in dense shrubs and bushes. Her camouflage coloring helps keep her and the nest safe from predators. Cardinals raise three "clutches" of eggs and babies from spring to fall. Daddy Cardinals are very good fathers. They feed the mommy while she sits on the eggs and then helps raise the babies. The parents will stay together all through the season. The Daddy is very protective and will not let other boy Cardinals stay nearby and will try to lure predators away.

In the fall and winter, Cardinals are social birds and will fly in flocks even with birds of other kinds (species). With their large strong beaks they can crack heavy seeds but they also like to eat insects, grains, fruit and sap.



They like to live in gardens, on the edge of forests and swamps (or marshes) where there is a lot of food to eat.

You can encourage them to visit your garden and give your home some color when the sky and plants are so gray by putting out water and seed for them to eat. Make your own birdfeeders with pine cones and stringing popcorn and fruit. Decorate the trees and shrubs with them and soon you will have new colorful friends!

Happy Holidays!

## Broadlands Audubon Naturalist Society Shop



# 15% OFF

**Expires 12/31/12**

**Cannot be combined with other discounts**



The Audubon Naturalist Society and the Broadlands HOA have partnered to provide nature programs for the community. All programs meet at the Nature Center. We will go outside for most programs so please dress appropriately for the weather and wear sturdy shoes.

## Upcoming Nature Programs

### We Hikers!

**Days and Times:** Fridays 10:45a.m. - 11:30a.m.

**Program Dates:** December 7th and December 14th

**Cost:** \$10.00 residents/\$14.00 non-residents for a 4 week session

Every week we will visit a different trail or park in Broadlands and share songs, stories and nature. In inclement weather we will visit the Nature Center and enjoy crafts, stories, songs and visit the animals.

### Animals in Winter

**Ages:** 4 and 5 year olds (PreK and K)

**Days and Times:** Fridays 9:30a.m. - 10:30a.m.

**Program Dates:** February 1st through March 15th

**Cost:** \$35.00 residents/\$49.00 non-residents for a 7 week session

Through hikes, crafts, games and stories we will learn how animals survive the winter. Themes will include "What do insects do?", "Rabbits in winter", "Winter birds" and "Hibernation (PJ party)".

### Wee Naturalist!

**Ages:** 18 months - 3 years

**Days and Times:** Fridays 10:45a.m. - 11:30a.m.

**Program Dates:** January 25th through March 15th

**Cost:** \$40.00 residents/\$56.00 non-residents for an 8 week session

Every week we will visit a different trail or park in Broadlands and share songs, stories and nature. In inclement weather, we will visit the Nature Center and enjoy crafts, stories, songs and visit the animals.

### Birds in Action

**Grades:** 1st - 4th

**Days and Times:** Wednesdays 3:00p.m. - 4:00p.m.

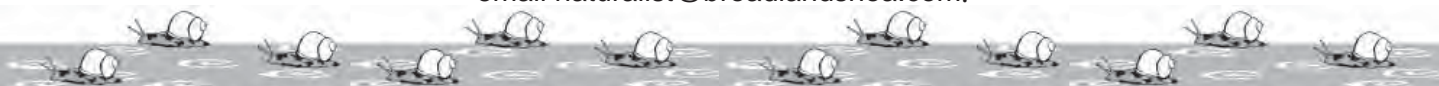
**Program Dates:** February 6th through March 13th

**Cost:** \$30.00 residents/\$42.00 non-residents for a 6 week session.

We will observe birds while hiking. We will discuss their adaptations, learn how to use binoculars effectively and learn about birds' role in our ecosystem through games. We will also learn how we humans impact their survival and investigate the structure of bird anatomy including their beaks, feet, and feathers.

For students at Mill Run Elementary, pick up is available at 2:35p.m. with prior arrangement (Please bring a snack). The program will run from 3:00p.m. to 4:00p.m.

For more information or to register, please call 703-729-9704 or email [naturalist@broadlandshoa.com](mailto:naturalist@broadlandshoa.com).



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## Scouting at Broadlands

Audubon Naturalist Society at Broadlands provides an easy, fun-filled way to earn your nature and wildlife badges. We offer a variety of programs led by our Naturalist. Come and explore our Nature Center, pond and creek and experience nature up close!

Non-Broadlands residents are welcome.

Participation is \$5.00 per scout for a one hour program. The programs are run 3:30pm - 4:30pm on Thursday afternoons. There is a minimum requirement of 10 participants for programs to be held.

### Available Scout Programs:

#### **Girl Scouts**

##### **Daisy Petal Program:**

Using Resources Wisely

##### **Brownies:**

Home Scientist - January 10th

Letterboxer - February 28th

Senses - March 14th

Bugs - April 11th

Gardener

Household Elf

Hiker

Wow Water

##### **Juniors:**

Geo Caching - January 24th

Camper - February 21st

Detective - March 28th

Flowers

Animal Habitats

##### **Cadettes:**

Trees

Trailblazing

#### **Cub Scouts**

##### **Tiger Cub Program:**

Let's Go Outdoors Achievement

##### **Wolf Cub Programs:**

Birds Elective - February 14th

Your Living World

##### **Bear Cub Programs:**

Sharing Your World with Wildlife - December 4th

Take Care of Your Planet - January 17th

##### **Webelos Programs:**

Geology - December 6th

Scientist - February 7th

Forester

Naturalist

To register or for more information, contact Lisa Matthews at [naturalist@broadlandshoa.com](mailto:naturalist@broadlandshoa.com), 703-729-9726.

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## Briar Woods High School Falcon Regiment Earns Multiple Group and Individual Awards

The Falcon Regiment's **STAR TREK** show earned the highest rating, **Superior**, at the Virginia Band and



Orchestra Association marching assessment at Patriot High School on Saturday, October 27<sup>th</sup> in Nokesville, Virginia. Previously, the band placed first in every category at the US Bands West Virginia Regional Competition in Charlestown, West Virginia on Saturday, September 29<sup>th</sup> including *Best Music*, *Best Marching/Visual*, *Best Colorguard*, *Best Drumline* and *Best Overall Effect*. On Saturday, October 13, the regiment was awarded, *Best in Class*, and swept all award categories.



Individually, the band has excelled as well. **Will Ghrist**, senior trumpet player, was selected to be a member of the All American Army Marching band at a special ceremony at BWHS on November 7<sup>th</sup>. He joins an elite group of 125 musicians from across the country who will perform during halftime of the U.S. Army All-American Bowl at the Alamodome in San Antonio, TX, on January 5, 2013.

In addition, Kenny Kuhn, junior tenor saxophone player, was selected to the Virginia All State Jazz Band. He was only one of two tenor saxophone players in Virginia to be selected for this elite ensemble.



## December in the Garden

By: **Jill Johnson, Master Gardener**

It's cold, the days are short, the skies are gray and the seed catalogs haven't arrived. What's a gardener to do? With the leaves off the trees and shrubs, it's a fine time to assess your landscaping and see where the addition of a few evergreens might add structure to the winter scene, or perhaps a trio of Winterberry shrubs (*Ilex verticillata*) to brighten a corner of the garden with their striking red berries on bare branches.

