

BROADLANDS

Community News

Happy Holidays To Our Wonderful Residents!

The HOA Office and Nature Center will be closed on December 24th, 25th & 31st for the holidays. This will not affect trash collection.

- Visit with Santa! December 6th, page 5
- 2014 Approved Budget for Broadlands Association, pages 7-11
- Nature Center Winter Programs, page 14
- First Annual Holiday Home Decorating Contest, mid section

BROADLANDS Marketplace



Convenience **redefined.**
Community **rediscovered.**

Within an easy drive or even walking distance from your home, Broadlands Marketplace features a variety of shopping amenities including a full-service grocery store and a great selection of retailers and services. Convenience is redefined with all you need at the heart of your community.

Visit us online and learn more
about Broadlands Marketplace!

www.broadlands-marketplace.com

Crystal Bright Cleaners
Domino's Pizza
Rubino's Pizzeria
Harris Teeter

Joy Salon & Spa
Bank of America
Hunan Cafe
McDonalds

Taco Bell
UPS Store
Great Clips

Wiger Orthodontics
Top Kick Martial Arts
Walgreens

Caring Hands Animal Hospital
Leesburg Sterling Family Practice
Saffron Indian Cuisine



DEVELOPED AND MANAGED
BY VAN METRE COMMERCIAL

LOCATED OFF THE DULLES GREENWAY, EXIT 6/BROADLANDS, AT THE
INTERSECTION OF MOOREVIEW PARKWAY & WYNRIDGE DRIVE.

SCAN HERE FOR
MOBILE COUPONS



Our Broadlands location now has the new look we'll be rolling out to our stores. It also means if you live in Ashburn, you've got 3 great choices for all your car needs.

New Broadlands location now open!

ASHBURN LOCATIONS:

BROADLANDS
(703) 246.1595
43160 SOUTHERN WALK PLAZA

ASHBURN
(703) 939.9790
43781 PARKHURST PLAZA

ASHBURN/DULLES
(703) 666.8283
44285 ICE RINK PLAZA

Any car. Any year. Any job. We can do it all.

- Oil Changes
- Batteries
- Steering & Suspension
- Belts & Hoses
- Engines
- Brakes
- Heating & A/C
- Alignments
- Tire Rotation
- Scheduled Maintenance
- Transmissions
- Fuel Systems
- Tires
- Emission Systems
- Drive Line
- Computer Programming
- Ignition
- Pre-Purchase Inspections
- Body/Chassis
- And much more

Auto Repair



Professionals

ASE Certified



Technicians

Free



Wi-Fi

Loaner Cars



Available

\$25 OFF

SERVICE SPECIAL

Any Repair or Scheduled
Maintenance (Over \$150)

Limit 1 coupon per service. Not valid with other offers. Expires 1/31/14

COUP041

\$10 OFF

EXTRA-MILE
OIL CHANGE

Includes a 25-Point
Inspection

Limit 1 coupon per service. Not valid with other offers. Expires 1/31/14

COUP041

For our other locations visit VAtire.com

Broadlands Homeowners Association
Board of Directors Meeting
Tuesday, December 10th - 6:00p.m.
Nature Center Conference Room

Board of Directors Meetings

Monthly meetings are held in the conference room of the Nature Center on the second Tuesday of the month at 6:00pm.

Residents are welcome to observe the public portion of meetings, and to address the Board during the 'Homeowner Forum' section of the meeting.

A request for official business to be placed on the agenda must be submitted the General Manager no later than 7 days prior to the meeting.

Modifications Subcommittee

The Subcommittee meets at 7:00p.m. in the Nature Center conference room on the first and third Wednesdays, March through October, and only the third Wednesday, November through February.

Applications must be submitted by Noon on the Thursday before the meeting to the Secretary to the Modifications Subcommittee, Robin Crews - rcrews@broadlandshoa.com, at the Association office in the Nature Center, 21907 Claiborne Parkway. For your convenience there is a drop box available for after-hours submissions.

Please review the Design Guidelines online, www.broadlandshoa.org/for-homeowners/design-guidelines/, for updated guidelines and information to be submitted with your application, as failure to include all information will delay review of your application.

A response to your application is generally mailed within one week of the meeting.

Modifications Subcommittee
Meeting and Submission Dates

Meeting Date	Submission Date
December 18, 2013	December 12, 2013
January 15, 2014	January 09, 2014
February 19, 2014	February 13, 2014
March 05, 2014	February 27, 2014

*Please Note: The Subcommittee is looking for volunteers. If you are interested in joining this group please email Robin Crews, rcrews@broadlandshoa.com.

Looking Forward

Happy December, Broadlands! We made it through another year and are staring down 2014, eager to get things started. Before we can get there, I'd like to recap some of the accomplishments of 2013. In addition to the routine maintenance that we always provide, we worked to make improvements to the community to add to your home value, increase your sense of community, and improve the efficiency and productivity of the HOA office and staff. Here are just a few of the things your HOA did for you!

- Adopted a 2014 operating budget with no increase in the assessments for towns, singles and court yard homes.
- Enhanced the Nature Center, including new habitats for several of the animals who call this place home, redesigned the library and added valuable built in bookshelves and storage, revamped the programs to include exciting exhibitors at our Second Saturday programs, improved the Nature Center pond to provide a more natural perimeter to enhance the health of the pond and the animals that make it their home as well as promote the natural beauty of the area, and repainted the NC trellis
- Installed pool lifts in order to comply with federal regulations for ADA accessibility and replaced broken diving board
- Introduced the Halloween and Holiday decorating contests
- Repainted the fire lanes, crackfilled and sealcoated private roads and parking lots
- Refurbished cluster mailboxes in the townhomes
- Obtained a structural engineering survey on the Stone House
- Provided vehicle magnets and wine openers for sale and free temporary tattoos to promote Broadlands
- Replaced aged tot lot behind the Southern Walk pool
- Purchased violations software to increase the efficiency of the Covenants Inspectors
- Rolled out the "green" option for the newsletter for owners who want an electronic rather than print version
- Adopted a new Lawn and Yard Maintenance Resolution to streamline the process for correcting violations for lawn mowing, weeding, etc.

We also celebrated anniversaries of employment for association staff. I made it past the one year mark, part time receptionist Joanne Hang and weekend warrior Eric Kuklick have each been with us for four years, our Advertising Manager and part time receptionist Stassa Collins has spent 6 years with Broadlands, both our newsletter editor Natalie Ihanainen and Secretary to the Modifications Subcommittee Robin Crews celebrated 7 years with Broadlands, and we are honored to have had Covenants Inspector Susan Kuklick with the community for 13 years. We joke that Susan came with the building; you'd have to ask her if she came with the Nature Center, the Community Center, or the Stone House!

2014 brings a host of new items to look forward to!

- The opening of the new clubhouse, including additional HOA offices, space for community events, and a Fitness Center open to residents
- Installation of a solar aerator to the pond at the end of Burnt Hickory
- Restrapping of pool furniture for the 2014 season
- Credit card payment options available for programs and pool memberships and passes in 2014
- Landscaping improvements to provide a consistent look throughout the community
- Stabilization of the Stone House

Happy Holidays!

Sarah Gerstein, CMCA, AMS, PCAM
General Manager
Broadlands Association, Inc.



Who's Who

BROADLANDS ASSOCIATION, INC.

21907 Claiborne Parkway
Broadlands, Virginia 20148
Main: (703) 729-9704 Fax: (703) 729-9733
www.broadlandshoa.org

HOA Office & Nature Center Hours: Monday thru Friday from 9:00am to 5:00pm. Additional Nature Center Hours: First three Saturdays from 10:00am to 2:00pm.

BROADLANDS ASSOCIATION MANAGEMENT & STAFF

General Manager

Sarah Gerstein sarah@broadlandshoa.com

Covenants covenants@broadlandshoa.com

Newsletter Editor

Natalie Ihanainen nihanainen@broadlandshoa.com

Newsletter Advertising Manager

Stassa Collins scollins@broadlandshoa.com

Secretary to the Modifications Subcommittee

Robin Crews rcrews@broadlandshoa.com

Administration

Susan Kuklick skuklick@broadlandshoa.com

Receptionist

Joanne Hang joannehang@broadlandshoa.com

Naturalist

Alexandra Vlk naturalist@broadlandshoa.com

Naturalist Hours: Monday 9:15am - 1:45pm, Tuesday 9:30am - 4:30pm, Wednesday 9:15am - 1:45pm, Thursday 9:15am - 1:45pm, Friday 9:15am - 1:45pm

BOARD OF DIRECTORS

President Brian Beahm - brian.beahm@gmail.com (703) 726-6360

Vice President Eric Bazerghi - eric@thehouse.net (703) 723-1046

Secretary/Treasurer Dawne Holz - dawne@holzfamilynet (703) 349-1095

Directors

Gerry Alcantara (703) 858-1320

Stevens Miller (703) 217-0862

Michael D. Simpson (571) 333-3365

Joseph T. Wagner (571) 333-0831

Members at Large, Van Metre Representatives

Roy Barnett rbarnett@vanmetrecompanies.com (703) 425-2600

Denise Harrover dharrover@vanmetrecompanies.com (703) 425-2600

COMMITTEES

Broadlands Live! Summer Concert Chair: Renee Ventrice - tttrenee@yahoo.com

Community Wildlife Habitat* Chair: Oya Simpson - osimpson@broadlandsnaturally.org (703) 725-8040

Events Chair: Tammy Wells - tammy@jwells.us

Neighborhood Watch Chair: Open

Recreation Chair: Open

Swim Team www.broadlandsswimteam.org

Technology* Chair: Dawne Holz - dawne@holzfamilynet, broadlandshoa.org

Tennis Chair: Brad Marcus - bradmarcus@gmail.com

Webmaster webmaster@broadlandshoa.org

*Please look under Clubs and Groups for more information

FIRSTSERVICE RESIDENTIAL (Payments and Resale Docs only)

Assessment Information Office:

Main: (703) 679-1541 Fax: (703) 591-5785

Website: www.fsresidential.com

Email: customerservice.dcmetro@fsresidential.com

Mail Payments to:

FirstService Residential

P.O. Box 11983

Newark, NJ 07101-4983

Useful Numbers

NON-EMERGENCY

Ashburn Fire (703) 729-0006
Dominion Virginia Power (888) 667-3000
Fire Marshall (703) 777-0333
Loudoun County Sheriff (703) 777-1021
Loudoun Water - Customer Service (571) 291-7880
Loudoun Water - After Hrs/Wkends (571) 291-7878
Poison Control (800) 222-3333
State Police (703) 771-2533
Washington Gas (703) 750-1000

BROADLANDS COMMUNITY

Southern Walk Internet/Cable:

OpenBand 24x7 Customer Service. (866) 673-6226

OpenBand Trouble Tickets (703) 961-1110

Trash Pickup - Patriot Disposal 1(703) 257-7100

MailBox - Main Street Mailboxes... 1(703) 753-5521

PUBLIC INFORMATION

Animal Control/Shelter (703) 777-0406

Building Permits & Dev. (703) 777-0397

County Landfill (703) 771-5500

DMV (VA) (800) 435-5137

Health Department (703) 777-0236

Library (Ashburn) (703) 737-8100

Loudoun Ride On (703) 777-2708

Loudoun Hospital (703) 858-6000

Miss Utility (800) 552-7001

Metro (202) 637-7000

Parks and Recreation (703) 777-0343

Ridesharing (703) 771-5665

Road Conditions (800) 367-7623

School Board (571) 252-1000

Street Signs/Storm Drains (703) 771-5666

VDOT (703) 383-8368

Van Metre Homes (703) 348-5800

Verizon (703) 954-6222

Verizon Fios (888) 553-1555

SCHOOLS - BROADLANDS

Briar Woods High School (703) 957-4400

Eagle Ridge Middle School (571) 252-2140

Hillside Elementary School (571) 252-2170

Mill Run Elementary School (571) 252-2160



Notary Services Available to Residents

Notary services are available to Broadlands residents.