Indoors, you can start a pot of paperwhites in pebbles and water, laced with a touch of alcohol to keep them from growing leggy. Start a new pot ever two weeks for a continuous display. If you've purchased poinsettias for the holidays, they will look best if kept in bright light and away from drafts. Keep them well-watered but avoid overwatering.

Houseplants are semi-dormant now unless they are growing under plant lights. This is not the time for fertilizer, and again don't overwater. Overwatering is the number-one killer of houseplants. Check plants periodically for spider mites, mealy bugs and scale insects. Prevention is the best way to protect plants. If you catch them early, sometimes just washing the plant with warm water and a small amount of insecticidal soap will remove these pests.

Looking for some last minute holiday gifts? Stop by the Loudoun County Extension Office and pick up a gift combination that has the Loudoun County Master Gardener's seal of approval! Many of us agree that the soil knife is our most versatile tool. We use it to weed, plant, dig and trim and it is only \$20.00. Paired with the great gloves we sell for \$7.00 and you have a perfect gift for your gardening friends.

Mark your calendar for the Loudoun County Master Gardeners 2013 Lecture Series which kicks off on January 3, 2013 at 7:00pm in the Rust Library. Local environmentalist, Ms. Debra Maes will speak on "Composting 101" or how to turn your garbage into gold. Through a combination of "composting, upcycling, recycling and food donations", Ms. Maes was able to reduce one local school's waste from 300 pounds a day to an incredible 30 pounds a day! This should be another interesting LCMG lecture that we hope to see you at.

## Broadlands HOA Wildlife Habitats Committee

*Naturally Healthier Surroundings Inside & Outside*

**We are seeking coordinators to join our team to organize the**



### **2013 EarthDay@Loudoun Family Festival**

The Annual Celebration of becoming Community Certified Wildlife Habitats by National Wildlife Federation.

Our committee gives you the opportunity to choose how much time you can commit.

We welcome as much available time you are ready to offer.



**Contact:   osimpson@broadlandsnaturally.org 703-725-8040**

**Find us on Facebook: Broadlands Naturally**



## Caring Hands Animal Hospital



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and meet our friendly staff.

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- \* Radiology
- \* Intensive Care
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# Kicking Off the Holiday Season with Local and Earthy Gifts!

By: Kelly Posusney

Broadlands Wildlife Habitats Committee Member



The season of gift giving is upon us. As you shop you may wonder what characteristics would make a gift eco-friendly or “green”? I happened upon a quote that I believe answers that question. **“An eco-friendly or “green” toy is both environmentally and socially responsible.** It’s accountable to, and respectful of, the places and people that provide and use it.”

Eco-friendly toys may be natural toys made from **solid woods** (with no finish or a non-toxic finish), **cotton** and **wool**. Steer clear of plastic and PVC toys, which can contain harmful toxins. PVC, labeled #3 is often mixed with phthalates, a toxic additive that makes plastic more flexible. If you do buy plastic, look for safer plastics like those **labeled #1, 2, 4, or 5** in the chasing arrows symbol usually found on the bottom of the product.

Cheap jewelry and kids’ cosmetics should also be avoided, as both of these types of dress-up products are high-risk. Cheap jewelry often has high lead or cadmium levels and kids’ cosmetics can have any number of questionable chemicals. Better options are hand crafted jewelry and natural bath and skincare products. The 2012 EarthDay@Loudoun Family Festival’s Market Place Exhibitors were local businesses providing these products. Visit [www.earthdayatloudoun.org/exhibitors/](http://www.earthdayatloudoun.org/exhibitors/) to find more information on these businesses.

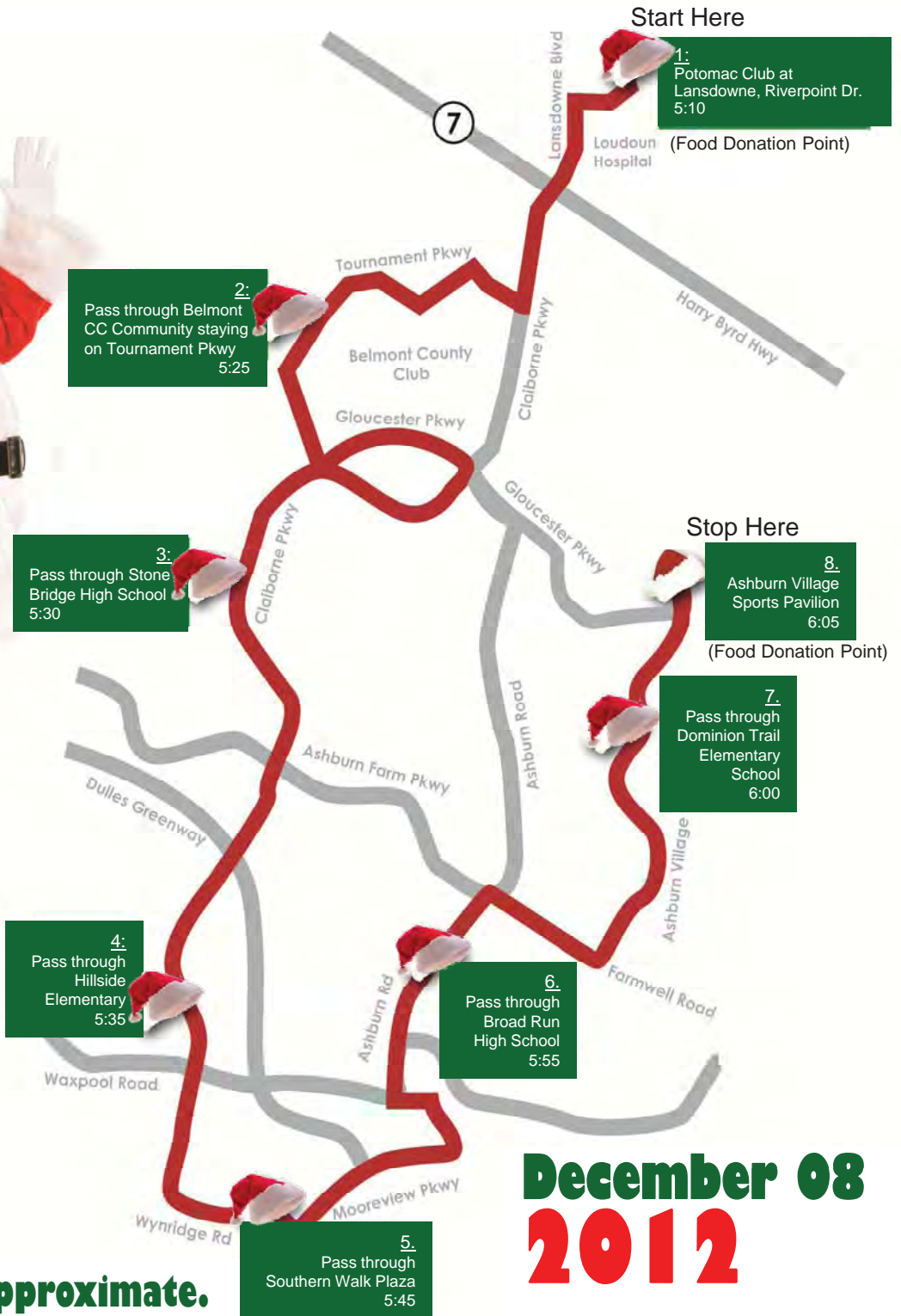


Gifts that require no packaging, such as certificates for spa services or special event tickets, make great eco-friendly gifts. E-gifts such as music, movies, and books that can be downloaded from the web are great ideas as well. Sometimes the best gifts come from creative ideas, rather than things. Make a donation to a friend's favorite cause. Offer a living gift such as an indoor plant, a tree planted in your loved one's name, or give the gift of seeds to start next year's garden.