The cost is \$5.00 per document.

Please call the HOA

offices,

(703) 729-9704, to
confirm availability.



Annual Hillside Elementary Holiday Hoopla



Come One, Come All to the 8th Annual Hillside Holiday Hoopla!

The **Hillside Holiday Hoopla** will be held on **Saturday, December 7th from 8:00am - Noon** at **Hillside Elementary** located at 43000 Ellzey Drive. This fun family event will encompass the following festive activities:

- Candy Cane Lane: Loved by children, Candy Cane Lane provides kids the opportunity to purchase gifts for family and friends with the help of an elf or two!
- One-Stop Shop: Pick up a few gifts from our One-Stop Shop which features over 20 home-based businesses including jewelry, cosmetics, baked goods, arts and crafts, and much more! If you or someone you know would be interested in participating as a vendor, please visit our website at www.lcps.org/Page/72965.
- Visit with Santa!
- Lots of awesome raffle prizes!

Go Green and Opt Out

You have the option of opting out of hard copies of this monthly newsletter. If you would like to receive electronic copies only of this newsletter, please email OptOut@broadlandshoa.com.

You will no longer be mailed a hard copy, but will be emailed a link to the online version.

Christmas Is Just Around the Corner!

Please join us for the **Broadlands Annual Visit with Santa** on **Friday, December 6th** from **6:00p.m. - 9:00p.m.** at the new **Broadlands Clubhouse**, 43360 Rickenbacker Square. The new clubhouse is located on the right hand side of Waxpool Road driving East just after you head over the Greenway.



Santa's a very busy man this season making toys for all good girls and boys, so don't miss your chance for a visit!

Please be sure to **bring your camera** for photos of your family.

Light refreshments will be provided, and entertainment by the **Eagle Ridge Middle School Chorus**, **Eagle Ridge Jazz Band** and the **Briar Woods High School Chorus** will make this a most enjoyable evening.



We will have a **TOYS FOR TOTS** box to collect new unwrapped toy donations. Last year, it was wonderful to see this box overflowing with your kindness and generosity! Please help us do it again this year.

If you have any questions please contact Barbara van der Biezen at vanderbiezen@verizon.net.

Save Yourself Time, Money and Aggravation

Before you make **any** modification, change or addition to the exterior of your home, an application is required for the Modifications Subcommittee to review. Don't be misled by well meaning friends, neighbors or contractors. It is the homeowner's responsibility to file an application with the Modifications Subcommittee for **all** exterior work. A county permit does not circumvent this requirement.


What can happen if you don't submit an application? You may be ordered to cease and desist, which might cause your contractor to charge additional money for delays in completion. You may have to appear before the Board of Directors at a Covenants violation hearing. You may be assessed a fee by the Homeowners Association of up to \$900,- which will be added to your account and to which late fees, attorney fees, and court costs can be charged if payment is not made in a timely manner. You may be taken to General District Court in order for a judge to hear the case and determine the penalty. You may lose your recreational and voting privileges. You might have difficulty selling your home if violations are noted in the resale package which the Commonwealth of Virginia requires you to provide to your buyer.

Please consult the Design Guidelines at <http://www.broadlandshoa.org/for-homeowners/design-guidelines/> for detailed information. Submit a complete application package in a timely manner to the Modifications Subcommittee in order to obtain approval **prior** to beginning any work. The Design Guidelines provide a framework to maintain design quality throughout the community, to promote sensitivity for the natural environment and to encourage consistency of design while allowing flexibility for achieving design solutions. If you have any questions about architectural modifications, please contact Robin Crews, Secretary to the Modifications Subcommittee at 703-729-9704 or rcrews@broadlandshoa.com.



December



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6 Visit with Santa 6:00pm - Club-house <i>Holiday Decorating Contest entry forms due by 5:00pm - NC</i>	7 Nature Center Open 10:00am - 2:00pm
8	9 <i>Holiday Decorating Contest Begins</i>	10 <i>Newsletter Submissions due by Noon</i> Board of Directors Meeting 6:00pm - NC	11	12 Broadlands Mom's Club 10:00am - CC	13	14 Nature Center Open & Family Prgms 10:00am - 2:00pm
15	16	17	18 Modifications Subcommittee Meeting 7:00pm - NC Tech Comm. Meeting 7:30pm - NC	19 SWHOA BOD Meeting 7:00pm - Mill Run Elem Investment Club 7:00pm - CC	20	21 Nature Center Open 10:00am - 2:00pm
22	23	24 <i>HOA Offices and Nature Center Closed for Christmas</i>	25 Merry Christmas! 	26	27	28
29	30	31				

Key: CH= Club House; CC=Community Center; NC=Nature Center; HP=Hillside Park



Dear Homeowners,

In the following pages, please find the approved FY2014 Operating Budget for Broadlands Association, Inc. as approved during the November 12, 2013 Board of Directors Meeting. All budgetary accounts have been adjusted for inflation and are based upon historical precedent. The Board of Directors and Management have made every effort to control expenses and generate income in order to keep the assessments as low as possible while continuing to provide quality services to the community. These efforts allowed the Board of Directors to approve a budget with no increase in the monthly assessment.

The Assessment Fees for 2014 are as follows:

Single Family Homes	\$73.00 per month
Single Family Homes on Private Street	\$87.00 per month
Town Homes	\$86.00 per month
Courtyard Homes	\$125.00 per month
Villa Homes	\$101.00 per month

Assessment coupons will be delivered to all owners at the address on file with FirstService Residential. Please contact FirstService Residential at 703-679-1541 or broadlands.dcmetro@fsresidential.com if you have not received your coupons by December 15, 2013. If you already participate in the Direct Debit Program through FirstService Residential, you will not receive a coupon booklet and the 2014 assessments will be automatically deducted from your account.

Owners are encouraged to sign up for the Direct Debit Program through FirstService Residential. Your monthly assessment will be automatically deducted from your bank account during the first week of every month. This eliminates the possibility of a payment being missed or lost in the mail and the Association charging a late fee to your account as a result.

The Automated Payment Service Authorization Form is available at the HOA office or online at <http://www.broadlandshoa.org/for-homeowners/management-services-info/>.

FirstService Residential also accepts major credit cards and e-checks for assessment payments. Through PayLease, you can make a one-time e-payment or schedule recurring e-payments by visiting <https://fsresidential.com/virginia/home>.

If you have questions regarding the budget or assessment levels, you may contact the General Manager, Sarah Gerstein or address the Board of Directors at their December Board Meeting on December 10, 2013 at 6:00pm.

We look forward to providing continued great service to our residents in 2014. Best wishes for a wonderful holiday season and a prosperous New Year!

The 2013 Board of Directors
Broadlands Association, Inc.

Broadlands Association, Inc. 2014 Approved Budget

INCOME

Assessment Income

Common Expense Assessments	\$2,053,150.00
Townhouse Assessments	\$434,434.00
Single Family Detached Trash Assessments	\$406,728.00
Single Family Detached/Private Street Assessments	\$62,328.00
Courtyard Home Assessments	\$137,256.00
Class E (Multi-Family Rental) Assessments	\$164,815.73
Villa Home Assessments	\$4,680.00
Condominium Assessments	\$39,600.00
Interest	\$76,622.38
Collection Costs Reimbursement	\$9,000.00
Miscellaneous	\$500.00
Newsletter Advertising	\$72,000.00
Recreation Income	\$69,000.00
Community Center Rental	\$17,400.00
Violation and Mowing Fees	\$2,060.00
Nature Center Activity Fee Income	\$2,800.00
Late Fees	\$15,000.00
Legal Fee Reimbursement	\$12,000.00
Resale Packet /PUD Questionnaire Fees	\$18,000.00
Commercial Assoc Reimbursement for Security Services	\$12,000.00

GRAND TOTAL INCOME

\$3,609,374.11

COMMON EXPENSES

Administrative

Financial Management Contract	\$101,176.08
Collection Costs	\$12,000.00
Insurance Policy	\$29,969.85
Audit/Tax Return Preparation	\$7,750.00
Federal Income Taxes	\$14,828.47
State Income Taxes	\$8,897.08
Legal Fees General	\$15,000.00
Legal Fees Collection Activity	\$35,000.00
Printing & Copying	\$13,000.00
Postage & Delivery	\$9,000.00
Office Supplies/Equipment/Furniture	\$10,000.00
Computer Maintenance	\$16,853.00
Copier & Postage Machine	\$4,000.00
Violations and Architectural Software	\$5,940.00
Coupons	\$16,895.00

Bad Debt	\$12,000.00
Miscellaneous Administrative	\$7,000.00
Board Meeting Minutes	\$2,600.00
Total Administrative Expenses	\$321,909.48

Committees and Community Programs

Events Committee	\$25,000.00
Broadlands Live Concert Series	\$20,000.00
Newsletter Printing, Mailing, Software	\$80,400.00
Modification Subcommittee	\$1,600.00
Board Expenses	\$8,900.00
Security Service	\$40,000.00
Technology Committee	\$5,500.00
Habitat Committee	\$2,600.00
Animal Care	\$8,000.00
Nature Center Improvements	\$5,000.00
Nature Center Activities	\$4,100.00
Total Committee and Community Programs	\$201,100.00

Personnel

Salaries	\$287,590.94
Audubon Naturalist	\$29,500.00
Newsletter Preparation	\$40,205.13
Payroll Taxes	\$25,133.42
Employee Insurance	\$8,458.95
Retirement Program	\$5,939.50
Staff Membership Fees, Education & Training	\$7,000.00
Mileage Reimbursement	\$3,000.00
Payroll Processing Fee	\$1,960.00
Total Personnel	\$408,787.94