No matter how hard we try it is always challenging to find that perfect item but think about it this way – if you get a handmade art or craft (online at [www.etsy.com](http://www.etsy.com)) by searching local artists what you will find is going to be unique, creative and made right here in our hometown. The chances are, it will be received with a “wow!” and you also have invested in the local economy with minimum impact on our beautiful planet!



# Ashburn Volunteer Fire & Rescue Department Santa Procession

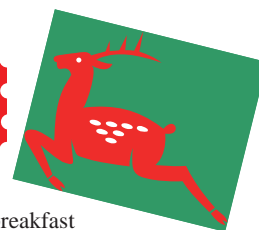


**December 08  
2012**

**\*All times are approximate.**

**\*\*All Pass through points are Santa passing thru not Actual Stops.**

## Holiday Events Around Town...Celebrate!



### CHRISTMAS IN MIDDLEBURG

**SAT, DEC 01, 2012** Enjoy the holiday celebration in the quaint capital of horse country that includes two parades, breakfast with Santa, live music, arts and crafts, food, and much more. At 11am, the local hunt club parades down Washington Street, creating a spectacular scene of hounds followed closely by nearly 100 horses and riders in red riding coats. Next, the town's old fashioned Christmas parade that ends with the arrival of Santa Claus. This year's event also features a wine crawl where participating restaurants and tasting rooms will offer a tasting of local wines. **Event time:** 8am breakfast with Santa, 11am parades begin **Admission Fee/Ticket Price:** Free; fee for breakfast with Santa **Location:** Town of Middleburg Washington St Middleburg **Phone:** 540-687-8888 **Website:** <http://www.christmasinmiddleburg.org/>

### CHRISTMAS LIGHT TROLLEY TOUR IN PURCELLVILLE

**FRI, DEC 07, 2012-SUN, DEC 09, 2012** Take in the sights and lights of Christmas on a relaxing trolley tour through the Town of Purcellville. The trolley picks up at the gazebo on 21st Street. **Event time:** 5:30-8:30pm **Admission Fee/Ticket Price:** Free **Location:** Town of Purcellville 221 South Nursery Ave **Website:** <http://www.christmasinpurcellville.blogspot.com/>

### HOLIDAYS IN LEESBURG

**SAT, DEC 08, 2012** Celebrate the magic of the season in Historic Downtown Leesburg! Festivities include a holiday parade, horse-drawn carriage rides, live music, roaming carolers, rides, games, ice carving, and, of course, shopping! Following the festival, stay in Leesburg and join us for the Jingle Jam, Leesburg's Holiday Rock n' Roll concert at the Tally Ho theatre. Holiday merchandise and refreshments will be available for purchase. **Event time:** 10am parade, 11am-2pm festival **Admission Fee/Ticket Price:** Free **Location:** Historic Downtown Leesburg King St Leesburg **Phone:** 703-777-1368 **Website:** <http://www.idalee.org>

### ONCE UPON A CHRISTMAS CAROL

**NOV 30, 2012- DEC 16, 2012** Get your family in the Christmas spirit with a musical that stays true to the humor and depth of Dickens' tale! The show features an adaptation by prize-winning playwright Meredith Bean McMath, toe-tapping and spine-tingling music and lyrics by Diane El-Shafey, elaborate choreography by Kelly Gray, beautiful costumes, and a highly creative two-tiered set. The show's 2010 premiere met with standing ovations and sold out performances. Come and see why! Partial proceeds from the 2012 production will go to the nonprofit Hillsboro Community Association toward continuing maintenance of Hillsboro's historic Old Stone School. **Event time:** Fri & Sat 7pm, Sun 3pm **Admission Fee/Ticket Price:** Pre-Sale: \$16 Adults, \$12 Seniors, \$10 Children, \$10 each Block Tickets of 10 or more **Location:** Run Rabbit Run Theatre Franklin Park Arts Center 36441 Blueridge View Ln Purcellville **Phone:** 540 668-6779 **Website:** [www.rrrtheatre.org](http://www.rrrtheatre.org)



### LANSDOWNE RESORT INVITES YOU TO LUNCH WITH SANTA

**SUN, DEC 16, 2012** Join us for a delicious lunch buffet in the Riverside Hearth with Santa and have your picture taken with him too! Make your reservations by calling Riverside Hearth at 703-729-4105. \*Santa will be available for pictures in the Waterfall Terrace from 11am-2:30pm and he will be handing out gifts to all the children. Please bring your camera to capture this moment. 72-hour cancellation policy. **Event time:** 11am-3pm **Location:** Lansdowne Resort 44050 Woodridge Parkway Leesburg **Phone:** 703-729-4105 **Website:** [http://www.lansdowneresort.com/about/event\\_calendar/index.html?year=2012&month=12](http://www.lansdowneresort.com/about/event_calendar/index.html?year=2012&month=12)

### GINGERBREAD HOUSE DECORATING AT THE LANSDOWNE RESORT BALLROOM

**SUN, DEC 16, 2012** Come have fun with our famous Gingerbread house decorating events. This year we will have twice the fun with two events. Limited availability! Reservations are required and the open date is October 1st. Call Valerie Voltz at 571-291-7649 to make reservations or if you have any questions. Cookies and a beverage station with hot chocolate, coffee and tea will be available. **Event time:** 9am-12pm and 2pm-5pm **Location:** Lansdowne Resort 44050 Woodridge Parkway Leesburg **Phone:** 571-291-7649 **Website:** [http://www.lansdowneresort.com/about/event\\_calendar/index.html?year=2012&month=12](http://www.lansdowneresort.com/about/event_calendar/index.html?year=2012&month=12)

### CHRISTMAS AT OATLANDS

**NOV 19, 2012- DEC 30, 2012** Visit Oatlands during the holidays to see the mansion and grounds come alive with holiday spirit! The mansion will be decorated in historic and handcrafted decorations, some featuring materials from Oatlands' gardens. The holiday decor will feature an abundance of greenery and beautifully decorated Christmas trees. Stocked with a variety of holiday gift items, the Carriage House Gift Shop has become an annual destination for many shoppers. **Event time:** Tours: Mon-Fri every hour on the hour 10am-4pm; Sat every half hour 10am-4pm; Sun every half hour 1-4pm. Closed Thanksgiving, Christmas Eve & Christmas Day. **Admission Fee/Ticket Price:** \$10/adult, \$9/adult age 60 years and older, \$9/child 6-16 years of age, free/child under 5 years of age and Friends of Oatlands **Location:** Oatlands Historic House and Gardens 20850 Oatlands Plantation Ln. Leesburg **Phone:** 703 777-3174 **Website:** <http://www.Oatlands.org>