TOTAL ADMIN, PROGRAMS & PERSONNEL	<u>\$931,797.42</u>
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OPERATING EXPENSES

Community Buildings

Community Center Gas	\$2,000.00
Community Center Electric	\$2,200.00
Community Center Water & Sewer	\$350.00
Community Center Internet	\$1,200.00
Community Center Cleaning	\$6,250.00
Community Center Maintenance & Repair	\$4,000.00
Community Center Snow Plowing & Sidewalk Clearing	\$1,000.00
Nature Center Phones	\$6,600.00
Nature Center Internet Service	\$1,560.00

Nature Center Repairs & Maintenance	\$5,000.00
Nature Center Cleaning	\$8,900.00
Nature Center Security and Fire Alarm	\$2,402.00
Nature Center Gas	\$3,000.00
Nature Center Electricity	\$14,500.00
Nature Center Water & Sewer	\$1,100.00
Nature Center Snow Plowing & Sidewalk Cleaning	\$2,000.00
Clubhouse Gas	\$1,800.00
Clubhouse Electric	\$3,150.00
Clubhouse/Water & Sewer	\$1,000.00
Clubhouse Cable	\$1,200.00
Clubhouse Cleaning	\$9,840.00
Clubhouse Phones	\$3,600.00
Clubhouse Heating & A/C Maintenance	\$1,060.00
Clubhouse Maintenance & Repair	\$2,000.00
Fire /Sprinkler Alarm System Monitoring and Inspection	\$1,356.00
Clubhouse Snow Plowing & Sidewalk Clearing	\$2,000.00
Total Community Buildings	\$89,068.00

Common Area

Grounds Maintenance Common Area Contract	\$418,051.00
Grounds Maintenance Common Area Non Contract	\$115,000.00
Watering Services	\$30,000.00
Sidewalk/Trail Snow Clearing	\$7,000.00
Common Area Electricity	\$34,000.00
Lighting Maintenance	\$73,000.00
Tree Pruning & Removal	\$90,000.00
Mutt Mitt Supplies & Installation	\$16,000.00
Pond Maintenance	\$12,000.00
Painting	\$10,000.00
Fencing Repairs	\$15,000.00
General Maintenance/Casual Labor	\$25,000.00
Common Area Reserves	\$345,599.70
Total Common Area	\$1,190,650.70

Recreation

Pool Management	\$218,245.00
Pool Electricity	\$22,000.00
Pool Water & Sewer	\$27,000.00
Pool Phones/Internet	\$2,502.00
Pool Supplies & Chemicals	\$10,000.00
Pool Fire Sprinkler System Maint & Repair	\$2,000.00
Pool and Fitness Cards/Passes	\$5,320.00
Pool Repair	\$45,000.00

Bridge/Tot Lot/Multi Purpose Court Repair & Maintenance	\$18,000.00
Fitness Equipment Service	\$3,000.00
Tennis Court Repair & Maintenance	\$3,000.00
Total Recreation	\$356,067.00

TOTAL OPERATING EXPENSES	<u>\$1,635,785.70</u>
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GENERAL OPERATING RESERVE	<u>\$1,044.98</u>
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GRAND TOTAL COMMON EXPENSES	<u>\$2,568,628.11</u>
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LIMITED COMMON AREA EXPENSES

Townhouse Expense

Townhouse Trash Removal	\$173,572.86
Townhouse Grounds Maintenance	\$111,696.00
Townhouse General Maintenance	\$5,000.00
Townhouse Snow Plowing	\$30,000.00
Townhouse Reserves	\$114,165.14
Sub-Total	\$434,434.00

Single Family Detached Expense

Single Family Trash Removal	\$406,728.00
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Single Family Private Street Expense

Single Family Private Streets Snow Plowing	\$17,105.75
Single Family Private Street Reserves	\$45,222.25
Sub-Total	\$62,328.00

Courtyard Home Expense

Courtyard Homes Grounds Maintenance	\$137,256.00
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Villa Home Expense

Villa Homes Grounds Maintenance	\$4,680.00
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<u>GRAND TOTAL LIMITED COMMON AREA EXPENSES</u>	<u>\$1,040,746.00</u>
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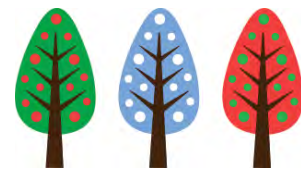
GRAND TOTAL ALL EXPENSES	<u>\$3,609,374.11</u>
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GRAND TOTAL INCOME	<u>\$3,609,374.11</u>
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NET INCOME (LOSS)	<u>\$0.00</u>
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Holiday Events Around Town...



Christmas Tree and Menorah Lighting in Leesburg

Friday, Dec 6, 6pm

Join friends and neighbors and celebrate the start of the holiday season in Leesburg at the annual Christmas Tree and Menorah Lighting Ceremony on the Town Green. The festive ceremony will feature performances from local schools, the Loudoun Chorale, and a holiday message from Mayor Kristen Umstattd. The crowd will be encouraged to join in on a holiday sing-a-long and view the lighting of the Christmas tree and menorah.

Holiday Fine Arts and Crafts Show at Ida Lee Recreation Center

Dec 7, 9am-4pm and Dec 8, 10am-4pm

This show features over 90 local and regional artisans selling hand-made items including candles, stained glass, carved wood, jewelry, leather products, table linens, and much more. Find something for everyone on your shopping list and a little something to brighten your home this season. Admission and parking for this show are free.

Annual Christmas and Holiday Parade in Leesburg

Sat, Dec 14, 10am

On the second Saturday of December, the holiday spirit will be in full swing as Leesburg hosts the annual Holiday Parade. The parade will begin at 10:00am to usher Santa and his friends down King Street, through Historic Leesburg beginning at Ida Lee Drive and ending at Fairfax Street. Parade participation is open to the public, including businesses, civic groups, teams, organizations, and community groups.

Jingle Jam Concerts in Leesburg

Sat, Dec 14, 11am, 2am, and 8pm

Leesburg's holiday rock n' roll concert features many local and regional artists playing traditional holiday tunes. Three featured shows include: Jr. Jam for kids at 11:30 a.m. and two Jingle Jam sessions, 2:30pm and 8:00pm. Tickets: \$5 for the Jr Jam; \$20 for Jingle Jam. Proceeds benefit the Juvenile Diabetes Research Foundation. A maximum of 7 tickets per person is permitted and must be purchased in person.

A Roaring Twenties Christmas at Oatlands

Mon, Nov 18-Mon, Dec 30, Mon-Sat 10am-5pm, Sun 1-5pm

Join the Christmas tours at Oatlands where each room of the 1804 mansion is sparkling with decorations with a Roaring Twenties theme. The holiday decor also features beautifully decorated Christmas trees. Tours will be held on the half-hour, the last tour of each day begins at 4:30pm. Admission Fee: \$12 adults, \$10 seniors, \$8 students (6-16), under 6 and Oatlands members free. Location: Oatlands Historic House and Gardens. Website: <http://www.Oatlands.org>

Christmas Light Trolley Tour in Purcellville & Christmas in Purcellville

Fri, Dec 13, see website for tour times. Sat, Dec 14, 7:30am-7:30pm

On Friday, take in the sights and lights of Christmas on a relaxing trolley tour through the Town of Purcellville. The trolley picks up at the gazebo on 21st Street. Visit the web site for more information on tour times. Admission: Free. On Saturday, start the celebration by having Breakfast with Santa and then join your fellow revelers for Purcellville's annual Christmas Parade followed by a full day of activities throughout the town. Location: Town of Purcellville. Website: <http://www.christmasinpurcellville.blogspot.com/>

Holiday Cookie and Wine Pairing

Sat, Dec 14, Sun Dec 15, Sat Dec 22, Sun Dec 23, 2013, 11am-6pm

The Executive Chef from our Grandale Restaurant, Chef Author, has created an outstanding cookie and wine pairing for our 868 Tasting Room. Let our Associates guide you through a tasting where the experience of food and wine, perfectly paired, will elevate both. Admission Fee: \$20. Location: 868 Estate Vineyards, Purcellville, VA 20132, Website: <http://868estatevineyards.com/>

Gingerbread House Decorating at the Lansdowne Resort Ballroom

Sun, Dec 15, 9am-12pm and 2pm-5pm

Come have fun with our famous Gingerbread house decorating events.

Sign up soon, there is limited availability! Reservations are required; please call Valerie Voltz at 703-726-1449. Cookies and a beverage station with hot chocolate, coffee and tea will be available. Location: Lansdowne Resort. Website: <http://www.LansdowneResort.com/holidays>

Holiday Luncheon Party at the National Conference Center

Thu, Dec 19, 11am- 2pm

Come celebrate while experiencing our fabulous cuisine and enjoying music and raffle prizes at the National Conference Center! Reservations encouraged but walk-ins are welcome. Make your reservation by Mon, Dec 16 and receive a \$250 credit toward your next event at NCC! Admission Fee: \$19.50/person (plus applicable taxes and service fee) Location: National Conference Center, Leesburg, VA. Phone: 877-363-3104. Website: <http://www.conferencecenter.com>



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www.oatlands.org

- Actions Taken at the Board of Directors Meeting on November 12, 2013
- Approved minutes of October 8, 2013 meeting.
 - Approved Stone House renovation by Cochrane Stone Masonry & Timberframing.
 - Consented to using surplus operating funds for pool repairs and landscape enhancements
 - Consented to office furniture purchase from Belfort for two offices.
 - Consented to host CAI PCAM Case Study in February 2014.
 - Approved stump removal and turf enhancement contracts from HLS.
 - Denied HLS tree replacement proposal behind 43216 Arundell in favor of community wide tree plan in 2014.
 - Tabled Fitness Center camera installation from Sight & Sound.
 - Approved computer and clubhouse network and wireless installation from NT Connections.
 - Approved refurbishment of street lights by Reston Painting.
 - Approved maintenance and solar aerator contracts from VA Waters & Wetlands.
 - Approved 2014 Budget and assessment levels.

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WINTER PROGRAMS AT BROADLANDS NATURE CENTER

Wee Naturalist!

Date: December 6th - January 24th

Time: Fridays, 10:45am - 11:30am

Ages: 2-3 years old

Cost: \$40.00 residents/\$56.00 non-residents for 8 week session

Every week we will enjoy nature in the winter by doing crafts and going on shorts walks around the Nature Center. We will also get to know some of the Nature Center animals.



Winter Wonderland

Date: January 7th - 28th

Time: Tuesdays, 3:00pm - 4:00pm

Ages: 4-6 years old

Cost: \$20.00 residents/ \$28.00 non-residents for 4 week session

Come explore winter at the Nature Center! In this session, there will be hands-on activities including wilderness survival skills, games, crafts and lots of exploration to discover and have fun even in the chilly winter months.

Winter Wildlife Detective

Date: January 9th - February 13th

Time: Thursdays, 3:30pm - 4:30pm

Ages: 7-10 years old

Cost: \$30.00 residents/\$42.00 non-residents for 6 weeks session

This fun educational program will let children learn about different kinds of wildlife including their habitats, behavior, and how they survive the cold winter season. We will be doing lots of observing, exploring, and arts and crafts.

Register online at broadlandsnaturally.org

21907 Claiborne Pkwy | Broadlands VA 20148 | 703-729-9726 | www.broadlandshoa.org



Parrot Here, Parrot There, Parrot Everywhere!



**Saturday, December 14th
at the Nature Center
21907 Claiborne Parkway**

Step into the rainforest with Wildlife Ambassadors!
Wildlife Ambassadors will be giving an educating program on what it's like in a parrot's world. We will learn about their habitat and daily lives. They will be featuring three live parrots.

Program Time: 10:00am - 11:00am

Cost: \$4.00/child for residents. \$5.00/child for non-residents

To register online visit: www.broadlandsnaturally.org

Deer Season is Here!

By: Alexandra Vlk, Broadlands ANS Naturalist

Each year there are 1 million car accidents, 200 American deaths, 10,000 personal injuries, and \$1 billion dollars in vehicle damage due to deer collisions, according to the National Highway Traffic Safety Administration. Unfortunately, deer habitats are being broken up by roads, forcing these animals to cross the roads on a regular basis, inevitably causing accidents.

Deer are large mobile animals, weighing up to 300 pounds; they need large areas of land to survive. While deer are not specifically attracted to cars, they are attracted to urban areas. Many landscapes have plant materials that deer find highly attractive to eat. This is also the case on roadsides and shoulders. In the colder months, deer are drawn to the roadways by the salt that is put down to de-ice the roads. When a car comes along, the animal gets frightened and confused and will dash into the oncoming traffic.

Deer are prey animals who usually live deep in the woods, making them rely a lot on sound to assess threat. Thanks to the Doppler Effect, a car coming towards them does not make a lot of noise, it instead compresses the sound waves in front of it. A vehicle does make noise out the back and off the side, which is then reflected off the trees as it passes. Deer, whose ears are much more sensitive than ours, interpret these sounds as coming from the woods and as a result will run to the road and away from the sound.

Some tips to avoid deer:

- Always look for more than one deer.
- Be alert during dawn and dusk, car accidents peak between 6:00p.m. and 9:00p.m. and 3:00a.m. to 6:00a.m.
- From the months October-December, deer are at their peak season since mating and eating more to build up fat supply for winter months.
- Slow down if you see a deer. If you can't stop, make sure not to swerve. Swerving will cause you to lose control of your vehicle.

If you see that the collision is unavoidable, accelerate instead of slowing down. This will cause the vehicle to pull the cars nose up, lessening the chance of the deer



going through your windshield.

If you do hit a deer make sure to report the accident. Call the nearest police department and insurance company.



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Thursday, December 5 at 7:00 P.M.

Friday, December 6 at 7:00 P.M.

Saturday, December 7 at 7:00 P.M.

Friday, December 13 at 7:00 P.M.

Saturday, December 14 at 2:00 P.M.

Ticket Prices: Adults - \$10.00, Children - \$5.00,
Students - \$5.00

BROADLANDS ASSOCIATION SNOW REMOVAL GUIDELINES

The Broadlands Association is not responsible for removing snow or treating state or county maintained (VDOT) roadways. The Association is only responsible for clearing snow from paved parking areas in townhome neighborhoods and HOA maintained roads in the community. For a complete list of Snow Removal Guidelines and numbers to call regarding any issues, please visit our Broadlands website at www.broadlandshoa.org.



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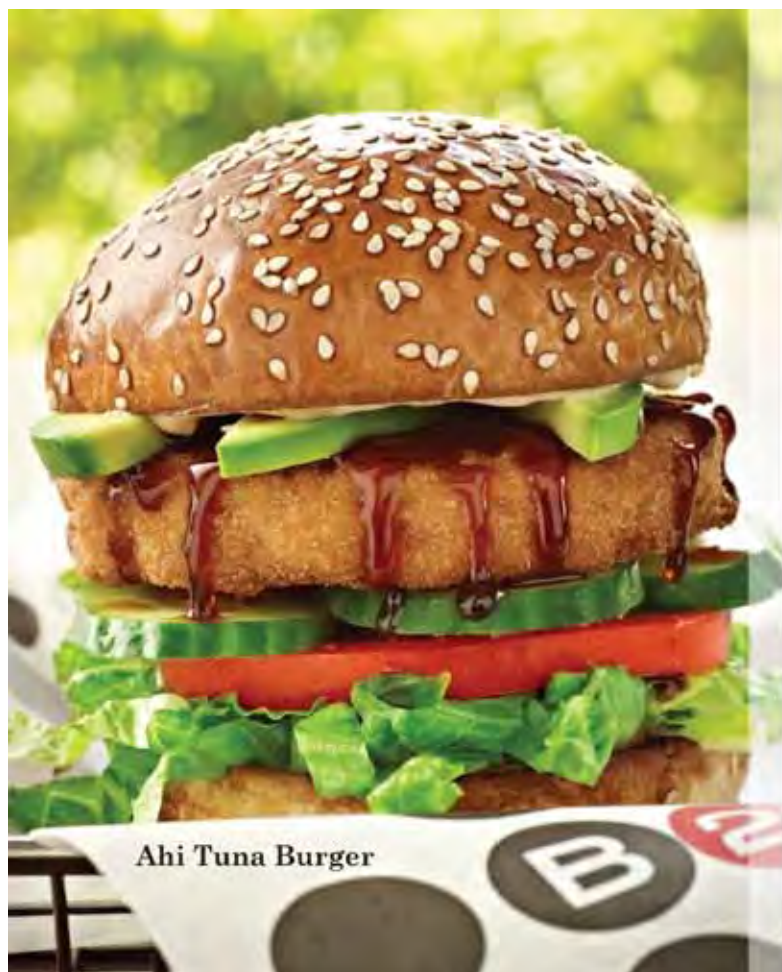


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Broadlands Holiday Home Decorating Contest

Decorate your home to be the brightest in Broadlands!



Judging will take place during the evenings the week of December 9th.

Winning entries will be listed in the Broadlands Newsletter and website.

Categories will be determined during judging with awards generated as appropriate.

Holiday Home Decorating Entry Form

Entry deadline: December 6th at 5:00pm

Name: _____

Address: _____

Phone Number: _____

Email Address: _____

Entry forms must be turned into
the Broadlands HOA Office
21907 Claiborne Parkway
Broadlands, VA 20148

submitted online at:
www.broadlandshoa.org
no later than 5:00pm on
December 6th.



Contest Rules

- Contest is free to enter and is open to homes located within Broadlands Association only
- Contest is limited to what can be seen from the street side of the house at night.
- People or live animals are not allowed as part of the display.
- Participants are requested to keep their houses decorated through January 1st so that the community may view and enjoy them.
- Judging will take place the week of December 9th from dusk until 9:00pm. Please have your decorations turned on by 5:00pm
- Winners will be notified on Wednesday, December 18th, 2013.
- Judges' decisions are final.



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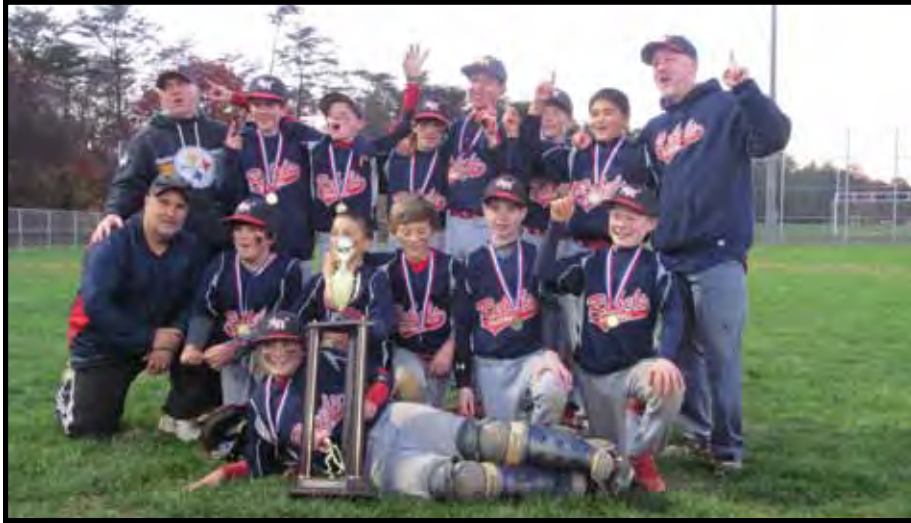
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Rebels Win Championship!



The local Ashburn Rebels 12U Baseball team won the Northern Virginia Travel Baseball League (NVTBL) Fall 2013 AAA East Championship. Ashburn Rebels beat teams from across Northern Virginia (Burke, South County, Gainesville, etc.) and earned a spot in the finals playing against the Vienna Hitmen. The Rebels beat the Hitmen 10-2 to win the Fall AAA NVTBL Championship. The following are the kids and coaches that make up the Ashburn Rebels 12U team: Kraig Broecker, Christian Credno, Nicholas Famiglietti, Peyton Folsom, Alex Mancuso, Conner McGovern, Anthony Puma, Tyler Scott, Ryan Shroyer, Ethan Snyder, Brennan Speier, Quinn Stromberg, Jacob Weaver, Coach Chip Credno, Coach Paul Stromberg, and Coach Greg Speier. Great job, boys!

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Baba's Lasagna For The Holidays

Ingredients

3 Large Red Bell Pepper
1 Medium Sweet Onion
4 Medium Garlic Cloves
16 oz. Can Diced Tomatoes
16 oz. Can Tomato Sauce
6 oz. Can Tomato Paste
1 lb. Ground Beef
1 pkg. Italian 6 Cheese
1 pkg. Parmesan Shredded Cheese

1 cup Parmesan/Romano Shredded Cheese
1/4 pkg. Light Cream Cheese
4 oz. Light Sour Cream
8-10 oz. Ricotta Cheese
1 pkg. Lasagna Noodles
1 Egg
1 tsp. Garlic Powder
1 tsp. Onion Powder
1 tsp. Black pepper
1/4 tsp. Cumin
1 tsp. Worchester Sauce
1 Tbs. Parsley
1 Tbs. Oregano

1 Tbs. Basil
1/4 tsp. Red Pepper
1/4 tsp. Paprika
Olive Oil



PREPARATION:

Chop & sauté – Onion & bell peppers, mince garlic cloves and sauté all in a large skillet. When onions turn soft, add can of diced tomatoes then continue to cook until mix boils for a couple of minutes. Remove from skillet to a nearby pan.