*'Tis The Season For Many Holiday Parties. Try These Delicious Appetizers To Share While Enjoying Time With Your Friends And Family.*

### *Upside-Down Mushroom Tartlets*

1 sheet frozen puff pastry, thawed and cut into six 3-inch rounds  
1 tbsp extra-virgin olive oil, plus more for muffin pan  
1 large shallot, diced small  
1 lb cremini mushrooms, sliced  
Coarse salt  
Ground pepper  
2 tsp fresh thyme leaves, plus more for serving  
3/4 cup (2 oz) grated Gruyere cheese

Preheat oven 375 degrees F. Place puff pastry rounds in single layer on parchment-lined baking sheet and refrigerate while mushrooms cook. In large skillet, heat oil over medium-high. Add shallot, stirring, until soft, 3 minutes. Add mushrooms, stirring, until soft and browned, 10 minutes. Season with salt and pepper. Stir in thyme and remove skillet from heat. Lightly oil 6 jumbo muffin cups. Divide mushroom mixture and cheese among cups, then top each with chilled pastry round. Bake until pastry is golden brown and puffed, about 25 minutes, rotating pan halfway through. Run a small knife around cups to loosen tartlets. Place baking sheet or large plate over pan and invert to release tartlets. Sprinkle with more thyme. Serve warm.  
[MarthaStewartLiving.com](http://MarthaStewartLiving.com)

### *Antipasti Mini Pizzas*

2 tablespoon(s) extra-virgin olive oil, drained and rinsed  
1 pound(s) prepared pizza dough  
Coarse salt & Ground pepper  
1 cup(s) (5 ounces) shredded part-skim mozzarella  
1/2 cup(s) pitted olives, coarsely chopped  
1/2 cup(s) artichoke hearts, thinly sliced  
1/2 cup(s) sundried tomatoes  
1 teaspoon(s) red-pepper flakes (optional)

Preheat oven 450 degrees F. Coat each of two rimmed baking sheets with extra-virgin olive oil. Divide prepared pizza dough into 32 pieces. On lightly floured work surface, press each piece into 2-inch rounds with the palm of your hand. Transfer to sheets, flipping once to coat lightly in oil. Season with salt and pepper. Divide mozzarella, olives, and artichoke hearts among rounds. Sprinkle with red-pepper flakes, if using. Bake until cheese is bubbling and dough is crisp and golden brown, about 12 minutes. [Delish.com](http://Delish.com)

### *Pickled Shrimp*

3 lbs Boiled Shrimp  
2 medium onions, quartered and very thinly sliced  
1 tsp celery seeds  
1 cup extra-virgin olive oil  
6 cloves garlic, thinly sliced  
14 bay leaves  
1 tsp fennel seeds  
1 tsp mustard seeds  
4 dried hot chile peppers  
1 tsp freshly ground white pepper  
1 tsp coriander seeds  
1/4 cup white-wine vinegar  
1/2 cup fresh lemon juice

Combine all ingredients in a large bowl and toss thoroughly. Pack everything into a large glass jar, cover, and refrigerate overnight to allow the flavors to come together. Serve with toothpicks. Frank Stitt's "Southern Table"





# BROADLANDS Marketplace

Broadlands-Marketplace.com

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Seniors: \$5.00  
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[www.phoenixtkd.net](http://www.phoenixtkd.net)  
703.858.3998

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## **New Yoga Class at Broadlands Community Center**

Is your New Year's Resolution to take better care of yourself? Are you an athlete in need of better alignment, flexibility and balance? Or are you a busy mom in need of a great workout as well as a sense of calm and focus?

Then we have just the class for you! We are excited to bring the benefits of yoga to our community starting Tuesday, January 8<sup>th</sup> at the Broadlands Community Center.

### **Upcoming Classes**

#### **Level II**

##### **Day:**

Tuesday (starting January 8<sup>th</sup>)

##### **Time:**

9:30am – 10:45am (1 hour and 15 minutes)

**Student Level:** Advanced Beginner/Intermediate

#### **Level I**

##### **Day:**

Thursday (starting January 10<sup>th</sup>)

##### **Time:**

9:30am – 10:45am (1 hour and 15 minutes)

**Student Level:** Beginner/Advanced Beginner

Please contact Patricia Gallardo at [kellergallardo@gmail.com](mailto:kellergallardo@gmail.com) for general information, pricing information or to sign up.

Patricia Gallardo is a registered yoga teacher (RYT-200) and received her 200 hour yoga certification from Kripalu Yoga and Health in 2003. As a student of yoga for the past 20 years, she brings her experience with various styles of yoga including Kripalu, Vinyasa Flow and Power Yoga to her classes. She believes yoga is a great way to strengthen and care for oneself. She encourages her students to focus on breathing to connect the mind and the body while guiding them to trust and challenge themselves through her vinyasa flow class. Patricia lives in Broadlands with her husband, Chris, and their 3 children.





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## USEFUL NUMBERS

Can also be found at <http://broadlandshoa.org/node/117>

### NON-EMERGENCY

Ashburn Fire	(703) 729-0006
Dominion Virginia Power	(888) 667-3000
Fire Marshall	(703) 777-0333
Loudoun County Sheriff	(703) 777-1021
Loudoun Water - Customer Service	(571) 291-7880
Loudoun Water - After Hrs./Wknds	(571) 291-7878
Poison	(703) 625-3333
State Police	(703) 771-2533
Washington Gas	(703) 750-1000

### BROADLANDS COMMUNITY

#### Internet/Cable:

OpenBand 24 x 7 Customer	(866) 673-6226
OpenBand Trouble Tickets	(703) 961-1110
Trash Pickup – Patriot Disposal	1(703) 257-7100
MailBox – Main Street Mailboxes	1(703) 753-5521

### PUBLIC INFORMATION

Animal Control/Shelter	(703) 777-0406
Building Permits & Dev.	(703) 777-0397
County Landfill	(703) 771-5500
DMV (VA)	(800) 435-5137
Health Department	(703) 777-0236
Library (Ashburn)	(703) 737-8100
Loudoun Ride On	(703) 777-2708
Loudoun Hospital	(703) 858-6000
Miss Utility	(800) 552-7001
Metro	(202) 637-7000
Parks and Recreation	(703) 777-0343
Ridesharing	(703) 771-5665
Road Conditions	(800) 367-7623
School Board	(571) 252-1000
Street Signs/Storm Drains	(703) 771-5666
VDOT	(703) 383-8368
Van Metre Homes	(703) 723-2800
Verizon	(703) 954-6222
Verizon Fios	(888) 553-1555

### LOUDOUN COUNTY PUBLIC SCHOOLS - BROADLANDS

Briarwoods High School	(703) 957-4400
Eagle Ridge Middle School	(571) 252-2140
Hillside Elementary School	(571) 252-2170
Mill Run Elementary School	(571) 252-2160

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## BROADLANDS HELPER LIST

The Broadlands Helper List is being updated - If you would like to be added to the list, please call the HOA office at 703-729-9704 Monday through Friday from 9:00a.m. to 5:00p.m. or send an email to [scollins@broadlandshoa.com](mailto:scollins@broadlandshoa.com).