Brown meat – Pour half a cup of water into skillet and add ground beef. With a spatula and fork pull meat apart while water boils. Add garlic powder, onion powder, black pepper and cumin. Continue with a slow boil and add Worchester sauce, some more water if earlier water becomes evaporated. Cook until meat is pulled apart and browned (not crisp). Add can of tomato paste to watery meat mixture and stir into mix while continuing to cook.

Create sauce – Add the previous cooked sauté mix to the skillet, stir in and add the can of tomato sauce. Stir and bring to a boil, add additional garlic and onion powders as desired plus oregano, basil, parsley, red pepper, paprika and sprinkle of olive oil, then cover and turn heat to low/simmer and let cook for about 30 minutes. Take lid off and continue cooking on low to boil off excess liquid creating a thicker sauce.

Boil noodles – Bring a very large pot with 2/3 water in it to boil, sprinkle olive oil in water and then add noodles, one at a time. Crisscross each noodle until entire package is in pot and boiling at medium heat. Allow to boil with lid slightly open to keep from boiling over for 8-10 minutes. Drain noodles, rinse with cold water, and return to pot filled with cold water to set until later.

Mix cheeses – In a medium mixing bowl add ricotta, cream cheese, sour cream and egg. Stir until creamy. Sprinkle with parsley, mix and set aside. Take packages of 6 blend cheese and parmesan cheese and mix in a medium bowl. Set aside.

ASSEMBLY:

- ◆ On a large surface set up your mixes to be assembled in a large rectangular pan (i.e. 11"X15" glass dish): skillet of sauce, pan of noodles (drained), bowl of cheese blends, and bowl of creamy ricotta blend.
- ◆ Begin by spooning and spreading a very thin layer of sauce in the pan. Add a layer of noodles side by side.
- ◆ After the layer of noodles spoon in sauce to make a thin spread across the noodles.
- ◆ After the sauce add the creamy ricotta mix in dribbles all around the sauce. Dribble it back and forth until it is spotted across the surface.
- ◆ Then take a handful of blended shredded cheeses and spread evenly across the surface.
- ◆ Repeat 2 more layers with noodles, sauce, creamy ricotta, and shredded cheese mixes as discussed previously.
- ◆ After layer 3 of noodles, sauce, creamy ricotta, and shredded cheese mixes, add a small amount of the Parmesan/Romano cheese sprinkled across the entire surface.
- ◆ With the last layer, you should have run out of creamy ricotta cheese and left with very little shredded cheese. Place last layer of noodles across pan, spread evenly what is left of sauce and blended shredded cheeses. Take the Parmesan/Romano cheese and spread evenly and cover the entire surface of the lasagna. Use more if necessary to completely cover the surface.

Cover the dish with tinfoil and place in the fridge for cooking the next day as a prepared dish left over-night will give it a greater amount of flavor. Take out dish and let set for anywhere from 15 to 30 minutes prior to cooking. Preheat oven to 375. Cook dish covered with tinfoil for 30-45 minutes and turn to 350 degrees. Cook for another 15 minutes or so and take foil off. Continue to cook until surface is lightly browned. When browned as desired, take out and let cool for 15 minutes. This allows the lasagna to be served as individual servings rather than soup.

Serving tip: Cut with a pizza cutter into serving sizes. Recipe provided by Steve Newton.



Do You Have Some Great News or a Story to Share?

We would love to hear from you! If you have news, a press release, a great story about one of our young or older residents, want to welcome new neighbors, announce a baby's birth, wedding, engagement or have a fun photo to share please email me at nihanainen@broadlandshoa.com for inclusion in an upcoming newsletter.

I look forward to receiving your submissions and photos.
Natalie

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Meet Your Master Barber


New “BeanTree Learning at The Pavilion” Breaks Ground in Ashburn, Virginia

Doubles Full Day Kindergarten and Offers Expanded Programs for School Age Children

With the goal of both meeting and exceeding the needs of Loudoun County families, BeanTree Learning is expanding its offerings to school-age children with the ground breaking of a 25,000 square foot, state-of-the-art facility adjacent to the current BeanTree Campus in Ashburn, Virginia, set to open in June 2014.

Called “BeanTree Learning at The Pavilion,” the expanded campus will be completely dedicated to the needs of school-age children and will also offer two academically stimulating Kindergarten Programs: a Private, Full Day Kindergarten Program for 60 students and Half Day Kindergarten Enrichment Program for up to 65 students.

The new facility also expands BeanTree’s exceptional educational offerings to 150 children through age 14 with before and after school care, tutoring, and creative summer camp programs. The school will be offering additional bus routes for before and after school students coming from many elementary schools throughout Loudoun County.

“This kind of facility has been anticipated by area families for years,” founder Jennifer Bower said. “In addition to the Full Day Kindergarten Program, the school will offer families welcomed enrichment activities for their Half Day Kindergarten children, and will serve as the area’s headquarters for Before and After School and Summer Camp, making



the BeanTree Pavilion an exciting hub for our school-age children.”

The Before and After School Program will offer students through age 14 before school care beginning at 6:30 a.m. and after school care until 7:00 p.m., with access to all of the amenities offered in the new Pavilion, including a two-story, regulation sized basketball court and gymnasium, homework tutoring, art studio, outdoor activities, and a wireless technology lab.

BeanTree Learning at The Pavilion is opening in June of 2014 in time to offer an expanded, enriching Summer Camp Program with on-site, theme-based programs in robotics, computer programming, dance, basketball, art, theater, cooking, and more. “The Pavilion means we can offer exceptional specialty-themed camp programs right here on our expanded campus, giving parents and students further flexibility with their busy, and sometimes complicated, summer schedules. Of course, we will continue to offer our tremendously successful off-site field

trips that will extend a child’s world beyond the classroom,” Bower said.

Virginia’s premier school for early childhood education and has been offering an outstanding private kindergarten curriculum at its Ashburn and Chantilly, Virginia campuses for many years, featuring accelerated academics, small classroom sizes with low student-teacher ratios, degreed educators, and specialty programs in foreign language, art, technology, and music. In addition, children receive an active indoor and outdoor fitness program, hot and catered breakfast and lunch, and snacks each day.

About BeanTree Learning

Founded in 2004, BeanTree Learning is a privately owned and operated Creative Campus for Children developed by Jennifer Bower. Offering private early childhood education and care to infants through private kindergarten, as well as Summer and Holiday Camps, BeanTree Learning is Northern Virginia’s premier private school for children. The two Virginia locations in Ashburn and Westfields/Chantilly are accredited through the Southern Association of Colleges and Schools Council on Accreditation and School Improvement (SACS CASI). The 130+ member faculty focuses on each child’s specific needs to ensure academic excellence. More information is available at www.beantreelearning.com.



BeanTree Learning is considered Northern

Loudoun Ballet Company Presents The Nutcracker 2013

Loudoun Ballet Company (LBC) presents its 24th annual production of *The Nutcracker* with six performances over two weekends at Broad Run High School. Performance dates are December 7th & 8th, and 14th & 15th. Performances will be held at 1:30pm & 5:30pm on Saturdays, and 4:00pm on Sundays. Broad Run High School is located at 21670 Ashburn Road, Ashburn, VA 20147.

The Nutcracker lead female roles will be performed by high school ballet students from all around Loudoun County. Favorite guest artist, Norbert Nirewicz returns again to perform the role of the Cavalier.

Opening Day for LBC Nutcracker Ticket Sales will be held on Saturday, November 2, 2013 from 8:00am until 2:00pm at Ida Lee Recreation Center, lower level in Leesburg, VA for *in-person sales only*.

Ticket prices are: \$17.00 for Children




12 & Under and Seniors 60 & Over; \$22.00 for Adults; \$25.00 for Premium Seating and At-the-Door.

Regular ticket sales will be available online beginning Tuesday, November 5, 2013 at 10:00am at www.loudounballet.org/tickets.


In addition, the Loudoun Ballet Company (LBC) is hosting a Nutcracker Tea Party on Saturday, November 30, 2013 from 3:00pm to 5:00pm at the River Creek Country Club located at 43800 Olympic

Boulevard in Leesburg, VA 20176. This event is a wonderful way to start the holiday season, with short excerpts of *The Nutcracker* performed by LBC dancers, opportunities for photos and autographs with costumed Nutcracker dancers, and raffle baskets filled with fun treats and surprises. Tickets are \$26.00 for children ages 3-12, and \$36.00 for ages 13 and up. Reservations are required. To register, go to www.loudounballet.org.



Tumbling & Cheer Gym

Coming December 2013



GRAND OPENING

NEW in December

Tumbling & Cheer Program

Fitwize 4 Kids is pleased to announce the Grand Opening of our **NEW** Tumbling & Cheer Gym. In addition to providing year-round tumbling classes, open gyms, summer cheer camps and our cheer teams, we will add an additional 5,000 sf. heated/air-conditioned gym with a 9-panel spring floor, morning preschool tumbling classes and many more additional afternoon and weekend classes.

Toddler & Preschool Classes

We are excited to introduce our newest classes for our youngest members. Starting December 3 through February 27, we will offer for the following ages: Yoga for all Seasons (2-3 & 4-5), Zumbini™ (0-3), Shake Your Willies Out (2), Mini Masterpieces (2-3), ABCs & 123s (3-4), SensoryWize Tumbling Class: Rough & Rowdy Tumblers (3-4), SensoryWize Tumbling Class: Careful & Cautious Kids (3-4).

Other Programs, Including Adult Fitness

• Gym Memberships	• Zumba	• Girls on the Run	• After School & Kindergarten Enrichment
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Winterizing...

Are You Ready for Cold Weather?

Fall is the time to prepare for winter. Cold and wet conditions not only make you miserable, but they can damage your home. Some winterizing can wait, some can't. Make a list of what needs to be done, and tackle the time-sensitive tasks first. Here's a simple checklist from the association to help you get a jump on winter.

Indoor Winterizing

- Examine doors and replace weather-stripping as needed.
- Examine window caulking and reseal where needed.
- Examine and repair vents where needed.
- Clean chimneys and flues.
- Remove items near heat vents.
- Place nonskid runners or door mats outside to help keep water, sand and salt out of the house.

Outdoor Winterizing

- Cut back tree branches and shrubs that hide signs or block light.
- Examine outdoor handrails and tighten if needed.
- Turn off electrical breakers for outdoor equipment.
- Close hose bibs.
- Clean out gutters and downspouts.
- Clear yard drains.
- Spray outdoor locks and hinges with lubricant.
- Stake driveway and walkway edges that may be difficult to find under deep snow.

Assemble, stockpile or refresh winter supplies:

- Batteries
- Candles and matches
- Ice melt and de-icer
- Sand
- Snow shovels
- Generator fuel
- Antifreeze



December Fun At The Ashburn Ice House

- Daily Public Skating -
- Santa Skate -
- Learn To Skate Lessons -
- Birthday Parties -



Santa Skate

Saturday 12/14/13 - 12:30 to 2:00 PM
Sunday 12/15/13 - 2:00 to 3:30 PM



Public Skate Admission Rates:

Adults (13 and up): \$8.00 Children (Under 13): \$7.00
Skate Rental: \$4.00 Group Skate: \$8.00 Cheapskates: \$7.00

For More Information call 703-858-0300
or visit our Web Site at www.ashburnice.com



Catch The Olympic Spirit



21595 Smith Switch Rd. Ashburn, VA 20147 www.ashburnice.com

Girl Scout Troop 6823 Hosted 3rd Annual Costume Swap!

In October, Girl Scout Troop 6823 hosted its 3rd Annual Costume Swap at the Broadlands Community Center. This swap is held as an eco-friendly way to re-use costumes and reduce landfill waste. People who donated costumes in advance of the event were given a ticket to swap for another 'like-new' costume at the Swap. Those without tickets could purchase a costume for only \$5.00. Broadlands residents took home approximately 60 costumes at the event. The troop donated some of the leftover costumes to the Resourceful Woman thrift shop that benefits the Loudoun Abused Women's Shelter. The remaining costumes will be kept for next year's swap. All proceeds from the Swap were for the benefit of the Girl Scout SHARE program – Share Her Annual Real Expense, the annual fundraiser of the Girl Scout Council of the Nation's Capital.



Photo Caption: Members of Troop 6823 at the Broadlands Community Center (Troop members: Meredith Dillard, Carolyn Wyman, Katie Mulholland, Elle Taylor and Caroline Garman, and troop friend Laura Garman).

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Holiday Schedule 2013-2014

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Christmas Day

- Office is closed.
- No services will be provided.
- If your usual trash and/or recycling pickup day falls on a Wednesday, your make-up day will be **Saturday, December 28th**.
- On make-up days, crews come through earlier than normal; please make sure all items are curbside the night before.

New Year's Day

- Office is closed.
- No services will be provided.
- If your usual trash and/or recycling pickup day falls on a Wednesday, your make-up day will be **Saturday, January 4th**.
- On make-up days, crews come through earlier than normal; please make sure all items are curbside the night before.

Christmas Tree Collection

- **Wednesday**, January 8th & January 15th – **Centreville (only)** Fairfax County
- **Monday**, January 6th & January 13th – **All other Fairfax County** customers (Annandale, Burke, Fairfax Station, Falls Church, Herndon, Lorton, Merrifield, Springfield).
- **Monday**, January 6th & January 13th – **Loudoun County** customers
- **Any** regular trash pickup day – **Prince William County** customers
- All tinsel and decorations must be removed.
- Please do not place trees in plastic bags.



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Winter Reads for Gardeners

By Jill Johnson, Loudoun County Master Gardener



Just in time for the gift-giving season, following are Master Gardenerbook recommendations guaranteed to please your favorite gardening enthusiast.

A gardener with a passion for plant identification will be thrilled with the new **Flora of Virginia**, now in its second printing. This weighty tome (more than six pounds!) is a beautifully illustrated guide to 3,164 plant species native to or naturalized in Virginia. Eleven years in the making, it is only the second flora of Virginia, following the first **Flora Virginica** which was published more than 250 years ago! The book contains innovative keys for identification, detailed habitat information, and an exhaustive description of each plant. Details and ordering information can be found at <http://www.floraofvirginia.org/>

Landscape designer Tracy Disabato-Aust's, **The Well-Designed Mixed Garden** provides a comprehensive guide to creating stunning combinations with colorful mixes of trees, shrubs, perennials, annuals, and bulbs.


Art Wolk is a horticultural writer/bulb grower who has more than 30 years bulb-forcing experience and two Pennsylvania International Flower Show Grand Sweepstakes awards. His book, **Bulb Forcing for Beginners and the Seriously Smitten** reveals the secrets of coaxing an astounding variety of bulbs into winter time bloom as well as how to win the blue ribbon at flower shows! Going far beyond the classic forcing of paper whites and amaryllis, the book provides detailed instructions on creating containers filled with many unusual combinations of bulbs like freesias, irises and anemones.

Finally, **Founding Gardeners** by Andrea Wulf is for the gardener who also loves history. Ms. Wulf writes about George Washington, John Adams, Thomas Jefferson and James Madison and how their shared love of agriculture also reflected their political convictions. Three of the four gardens featured in the book are right here in Virginia: Monticello, Mount Vernon and Montpelier. Publisher's Weekly says, "Detailed botanical descriptions, garden layouts, and crop yields of their estates may appeal more to fans of horticulture than of history, but Wulf offers a delightful new perspective on the men we usually associate more with politics than with plants."

Please visit www.loudouncountymastergardeners.org or call the Loudoun County Master Gardener Help Desk at 703-771-5150 for answers to your gardening questions and to sign up for our quarterly newsletter, the Trumpet Vine.

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This Holiday Season.....

TOYS FOR TOTS

Help Bring Christmas To Area Children In Need!
Long & Foster Ashburn Office will conduct its annual toy drive
Sunday, November 30 - December 15, 2013

We are honored to give our community members a convenient location to make their donations.

- * Please bring a new unwrapped toy to donate
- * Toys may be dropped off 7 days a week between 9-5
- * As part of our toy drive, consider donating a new bicycle to the "Bike Drive." Help us exceed the 55 bikes that were collected in 2012!



Call Dan Freire, Managing Broker
for more info on donating to this wonderful cause.

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Let's Make a Rainy and Muddy Day a Special One!

Oya Simpson

Wildlife Habitats Committee Chair

I am guessing that all children love playing in puddles. I think children learn from adults that rainy days and mud are "yucky". On the other hand we would probably remember how much fun we had playing in puddles or mud growing up...if we ever had the opportunity. If you decide to give it a try keep your camera handy and capture the big smiles, the joy of independence and doing something where getting dirty is allowed.



Here are some fun rainy day outdoor activities

- Build a world with canals and islands
- Bring buckets and spades and make dirt soup or other delicious dishes
- Make a boat out of bark and let it sail in the puddle
- Find a hill where the water runs down. Put leaves in the water and watch it flow down the river
- Watch the worms that come out on rainy days
- Go puddle jumping
- Make mud pies
- Go for a "walk in the rain"

You can also find some other fun outdoor activities online for all ages at <http://www.nwf.org/Activity-Finder/Search.aspx>.



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Tips For Protecting Your Identity During the Holidays

Identity theft is a problem any time of the year. But, while consumers are focused on giving during the holidays, crooks are focused on taking. If there's one thing consumers don't need, it is dealing with identity theft during the holidays. The National Foundation for Credit Counseling (NFCC) offers the following tips to help consumers protect themselves during the busy holiday season:

- Be aware of your surroundings. Sidewalks and malls will be crowded and shoppers will be distracted—the perfect combination for a pick-pocket. If someone bumps into you, don't assume it was an accident. Women should clutch purses closely at their side or in front of them with the wallet hidden at the bottom. Men should stow wallets in an inside coat pocket.
- Don't carry large sums of cash. Charge your purchases or use a debit card. Just remember that credit cards offer some protections that debit cards don't. When you use a credit card, you can dispute a purchase before paying for it. With a debit card, the money is removed from your account at the time of the purchase. A thief can wipe out your checking or savings account before you ever realize the theft has taken place.
- Guard your PIN number at the ATM. Be aware of anyone lurking around the ATM, and if someone is standing too close, simply ask him or her to step back.



your information at the ATM without you knowing it. If you notice anything unusual about the ATM, use a different one, and report what you've seen to the bank.

- Don't let your credit card out of your sight. Unscrupulous clerks or waiters can copy your card information or swipe your card into a second card reader and later make a new credit card for themselves. Worse yet, they can sell your information to an organized crime ring.
- Lighten your wallet. Remove anything from your wallet that you don't absolutely need to have with you. That way, if someone is successful in stealing it, they won't get as much. Never carry your Social Security card with you, but check other cards that might use your SS# as an identifier. If you're not going to be using your checkbook, leave it at home.
- Make copies of your credit cards. Copy both sides of all your cards. If you lose your wallet, you'll have easy access to all of your account numbers and phone numbers, allowing you to alert your bank immediately.
- Keep up with all receipts. Not only will you need them to make returns easily, but crooks are very interested in stealing the information they contain. Never stuff the receipts into your car visor or leave them exposed in any way.
- Open your credit card statements as soon as they arrive. Check the bill for any unauthorized purchases. Even better, keep a watchful eye on your accounts by going online and reviewing your accounts each week. If you notice anything out of the ordinary, report it immediately to your bank. Doing so will likely remove any payment responsibility you might have for fraudulent purchases.
- Secure all personal information, even while at home. Unfortunately, many

times an ID thief is someone we know. During the holidays, you may have guests in your home. Remove temptation by putting personal information out of sight.

- Consider signing up for a credit monitoring service. Such services alert you via email anytime there is an inquiry or other activity to your credit report. In other words, if someone tries to open an account in your name, you'll know about it. Such services are offered by all of the major credit reporting bureaus, and could be money well-spent.
- Order your credit report. Consumers are allowed one free credit report every 12 months from each of the three bureaus. Order a report now from one bureau, and order another one in January from a different bureau. This will give you a good snapshot of activity and will alert you to anything unusual.

In spite of all your efforts, if you are victimized by ID theft, contact an NFCC Member Agency for help. Their certified counselors can walk you through the steps to recovery. To find the agency closest to you, dial (800) 388-2227, or go online www.DebtAdvice.org. To locate a Spanish speaking counselor, call (800) 682-9832.

For more information and tips about identity theft visit NFCC at www.ProtectYourIDNow.org.

Broadlands Helpers List

The Broadlands Helpers List is comprised of helpers up to 18 years of age, born in 1995 and later. We are continually updating the list. If you would like to be added, please call the HOA office at 703-729-9704 Monday through Friday from 9:00a.m. to 5:00p.m. or send an email to scollins@broadlandshoa.com.