*Not Available on Website Edition*

**Key:**

**(B) Babysitter's Course**  
**(C) CPR**  
**(R) Rescue Breathing**  
**(F) First Aid**

*All area codes are 703 unless noted. For additions and/or changes to the Broadlands Helper List send an email to **[scollins@broadlandshoa.com](mailto:scollins@broadlandshoa.com)**.*



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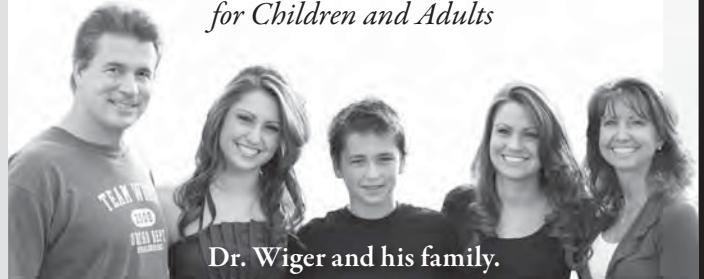
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---

# CLUBS AND GROUPS

Includes Broadlands and surrounding Ashburn area clubs and groups. To be included on this list or if your club has an announcement or an event you would like published, please email: [nihanainen@broadlands-hoa.com](mailto:nihanainen@broadlands-hoa.com).

---

## ASHBURN AREA WOMEN'S CLUB

The General Federation of Women's Clubs is dedicated to community improvement through volunteer service. The Ashburn Area Women's Club meets the 1st Thurs of each month at 7:00p.m. in the Broadlands Comm. Ctr.

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## ASHBURN CLASSICS

The annual Christmas luncheon will be held Saturday, December 8th at 11:30a.m. at the Dulles Holiday Inn on route 28. Entertainment will be provided by the Stone Bridge High School Choral Group. The cost will be \$26.00 per person. Please make reservations by November 30th. For further information call Grace at 703 729 7044 or visit our web site at [www.ashburnclassics.com](http://www.ashburnclassics.com).

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## AMERICAN HERITAGE GIRLS

AHG is a God-centered scouting program for girls ages 5 to 18 that emphasizes leadership, patriotism, and community service. For info, contact Deena Lanier at 703-723-0113.

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## ASHBURN TOASTMASTERS

Welcomes those interested in developing communication, leadership and presentation skills. For info, please contact us at [info@ashburn.freetoast-host.ws](mailto:info@ashburn.freetoast-host.ws) or visit [www.toastmasters.org](http://www.toastmasters.org) to learn more.

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## BROADLANDS BICHON FRISE CLUB

Anyone interested who is currently a Bichon owner, please contact JoAnn Conroy at [jfc27@smartneighborhood.net](mailto:jfc27@smartneighborhood.net).

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## BROADLANDS CERTIFIED COMMUNITY WILDLIFE HABITAT

Organizes wildlife habitats, eco-friendly living and native plants related programs and events. The Committee works with the NWF, The Broadlands HOA and residents to achieve our annual goals. To learn more about the committee work, visit [www.BroadlandsNaturally.org](http://www.BroadlandsNaturally.org).

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## BROADLANDS COMMUNITY WOMEN'S BIBLE STUDY

Our group meets weekly on Tuesday mornings from 9:15a.m. - 11:15a.m. Please contact Janet at 703-726-6904, [jchristo76@hotmail.com](mailto:jchristo76@hotmail.com) or Chris at 703-729-2095 or [Stacy@314@aol.com](mailto:Stacy@314@aol.com) for information.

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## BROADLANDS RUNNING/FIT CLUB

We meet every Saturday morning behind the Broadlands Nature Center back patio at 8:00a.m. for 90 minutes. We will focus on physical activity for all levels of fitness including stretching, strength training and cardio exercises. We will include light runs and nutrition advice. Broadlands residents are free. If you plan to attend please RSVP to Tim, 310-425-1453.

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## COOPERATIVE PRESCHOOL OF LOUDOUN

We are a non-profit, private non-sectarian cooperative preschool operating at Mount Hope Baptist Church on Belmont Ridge Road. Please visit [www.cplkids.org](http://www.cplkids.org) or call 703-724-0496.

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## CUB SCOUTS & BOY SCOUTS

The Cub Scout program is designed for boys grades 1-5 and Boy Scouts grades 6-12. Boy Scout Troop 2970 meets at Our Savior's Way Lutheran Church on Thurs nights. Cub Scout Pack 1483, [www.pack1483.com](http://www.pack1483.com), meets at Hillside and Cub Scout Pack 1484 meets at Mill Run. For info, contact Ed Yarbrough at 703-724-1064.

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## GERMAN LANGUAGE PLAYGROUP

If your children were born 2008 or later and you're raising them auf Deutsch (whether you're fluent or not), contact Jessica Mouw, [jemouw@gmail.com](mailto:jemouw@gmail.com), to join a German-Language playgroup.

---

## GRIEFSHARE SEMINAR/SUPPORT GROUP

GriefShare recovery seminar and support group meets at Our Savior's Way Lutheran Church in Broadlands on Monday nights. For more info, please call Beth Anton at 703-470-8821 or visit our website at [www.griefshare.org](http://www.griefshare.org).

---

## GIRL SCOUTS

Adventure, educational activities, cookie sales, friends. If you can think it, you can do it! Join the Girl Scouts. Now forming troops at all age levels: K -12th grade. For more info, contact Stephanie Pigg, (703) 729-6086 or [troophillside.org@gmail.com](mailto:troophillside.org@gmail.com).

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## INVESTMENT CLUB

Meets in the Community Center on the 3rd Thursday of each month at 8:00 p.m. Review personal investments, consider and purchase new investments, learn about investing and socialize! Contact Sylvia Thomason 703-327-2474 or Laura Bechtold 703-729-6074 for information.

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## LOUDOUN WOMEN'S NETWORKING GROUP

For women who own home-based, small businesses. We focus on growing our businesses while giving back to the Loudoun community. We meet the 1st and 3rd Thurs of the month. For more info please visit our website at [www.LoudounWNG.com](http://www.LoudounWNG.com).

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## MOM'S CLUB OF BROADLANDS

A national club made up of Moms and kids from the Broadlands. We meet in the Community Center every 2nd Friday at 10:00am. For info, contact Katina Wilberger at [kp\\_wilberger@yahoo.com](mailto:kp_wilberger@yahoo.com).

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## MOMSNEXT MEETINGS

Mothers of elementary aged children, join us the second Thursday evening of the month, 6:45-8:45 to be encouraged and inspired. A typical meeting includes dinner, a speaker and small group discussion. For more information, please visit our web site at [www.cfellowship.com/momsnext](http://www.cfellowship.com/momsnext). Questions can be sent to [CFCMOMSnex@gmail.com](mailto:CFCMOMSnex@gmail.com).

---

## MOMS IN TOUCH

Hillside Elementary and Eagle Ridge Middle School Moms are invited to join us to pray for our children and the school they attend. We meet Tues mornings 9:00a.m. - 10:00a.m. during the school year. Please contact Rebecca for more info at 703-858-7379.

---

## PET LOSS SUPPORT GROUP

We are a free support group that meets every 3rd Tues at 7:00p.m. at Ashburn Psychological Services. Contact Robin Norris 571-278-9162 or [robin@sashaheart.com](mailto:robin@sashaheart.com) for more info.

---

## TECHNOLOGY COMMITTEE

We meet the second Wednesday of each month at 7:30 p.m. in the Nature Center. For more information, visit [broadlandshoa.org](http://broadlandshoa.org) and click on Committees. Meetings are open to all residents.

---

## DECEMBER CLASSIFIED ADS

### EARLY EDUCATION/DAY CARE

**JUST LIKE HOME:** a home based daycare is now open. Registered by the state, meets their requirements. CPR/First Aid certified. Flexible hours. Max capacity 5 kids. First week is free. Please call 703-853-9585.

**LITTLE SPROUTS PRESCHOOL:** New Mom's Morning Out Classes, 8:30am-1pm! We believe in learning through hands on active fun. We also offer preschool classes for 2, 3, 4 and 5 yr olds. Small Classes, Experienced Teachers and Monthly Field Trips. Check out our website <http://LittleSproutsPreschool.clubsplaces.com> for more info or call Karlene 408-750-7349 for a tour.

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### INSTRUCTION - ARTS/MUSIC/RECREATION

**START MUSIC LESSONS NOW:** There is a professional music school just minutes from your home. University trained teachers in all instruments. We've produced more LCPS award and competition winners in the past ten years than any other area school. Call now to schedule a tour and receive a free gift with enrollment. 703-723-1154 **Mintons Academy of Music** [www.mintonsmusic.com](http://www.mintonsmusic.com).

**MUSIC LESSONS IN YOUR HOME:** for Guitar, Piano, Saxophone or Clarinet. Lessons for kids and adults. Instructors with music degrees; excellent references from Broadlands residents. Please call 703-777-4352 or email [WoodwindStudio@Verizon.net](mailto:WoodwindStudio@Verizon.net).

**ART & PAINTING:** Drawing and water painting. \$25 material fee. \$125 for 1 1/2 hour class. Call 443-319-3641 or email to [neeru803@gmail.com](mailto:neeru803@gmail.com).

**VIOLA & VIOLIN LESSONS:** Offered out of my private studio conveniently in Broadlands. All ages and levels welcome! Please call (703)598-4708 or email me at [CatherinePalusci@aol.com](mailto:CatherinePalusci@aol.com). References available.

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### INSTRUCTION - TUTORING

**ABA THERAPIST WANTED** for a pre-K boy in Broadlands, VA. Training will be provided as needed. Prior experience with Special Need kids & Speech Therapy is a plus. Please contact 804-690-8130.

**MATH TUTOR IN BROADLANDS!** I am a Broadlands resident, and have 20 years tutoring experience helping students in: Math 8, Algebra 1, Geometry, Algebra 2, and SAT and ACT math sections. Call Dan Harris at: 703-909-4438, or email me: [aplustestprep@verizon.net](mailto:aplustestprep@verizon.net).

**A-1 LOUDOUN COUNTY MATH TEACHER:** Pre-algebra, Algebra (I & II), Geometry, Trigonometry and Pre-Calculus. Tutor at your home or Ashburn Library. Reasonable rates. Call Vincent Chu at 571-379-3074 or email [vchu\\_911@yahoo.com](mailto:vchu_911@yahoo.com). Visa, Master Card, Discover and Amex accepted.

**EDUCATION/COLLEGE COUNSELING:** Experienced college counselor in the Broadlands! Services: Academic Counseling, Study Skills & Time Management, College Planning, SAT/ACT/Subject Test Diagnostics, College Application & Essay Guidance. Masters in Education, Stanford University. Contact Stacy at [info@broadlandscollegeprep.com](mailto:info@broadlandscollegeprep.com) or 703-955-4699.

**BROADLANDS SPEECH THERAPIST/TUTOR:** Help your child achieve IEP goals, understand subject matter, and practice skills to reach the next level. Speech Therapist with a Special Education background to help elementary and middle school students. Email: [broadlandsspeechtutor@gmail.com](mailto:broadlandsspeechtutor@gmail.com) or call (757) 846-3427.

**FRENCH LESSONS:** Mes Premiers Pas en Français offers play-based French language immersion classes for children 12 months to 7 years old in Loudoun County. Learn more about this great program by visiting the website at <http://www.mespremierspas.com> or email [mm.mespremierspas@gmail.com](mailto:mm.mespremierspas@gmail.com).

**HINDI LESSONS:** 10-Year Experienced Hindi Teacher - \$20 for 45 minute classes. Call for more details at 443-319-3641 or email to [neeru803@gmail.com](mailto:neeru803@gmail.com).

**PRE K TO 5TH GRADE TUTOR:** Experienced Reading/Writing/Math tutor. I can do remedial or enrichment activities. Daytime/evening/weekday or weekend hours available. Summer or School Year. VA state certified Elementary Education teacher. Masters Degree. LCPS teacher. Individual or small group. Email me at [lozolins@comcast.net](mailto:lozolins@comcast.net) or call at 703-729-7591. Leann Ozolins.

**SAT/ACT TEST PREP:** Professionally trained with over 7 years experience, LCPS teacher offers 5 week courses. Limit 8 students/class - register early! Saturday classes. Next SAT course starts 12/8. Next ACT course starts 1/5. Call 571.335.8378 or visit [www.collegeboundloudoun.com](http://www.collegeboundloudoun.com).

### HEALTH/FITNESS/WELLNESS

**ASHBURN HEALTHY LIVING:** Do you know WHAT to do to lose weight (less in and more out) but LACK CONSISTENCY? Ashburn Healthy Living can provide affordable, structured, and individualized coaching. Contact Andrea Needles at (703) 217-4998 or [Thaynen@aol.com](mailto:Thaynen@aol.com) for a complimentary consultation.

**AFFORDABLE CERTIFIED PERSONAL FITNESS TRAINING IN YOUR HOME:** Get fit now with my 22+ yrs experience to make you your best! Sculpt, tone, strengthen, promote flexibility! Individualized programs; weight loss/nutritional guidance; pre-natal/post-partum; yoga/Pilates; all ages/fitness levels. Safe/effective. Equip provided. Free phone consult, special intro offer! **Stephanie Gotfried 703-542-2595;** [stephaniegotfried@verizon.net](mailto:stephaniegotfried@verizon.net); [fitnessstogova.com](http://fitnessstogova.com).