Not Available on Website Edition

Key:

(B) Babysitter's Course

(C) CPR

(R) Rescue Breathing

(F) First Aid

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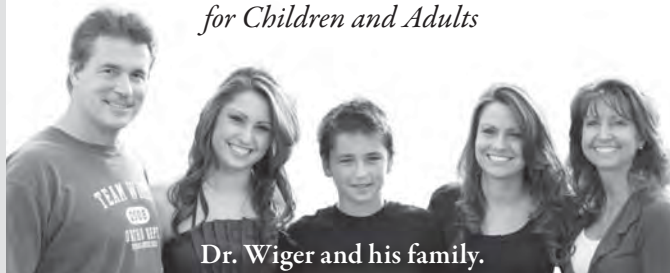
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CLUBS AND GROUPS

Includes Broadlands and surrounding Ashburn area clubs and groups. To be included on this list or if your club has an announcement or an event you would like published, please email: nihanainen@broadlandshoa.com.

ASHBURN AREA WOMEN'S CLUB

The General Federation of Women's Clubs is dedicated to community improvement through volunteer service. The Ashburn Area Women's Club meets the 1st Thurs of each month at 7:00p.m. in the Broadlands Community Center.

ASHBURN CLASSICS

New in the area - miss all your old friends? We have the club for you! We are a club for those 50 and over who want to have a good time and meet new friends. We meet the 2nd Saturday morning of each month at the Mills Recreation Center in Ashburn from 10:30am to 1:00pm. We also have satellite clubs that meet on a regular basis such as Bridge Club, Bunco, Mexican Train, PayMe and going out to Lunch Bunch. Our club also supports local charities. For our Christmas/December meeting please call Sherry 703-729-6591 or Carmen at 703-723-3723.

AMERICAN HERITAGE GIRLS

AHG is a God-centered scouting program for girls ages 5 to 18 that emphasizes leadership, patriotism, and community service. For info, contact Deena Lanier at 703-723-0113.

ASHBURN TOASTMASTERS

Welcomes those interested in developing communication, leadership and presentation skills. We meet every second and fourth Wednesday at 7:15pm in the Broadlands Community Center, 43004 Waxpool Rd. For information, visit www.toastmastersclubs.org.

BRIDGE GROUP

Bridge players interested in joining a social bridge game please contact Ved Gupta at 973-902-3321 or vedbgupta@yahoo.com. We meet every Wednesday from 5:00pm to 8:00pm at 42809 Vestals Gap Drive.

BROADLANDS CERTIFIED COMMUNITY WILDLIFE HABITAT

Organizes wildlife habitats, eco-friendly living and native plants related programs and events. The Committee works with the NWF, Broadlands HOA and residents to achieve our annual goals. To learn more about the committee work, visit www.BroadlandsNaturally.org.

BROADLANDS/ASHBURN NEIGHBORHOOD BIBLE STUDY

Come join us for a new study - *Discerning the Voice of God* by Priscilla Shirer. We are an interdenominational women's bible study group that meets Tuesday mornings in neighborhood homes. Please contact Chris 703-729-2095 for information or questions.

CUB SCOUTS & BOY SCOUTS

The Cub Scout program is designed for boys grades 1-5 and Boy Scouts grades 6-12. Boy Scout Troop 2970 meets at Our Savior's Way Lutheran Church on Thurs nights. Cub Scout Pack 1483, www.pack1483.com, meets at Hillside and Cub Scout Pack 1484 meets at Mill Run. For info, contact Ed Yarbrough at 703-724-1064.

GERMAN LANGUAGE PLAYGROUP

If your children were born 2008 or later and you're raising them auf Deutsch (whether you're fluent or not), contact Jessica Mouw, jemouw@gmail.com, to join a German-Language playgroup.

GRIEFSHARE SEMINAR/SUPPORT GROUP

GriefShare recovery seminar and support group meets at Our Savior's Way Lutheran Church in Broadlands on Monday nights. For more info, please call Beth Anton at 703-470-8821 or visit our website at www.griefshare.org.

GIRL SCOUTS

Adventure, educational activities, cookie sales, friends. If you can think it, you can do it! Join the Girl Scouts. Now forming troops at all age levels: K -12th grade. For more info, contact Stephanie Pigg, (703) 729-6086 or troophillside.org@gmail.com.

GO GIRLS CLUB

Does your daughter have ADD or ADHD? Then bring her to the Go Girls Club! An inspiring program for interesting girls. Join us to meet other girls with ADHD, share experiences, make friends and celebrate her strengths! For girls in grades 3 to 5. A Broadlands resident is forming a new GoGirls Club in Broadlands now. For more info please email gogirlsashburn@yahoo.com.

INVESTMENT CLUB

Meets in the Community Center on the 3rd Thursday of each month at 8:00 p.m. Review personal investments, consider and purchase new investments, learn about investing and socialize! Contact Sylvia Thomason 703-327-2474 or Laura Bechtold 703-729-6074 for information.

LOUDOUN WOMEN'S NETWORKING GROUP

For women who own home-based small businesses. We focus on growing our businesses while giving back to the Loudoun community. We meet the 1st and 3rd Thurs of the month. For more info please visit our website at www.LoudounWNG.com.

MOM'S CLUB OF ASHBURN

Broadlands & Brambleton resident Moms who organize fun & engaging weekly activities for us & our kiddos; playgroups by birth year, monthly Mom's Night Outs, + special interest groups for all, i.e. reading, cooking, etc. Monthly Member Social every 2nd Thursday of the month at 10 a.m. at Broadlands Community Center. Contact Crystal Wasilausky for membership info: crystalwasilausky@yahoo.com.

MOMS IN PRAYER

Hillside Elementary and Eagle Ridge Middle School Moms are invited to join us to pray for our children and the school they attend. We meet Monday mornings 9:00a.m. - 10:00a.m. during the school year. Please contact Rebecca for more info at 703-858-7379.

PET LOSS SUPPORT GROUP

We are a free support group that meets every 3rd Tues at 7:00p.m. at Ashburn Psychological Services. Contact Robin Norris 571-278-9162 or robin@sashaheart.com for more info.

ROTARY CLUB OF ASHBURN

The enthusiastic members of the Rotary Club of Ashburn are heavily involved in serving our Ashburn community. We meet each Thursday for lunch from 12:00-1:15pm at 1757 Golf Club. Please email us at ashburnrotary@gmail.com if you're interested and want to find out more.

TECHNOLOGY COMMITTEE

We meet the third Wednesday of each month at 7:30p.m. in the Nature Center. For more information, visit broadlandshoa.org and click on Committees. Meetings are open to all residents.

DECEMBER CLASSIFIED ADS

EARLY EDUCATION/DAY CARE

KINDERGARTEN ENRICHMENT PROGRAM: Does your PM kindergartner need a little more than what their ½ day K program offers? Come join Kinder Friends! We meet Thu & Fri from 8:30 - 11; one or two day options. We'll have fun with reading, writing & math. Run by former LCPS teacher with Masters in Education. We'll meet at My Favorite Place Preschool, a home based program in Broadlands (Mill Run zone). Email Laura Hoyler at myfavoriteplacepreschool@yahoo.com or call 703-401-1804.

LITTLE SPROUTS PRESCHOOL: Offering preschool classes for 2, 3, 4, and 5 yr olds and well as Mom's Morning Out. Small classes, experienced teachers, potty training NOT required! Check Out our website or call for a tour Karlene 408-750-7349. Website: <http://LittleSproutsPreschool.clubspaces.com>.

INSTRUCTION - ARTS/MUSIC/RECREATION

START MUSIC LESSONS NOW: There is a professional music school just minutes from your home. University trained teachers in all instruments. We've produced more LCPS award and competition winners in the past eleven years than any other area school. Call now to schedule a tour. 703-723-1154 **Mintons Academy of Music** www.mintonsmusic.com.

SWIM LESSONS: Professional & affordable swim lessons at any local pool! Each lesson is 30 minutes and only \$25 for private lesson; \$20 per child for group lessons. Please contact Steffan at sv3px@virginia.edu or (703) 606-5091 for more information.

PIANO LESSONS IN YOUR HOME for kids and adults. I have a Music Degree and 20 years' teaching experience in Loudoun County and Washington, DC. I'm a friendly instructor who can motivate by demonstrations and sharing the joy of music. Lessons are personalized to ensure progress on the piano. Broadlands references available. Please call 703-777-4352 or email BlueRidgeStudio@verizon.net.

AFTER SCHOOL DANCE PROGRAM – OLD ASHBURN! Creative Dance Center provides transportation, supervised homework, healthy snacks, and 45-minute daily dance classes in Bollywood, Ballet, Musical Theatre, Hip Hop, Jazz and Acro. Please visit www.CDCdance.com for more information and details.

INSTRUCTION - TUTORING

A-1 LOUDOUN COUNTY MATH TEACHER: Pre-algebra, Algebra (I & II), Geometry, Trigonometry, Pre-Calculus and Calculus. Tutor at your home or Ashburn Library. Reasonable rates. Call Vincent Chu at 571-379-3074 or email vchu_911@yahoo.com. Visa, Master Card, Discover and Amex accepted.

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GET FIT THROUGH YOGA AT BROADLANDS COMMUNITY CENTER: Yoga is about balance. Balance between breath & movement, balance between you and your demanding lifestyle. Gain core/overall strength, flexibility, balance and mental focus with "illili yoga". All levels welcome! Contact us at kym@illiliyoga.com.

HEALTH COACH: Are you fatigued, stressed, overweight or generally not feeling well? I assist and motivate people into taking back their health and their lives. Contact me today for a free consult. Melissa Salat 571-484-4343; melissagsalat@gmail.com; www.facebook.com/MelissaSalatWellness.

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HOME SERVICES

BELMONT CONSTRUCTION: Building and maintaining all decks/patios! Also, all types of construction from, additions, kitchens, landscaping, painting, roofing, siding, etc. Please call: **571-209-0332**.

GREEN LEAF LANDSCAPING: Snow removal, spring clean-up, grass cutting, planting, mulching, leaf removal, tree removal, edging/trimming, power washing, gutter cleaning, trash hauling, aeration & seeding. FREE ESTIMATES. Contact: Vidal Melendez 571-263-1176/571-484-1193, melendezvidal@yahoo.com.

THE CARE OF TREES: Need trees and shrubs beautifully pruned? Well maintained trees add value to your property. Call certified arborist Bonnie Deahl for an appointment. 703-661-1700 www.thecareoftrees.com.

LARRY MILLER INC. WINDOW CLEANING SERVICE: Residential Specialist. Free screen cleaning, free estimate. Also offers power washing, gutter cleaning and Christmas lighting services. Licensed & insured. Resident of Broadlands. Free on-line estimate. www.windowcleaningservice.net. On Board of Directors for IWCA and Residential Committee. Call Larry at 703-723-7770.

LOONEY'S TILE AND GROUT RESTORATION: We restore your shower and floors to their "like new" state. Grout Repair, Caulking, Re-Grouting and deep cleaning utilizing patented tools. We operate professionally where customer service is the key to our success. Angie's List A Rated. Locally owned in Ashburn. www.Lcleantileandgrout.com 703-999-1933 MILLOONEY@Lcleantileandgrout.com.