**NO MORE EXCUSES:** Kids are back in school. Take time for yourself and get in shape with your own Personal Trainer. Individual and small group sessions in your home. Call Susan at Custom Fitness, 571-228-3545.

**FIT COACH:** We assist people in meeting their individual fitness goals, wants and needs. Whether you want to reduce your chance of injury, increase your flexibility, get stronger or enhance your appearance while improving your overall health and performance. Our gym is fully insured and we hold the top national fitness and sports performance certifications. Contact Tim Sullivan 310-925-1453.

**HEALTH COACH:** Looking for ways to increase energy? Reduce stress and improve your overall wellness? Come to Wellness Wednesdays, a free nutrition class to learn more. We offer individual programs, high quality products and most important personal support. Helping individuals to Dream Strength, Live Fit, Eat Well & Achieve Glory! Call Jenn Bradshaw at 703-474-5244; or RSVP at [jenn@personalwellnessrevolution.com](mailto:jenn@personalwellnessrevolution.com). Visit <http://www.personalwellnessrevolution.com>.

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### ELECTRICAL-PROFESSIONAL CONTRACTORS

**ASHBURN ELECTRIC:** Specializing in Recess Light Installation & Services. Licensed & Insured. Contact: Craig Fladager at 703-858-7332 (Broadlands Resident).

**BANE ELECTRICAL SERVICE LLC/SMALL COMMERCIAL & RESIDENTIAL.** Trouble Shooting Experts! Specializing in Small Commercial and Residential Electrical work. Lamp & Chandelier repair (drop off only). In Ashburn since 1999! Call (703-723-6501) or email ([baneelectric@comcast.net](mailto:baneelectric@comcast.net)).

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### HOME SERVICES

**HANDYMAN SERVICES:** Helping you take care of your home. Painting. Drywall, and Repairs, Electrical, Plumbing, carpentry, and those little things that always seem to come up. No job is too small. Free Estimates. Flexible schedule. Over 25 years experience in the construction industry. Please call Dan Goldstein at 703-403-2243. Email: [handyman.dan@hotmail.com](mailto:handyman.dan@hotmail.com).

**FULL CIRCLE HOME IMPROVEMENT:** Kitchen and Bath Remodeling - Flooring Installation - Finish Trim - Moldings - Painting - Finished Basements - Electrical work - Lighting - Drywall Repair - Specializing in the smaller jobs. Call Rich at 703-999-3510 or email: [full\\_circlehome@yahoo.com](mailto:full_circlehome@yahoo.com).

**THE CARE OF TREES:** Need trees and shrubs beautifully pruned? Well maintained trees add value to your property. Call certified arborist Bonnie Deahl for an appointment. 703-661-1700 [www.thecareoftrees.com](http://www.thecareoftrees.com).

**LARRY MILLER INC. WINDOW CLEANING SERVICE:** Residential Specialist. Free screen cleaning, free estimate. Also offers power washing, gutter cleaning and Christmas lighting services. Licensed & insured. Resident of Broadlands. Call Larry at 703-723-7770.

**LOONEY'S TILE AND GROUT RESTORATION:** Thinking of remodeling your bathrooms, but sticker shocked? Specializing in restoring bathrooms to new. Restore for a fraction of the cost instead of remodel! Check out satisfied LTGR clients on Angie's List & Service Magic for economic way of enjoying a new bathroom. Services include regrouting, recaulking, grout sealing, grout cleaning, & more! No job too small. Locally owned & operated, licensed bonded & insured. 703-999-1933. [www.Lcleantileandgrout.com](http://www.Lcleantileandgrout.com).

**PROFESSIONAL PAINTING:** Residential interior & exterior. Licensed & insured. Quality workmanship. Reasonable. Free estimates. 25 yrs experience. "You can't afford not to call." Please call Gary's Painting, 703-971-4016.

**HANDYMAN SPECIALIST:** Broadlands resident since 1999 with a Class A License and insurance. Everything from those dreaded and never ending honey-do lists, to projects and much, much more. Free estimates. Please call Mike at P&M General Contracting, 703-862-0415. MikeRosario@comcast.net.

**HOME IMPROVEMENT CONTRACTOR:** Specializing in finishing basements, remodeling bathrooms, remodeling laundry rooms, electrical, plumbing, exterior hot tub installations, express water heater replacement and expert at waterproofing wet basements. 30 years experience. Free estimates. For all your home improvement needs, please call Marc at 703-724-0772.

**SHANTZ'S HOME SERVICES:** Has new email: Shantz1966@gmail.com. For all your home improvement needs, Honey Do's; specializing in Bath Room, Kitchen and Basement remodeling. Contact Shantz Darling at 571-221-4940 or email Shantz1966@gmail.com. Licensed and Insured. Free estimates. Broadlands resident.

**YOUR LOCAL CONTRACTOR-WISE GUYS ROOFING & SIDING, LLC.** FREE ESTIMATES. Roofing & Siding Installation & Repairs—Gutters Installation & Repairs—Windows—Insulation—Trim—Painting—Attic Ventilation—Handyman—We Work with Your Home Insurance Company. Lowest Price & Satisfaction Guarantee! Excellent References. Servicing Ashburn area for 12+ years. No Sub-Contractor. LICENSED & INSURED [www.WiseGuysRoofingSiding.com](http://www.WiseGuysRoofingSiding.com). Call: 571-722-5543 or email @ [wgrs@me.com](mailto:wgrs@me.com).

## HOUSE CLEANING

**CLEANING BY CHRISTA:** Sole operated home cleaning by returning college student. Valuable service with low prices that will make your home and soul shine. Free estimates; references available. Contact me via email at [christa.holland@gmail.com](mailto:christa.holland@gmail.com) or phone at 662-226-1108.

**MAID IN VIRGINIA- RESIDENTIAL CLEANING:** We clean the best so you have time to rest! We are known for having Great People! Friendly- Hard Working- Honest- Consistent. Great Communication Skills, offering an opportunity to customize your cleaning. You can expect the same team cleaning your home routinely. Locally owned and operated- Ashburn Resident. Licensed, bonded and insured including Workers Comp. [www.maidinvirginia.com](http://www.maidinvirginia.com), 703-338-4606.

**MARIA'S STAR CLEANING LLC:** Residential and commercial cleaning. Servicing the Washington metropolitan area for more than 20 years offering competitive rates and great references. Call for a free estimate 10:30am-4:30pm, Monday – Friday at 703-723-3850 or visit our website at [www.mariasstarcleaning.com](http://www.mariasstarcleaning.com).

**NILDA'S CLEANING SERVICE:** Residential homes, move out-in, weekly, biweekly, monthly or special one-time service. Good references Licensed, insured. Free estimates. 50% off second cleaning. (Cell) 571-332-0467; (Home) 703-272-3731. Ask for Nilda or Javier.