HANDYMAN SPECIALIST: Broadlands resident since 1999 with a Class A License and insurance. Everything from those dreaded and never ending honey-do lists, to projects and much, much more. Including Roofing, Siding Installation/Repair and Gutter Cleaning. Free estimates. Please call Mike at P&M General Contracting, 703-862-0415. Mike.Rosario@verizon.net.

HOME IMPROVEMENT CONTRACTOR: Specializing in finishing basements, remodeling bathrooms, remodeling laundry rooms, electrical, plumbing, exterior hot tub installations, express water heater replacement and expert at waterproofing wet basements. 30 years experience. Free estimates. For all your home improvement needs, please call Marc at 703-724-0772.

SHANTZ'S HOME SERVICES: Has new email: Shantz1966@gmail.com. For all your home improvement needs, Honey Do's; specializing in Bath Room, Kitchen and Basement remodeling. Contact Shantz Darling at 571-221-4940 or email Shantz1966@gmail.com. Licensed and Insured. Free estimates. Broadlands resident.

PROFESSIONAL PAINTING: Residential interior & exterior. Licensed & insured. Quality workmanship. Reasonable. Free estimates. 25 yrs experience. "You can't afford not to call." Please call Gary's Painting, 703-971-4016.

MARKETPLACE

MARY KAY: Gift-giving greatness. Generic gifts got you down? Well, wake up your inner gifting genius! I have gift ideas that are anything but blah. Gifts girls adore. Gifts guys gotta have. Any budget. Any occasion. Any time. I'm here to make your life easier! Just ask! Contact Deborah Leben 703-217-4583 dleben@marykay.com www.marykay.com/DLeben.

MILITARY PURCHASING GROUP—Bringing HUGE savings to our military, veterans and their families. The Broadlands Community (including Civilians) has been selected as a pilot group... Support a GREAT cause, enjoy at or near wholesale prices on thousands of products. www.Mil-PG.com. Discount Code BROAD80OFF.

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TASTEFULLY SIMPLE: makes the PERFECT gift and the quickest meals and appetizers for your holiday entertaining. I ship Nationwide! Everyone eats. Contact Lisa Svendsen, Your Tastefully Simple Consultant; Broadlands resident. 703-723-8479, www.tastefullysimple.com/web/Lsvendsen, FoodFromLisa@comcast.net.

PROFESSIONAL SERVICES

ASHBURN LAW OFFICE, PLC: We are dedicated to serving clients' needs honestly, expeditiously and affordably in the areas of: Wills, prenuptial agreements, criminal expungements, traffic infractions, DUI/DWI, divorce, personal injury, landlord/tenant disputes, immigration and more. 44081 Pipeline Plaza #105 Ashburn, VA 20147. 703-986-3337, Attorney@Ashburn-Law-Office.com.

BEGNIS LAW, PLLC: Offering legal services in the areas of family law/divorce, criminal/traffic, and wills/estate planning at affordable rates. Contact an experienced attorney today to schedule an initial consultation: James P. Begnis, www.begnislaw.com, james@begnislaw.com, (703) 771-8700, 21 North King Street, Leesburg, Virginia 20176.

DISNEY TRAVEL: Planning a Disney vacation? Let me help you plan the vacation of your dreams! I'm a travel agent specializing in Disney vacations. My services are COMPLETELY FREE. Call Erika at 571-449-0277 or e-mail at erika@wishingwelltravel.com for a free quote.

INTERIOR DECORATING CONSULTATION.....trouble deciding on a paint color? Where to place your existing furniture, or that new piece? Did you just move, and things don't seem to fit? Contact The Insider! I can also help you with your holiday decorating. I am a degreed professional and a Broadlands resident. \$75/hour consultation fee. 571.246.1576 or iamtheinsider@hotmail.com.

STATE FARM INSURANCE: Are you paying too much for insurance? Not getting the service you expect? State Farm is the #1 insurer of cars, homes, & small businesses in Loudoun County. The **Joe Mullee Agency** in Ashburn has represented State Farm for 33 yrs. and is the largest of all the Loudoun County agencies & one of the biggest in the state. Servicing our existing clients is our #1 priority. Call or email us for your free comparison. 703-724-4800 or joe@joemullee.com.

GGGGRRRRRR!!!! Computer crashed? Network down? Computers confuse you? Call Less Silberberg, Ashburn computer consultant. Over 30 years experience. Certified, licensed, Loudoun COC member. PC's, Mac's, iPads/Tablets, Smart Phones – Android, iPhone, Networks, maintenance, installation, problem solving. Daytime, weekend, evening appointments. 703-304-1130 silberberg@aurifex.net.

REAL ESTATE

CAN'T DECIDE WHETHER TO REMODEL OR SELL? Brian Smith of Total Build and Joanne Poesch of eXp Realty will get together with you for a free consultation to determine whether you should list it – or fix it! Email info@listitorfixit.com.



How to Place Classified Ads

Classified Ads (limited to 40 words maximum) must be received with payment by the 5th of each month for the following month's issue.

Monthly Rates:

Resident Rates

Month to Month \$9
6 months prepaid discount \$8
12+ months prepaid discount \$7
Personal (For Sale) Ads \$0

Non- Resident Rates

Month to Month \$18
6 months prepaid discount \$17
12+ months prepaid discount \$16

Payment and Ads:

Please email ads to: scollins@broadlandshoa.com.
Checks only please, made payable to "Broadlands Association".
No cancellations after the deadline.

Mail to or drop off payments at:

Broadlands Association
21907 Claiborne Parkway
Broadlands, VA 20148

For more information contact:

Advertising Manager

Stassa Collins, (703) 729-9704,
scollins@broadlandshoa.com

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ADVERTISING and EDITORIAL INFORMATION

The Broadlands Community Newsletter is a monthly publication mailed to over 3500 homes and businesses in the Broadlands community. The Newsletter Editor reserves the right to reject any advertisement that is not in the best interest of the Broadlands Community or the Broadlands Association. **Advertising orders cannot be cancelled after the initial deadline.**

ADVERTISING INFORMATION

Advertiser provides copy design and format. Electronic format is required in PDF or TIFF. Ads not sent in this format will be returned. Although every effort is made to provide a professional look to your ad, the association is not responsible for ad quality. Insertion Order Forms are available at broadlandshoa.org on the newsletter page. **DEADLINE: Ad and payment submissions are due the 1st day of the month prior to the issue. (Ex: Jan1 for Feb's issue.)**

MONTHLY PRICING

BLACK AND WHITE:

1/8 pg (3.625" W X 2.25" H) \$90 /\$75*
 1/4 pg (3.625" W X 4.875" H) \$165 /\$140*
 1/2 pg (7.5" W X 4.875" H) \$295 /\$270*
 Full pg (8.5" W x 4.875" H) \$550/\$525*

COLOR (INSIDE COVERS) LIMITED

AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$225 /\$210*
 1/2 pg (7.5" W X 4.875" H) \$425 /\$405*
 Full pg (8.5" W X 11" H) \$1050 /\$900*

Add 10% to base price above for preferred placement

COLOR (OUTSIDE BACK COVER) LIMITED

AVAILABILITY:

1/4 pg (3.625" W X 4.875" H) \$250 /\$240*
 1/4 pg horizontal banner (8" W X 3" H) \$250 /\$240*
 1/2 pg (8" W X 4.875" H) \$475 /\$455*
 Full pg (8" W X 8"H) \$1050 /\$950*

**Discounted price if 6 or more months are prepaid*

PAYMENT IS DUE IN FULL WHEN AD IS SUBMITTED. Make checks payable to *Broadlands Association*. Checks only accepted. Changes to prepaid ads may be submitted before each deadline.

MAIL ADS and PAYMENT TO:

Broadlands Association
 ATTN: Newsletter Ads
 21907 Claiborne Parkway
 Broadlands, VA 20148

For more information or questions regarding advertising, contact Ad Manager Stassa Collins at ads4broadlands@yahoo.com or 703-729-9704.

Please Note: Advertisers in the Broadlands Newsletter are not endorsed by the Homeowner's Association, the Board of Directors or HOA Management

EDITORIAL INFORMATION

The deadline for editorial submissions is ***Noon on the 10th of the month, or Noon on the last business day before the 10th should it fall on a weekend or holiday.*** Editorial submissions should be emailed to nihanainen@broadlandshoa.com. A message may be left for the editor at 703-729-9704.

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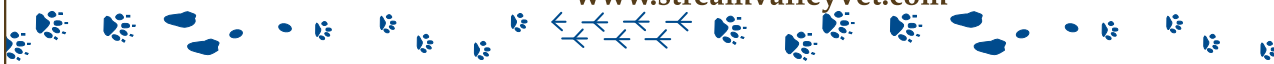
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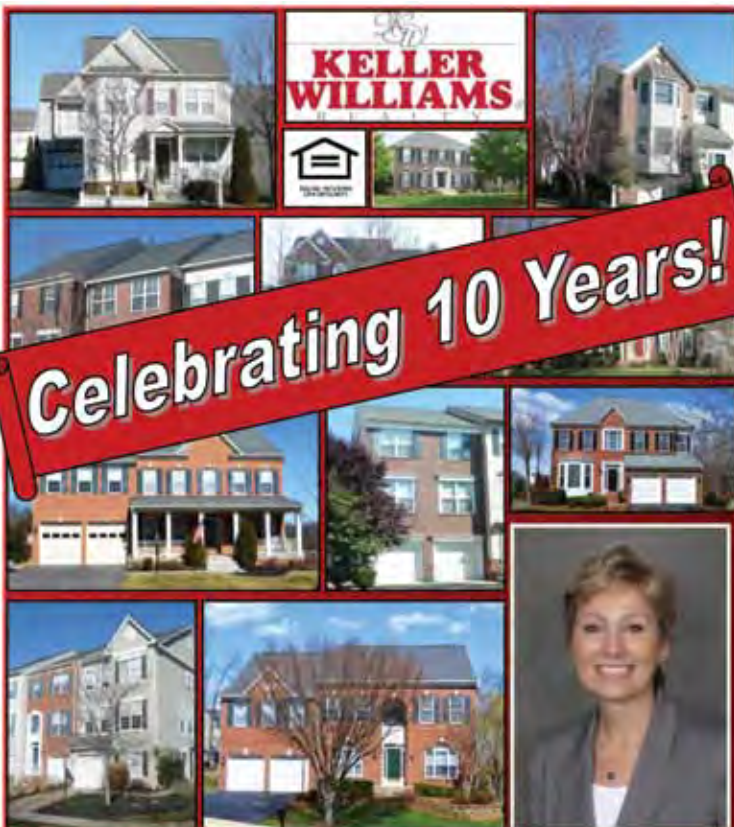
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