## MARKETPLACE

**IT PAYS TO BE A SILPADA PARTY HOSTESS!** Needing a little extra girl time? How about a Sterling shopping spree? Host a Silpada Party and earn an average of \$300 in Jewelry Rewards. By simply inviting Guests into your home for a couple of hours, talking, having fun and trying on jewelry, you'll earn free jewelry! [www.mysilpada.com/sherry.jager](http://www.mysilpada.com/sherry.jager) [sherry@jager.us](mailto:sherry@jager.us)

**MARY KAY:** Get your color fix. Imagine your world awash with color – rich. Gorgeous shades that'll make you look twice. I'm talking sheet mineral makeup that glides on a stays on. And fear-less looks that are ready to wear anywhere. Ask me about ideas that'll awaken your inner makeup artist! Contact me today! Deborah Leben, 703-217-4583, [www.marykay.com/dleben](http://www.marykay.com/dleben).

**PINK PIGGY SWEETS:** Online bakery offering made-to-order sweets baked from scratch using organic and local ingredients! We customize cakes, cake pops, cupcakes, cookies, pies, and cake push-pops for all your celebration events! We offer Party Classes too! NF/GF, [www.pinkpiggyweets.com](http://www.pinkpiggyweets.com). 571-333-7477.

**TASTEFULLY SIMPLE:** Makes the PERFECT gift and the quickest meals and appetizers for your holiday entertaining. I ship Nationwide! Everyone eats. Contact Lisa Svendsen, Your Tastefully Simple Consultant; Broadlands resident. 703-723-8479, [www.tastefullysimple.com/web/Lsvendsen](http://www.tastefullysimple.com/web/Lsvendsen), [FoodFromLisa@comcast.net](mailto:FoodFromLisa@comcast.net).

**THIRTY-ONE GIFTS:** Our products can help you organize your car, kid's toys, vacation stuff, or just your purse! Contact Erin Troia [www.mythirtyone.com/erintroia](http://www.mythirtyone.com/erintroia) to peruse our catalogue, or set up a one on one consultation, to find the perfect simple solution. 571-205-0168.

## PET SERVICES

**AROUND MIDNIGHT PET SERVICES, LLC:** Provides midday walks, vacation visits and overnight companionship in your home for your pets. We also provide house sitting services and plant care. Call us today at 703-726-9218, [www.aroundmidnight.net](http://www.aroundmidnight.net), Pet Lovers Providing Care.

## PROFESSIONAL SERVICES

**GGGGRRRRR!!!!** Computer crashed? Network down? Kid installed a game and killed your computer? Computers confuse you? Email an enigma? Internet incomprehensible? Call Less Silberberg, your local Ashburn computer guy. 703-304-1130. PCs, Macs, Networks - Maintenance, installation, problem solving. Daytime, weekend, evening appointments.

**TAX SEASON'S NEARING!** Why risk your financial health with tax preparers you don't know? Get to know a neighborhood CPA right here in Broadlands and stay financially healthy. Sophear Uoy with Assurance Tax & Accounting providing experience, personal, tailored service. Schedule a free initial meeting today. 703-869-7796 [orsuoy@assurancetaxandaccounting.com](mailto:orsuoy@assurancetaxandaccounting.com).



## How to Place Classified Ads

Classified Ads (Limited to 40 words maximum) must be received with payment by the 10<sup>th</sup> of each month for the next month's issue.

### Monthly Rates:

Resident Rates	Non- Resident Rates
Month to Month \$9	Month to Month \$18
6 months prepaid discount \$8	6 months prepaid discount \$17
12+ months prepaid discount \$7	12+ months prepaid discount \$16
Personal (For Sale) Ads \$0	

### Payment and Ads:

Please email ads to: [scollins@broadlandshoa.com](mailto:scollins@broadlandshoa.com).

**Checks only please, made payable to "Broadlands Association".**  
*No cancellations after the initial deadline.*

### Mail to or drop off payments at:

Broadlands Association  
21907 Claiborne Parkway  
Broadlands, VA 20148

### Contact

Advertising Manager: Stassa Collins - 703-729-9704 or [scollins@broadlandshoa.com](mailto:scollins@broadlandshoa.com)

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## ADVERTISING and EDITORIAL INFORMATION

The Broadlands Community Newsletter is a monthly publication mailed to over 3300 homes and businesses in the Broadlands community. The Newsletter Committee reserves the right to reject any advertisement that is not in the best interest of the Broadlands Community or the Broadlands Association. **Advertising orders cannot be cancelled after the initial deadline.**

### ADVERTISING INFORMATION

Advertiser provides copy design and format. Electronic format is required in PDF, TIFF or JPEG's. Ads not sent in this format will be returned. Although every effort is made to provide a professional look to your ad, the association is not responsible for ad quality. Insertion Order Forms are available at [broadlandshoa.org](http://broadlandshoa.org) on the newsletter page.

**DEADLINE: Ad and payment submissions are due the first day of the month prior to the issue.**

### MONTHLY PRICING

#### BLACK AND WHITE:

1/8 pg (3.625" W X 2.25" H) \$90 /\$72\*  
1/4 pg (3.625" W X 4.875" H) \$160 /\$135\*  
1/2 pg (7.5" W X 4.875" H) \$295 /\$266\*

#### COLOR (INSIDE COVERS) LIMITED AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$220 /\$209\*  
1/2 pg (7.5" W X 4.875" H) \$425 /\$404\*  
Full pg (8.5" W X 11" H) \$1050 /N/A

#### COLOR (OUTSIDE BACK COVER) LIMITED AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$250/ \$239\*  
1/4 pg horizontal banner (8" W X 3" H) \$250 /\$239\*  
1/2 pg (8" W X 4.875" H) \$475/ \$453\*  
Full pg (8" W X 8"H) \$1050/ N/A

Add 10% to base price above for preferred placement

\*Discounted price if 6 or more months are prepaid

#### **PAYMENT IS DUE IN FULL WHEN AD IS SUBMITTED.**

Make checks payable to Broadlands Association. Checks only accepted. Changes to prepaid ads may be submitted before each deadline.

#### MAIL ADS and PAYMENT TO:

Broadlands Association  
ATTN: Newsletter Ads  
21907 Claiborne Parkway  
Broadlands, VA 20148

For more information or questions regarding advertising, contact Ad Manager Stassa Collins at 703-729-9704 or [ads4broadlands@yahoo.com](mailto:ads4broadlands@yahoo.com).

**Please Note:** Advertisers in the Broadlands Newsletter are not endorsed by the Homeowner's Association, the Board of Directors or HOA Management

### EDITORIAL INFORMATION

The deadline for editorial submissions is **Noon on the 10th of the month**, or Noon on the last business day before the 10th (Friday) should it fall on a weekend or holiday. Editorial submissions should be emailed to [nihanainen@broadlandshoa.com](mailto:nihanainen@broadlandshoa.com). A message may be left for the editor at 703-729-9704.

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Suite 430

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Suite 304

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*This Holiday Season  
I want to say Thank You  
To My Wonderful Clients and Friends:  
THANK YOU for your friendship, your  
business, and your referrals!*

*I am thankful to be part of such a  
wonderful community!*

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